

MAR 25 1923

FEDERAL RESERVE BANK
OF N. Y.

The ANNALIST

A Magazine of Finance, Commerce and Economics



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Bonds

Short-Term Notes

Acceptances

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DIVIDENDS.

PACIFIC GAS AND ELECTRIC CO. COMMON STOCK DIVIDEND NO. 29

The regular quarterly dividend of \$1.50 per share upon the Common Capital Stock of this Company will be paid on April 16th, 1923, to shareholders of record as at 3 o'clock P. M. Thursday, March 15, 1923. Books will not close. J. W. ALLEN, Treasurer.

New York, N. Y., February 23, 1923.

Inspiration Consolidated Copper Co.

26 Broadway, New York, N. Y.

The Directors have this day declared a dividend of Fifty cents per share, payable Monday, April 2, 1923, to stockholders of record as at 3 o'clock P. M. Thursday, March 15, 1923. Books will not close. J. W. ALLEN, Treasurer.

New York, N. Y., February 23, 1923.

NIPISING MINES CO., LTD.

Head Office, Toronto, Canada.

March 19, 1923. The Board of Directors has today declared a Quarterly Dividend of THREE PER CENT, payable April 20, 1923, to shareholders of record March 31, 1923. Transfer books close March 31, 1923, and reopen April 18, 1923.

P. C. PFEIFFER, Treasurer.

THE REGULAR QUARTERLY DIVIDEND of 1½% will be paid April 1st to preferred stockholders of record March 20th. THE GENERAL TIRE & RUBBER COMPANY, AKRON, OHIO.

MEETINGS AND ELECTIONS.

CERTAIN-TEED PRODUCTS CORPORATION

NOTICE OF SIXTH ANNUAL MEETING

Notice is hereby given to the holders of Common Stock and to the holders of Second Preferred Stock of Certain-teed Products Corporation that the regular annual meeting of Certain-teed Products Corporation will be held at the Office of the Corporation, 607 Calvert Building, southeast corner of Fayette and St. Paul Streets, in the city of Baltimore, State of Maryland, on Wednesday, April 11, 1923, beginning at the hour of two o'clock in the afternoon, for the following purposes, to wit:

- (1)—To elect seven (7) directors for the ensuing year.
- (2)—To ratify and approve all action of the officers and directors taken by them since the last annual meeting of the stockholders of the Corporation, as is shown in the minutes of the Corporation and in the Annual Report to stockholders for the year 1922.
- (3)—To transact such other and general business as may properly come before the meeting.

For the purpose of the meeting Common and Second Preferred Stockholders of record at the close of business April 2, 1923, shall be entitled to vote thereat.

Dated St. Louis, Mo., March 26, 1923.

ROBT. M. NELSON, Secretary.
GEORGE M. BROWN, President.
ELISHA WALKER,
WILLIAM POTTER,
G. H. WALKER,
ROBT. M. NELSON,
AUDENRIED WHITEMORE,
C. A. DE GERSDORFF,
Being all of the Directors.

SOUTHERN PACIFIC COMPANY

NOTICE OF MEETING

165 Broadway, New York, N. Y., Jan. 2, 1923. The Annual Meeting of the Stockholders of the Southern Pacific Company will be held at the office of this Company in Anchorage, Jefferson County, Kentucky, on Wednesday, April 4, 1923, at twelve o'clock noon, standard time, for the following purposes, viz:

1. To elect fifteen Directors.
2. To transact all such other business as may legally come before the meeting, including the approval and ratification of all action of the Board of Directors and of the Executive Committee since the last annual meeting of the Stockholders of this Company.

For the purposes of the meeting, the books for the transfer of stock will be closed at 3 o'clock P. M., Monday, March 19, 1923, and will be reopened at 10 o'clock A. M., Thursday, April 5, 1923.

By order of the Board of Directors.

HUGH NEILL, Secretary.

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THE ANNALIST

A Magazine of Finance, Commerce and Economics

Published Every Monday Morning by The New
York Times Company, Times Square, New York

Subscription Rates

	One Year.	Three Mos.	Six Mos.
In United States, Mexico and United States tribu- taries.....	\$5.00	\$1.25	\$2.50
Canada (postpaid).....	5.50	1.40	2.75
Other countries (postpaid).....	6.00	1.50	3.00

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Entered as second-class matter March
21, 1914, at the Post Office at New
York, N. Y., under Act of
March 3, 1879

Vol. 21, No. 532

NEW YORK, MONDAY, MARCH 26, 1923

Ten Cents

The Annalist Barometer of Business Conditions



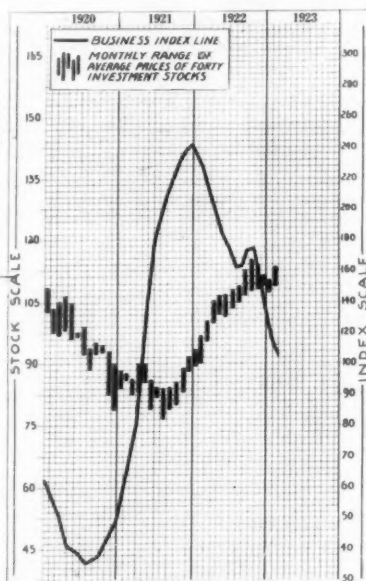
IN the broad range of financial and economic affairs the lapse of a week's time seldom brings into sharp focus any great changes in the general situation. Often, effects are so slow to emerge from causes that, given even the development of national or international happenings of importance, it requires the lapse of a fortnight or so for the effects to make themselves apparent. In the week just closed, although changes in the general situation were important, it is yet much too early to ascertain what will be the effects on developments of the future with which they will dovetail. A single week which contains such important and, at times, exciting developments as a corner in a stock on the New York Stock Exchange, the stabilization of the German mark at approximately 20,800 to the dollar, the advance in wages in two important lines, the hardening of time money to its highest price since the Fall of 1921 and volatile dips in market prices of two or three commodities, with equally sharp advances in others, certainly leaves the student of present day business and financial affairs in a mood to await further developments and confirmations before passing judgment on the importance or unimportance of the happenings.

There has come no definite halt to trade recovery. Business is still on the up-swing. The fact is quite unmistakable. Every barometer of trade continues to present the forecast of fair weather ahead. But, at the same time, there is apparent a certain confusion in this line or that, and a new note, not necessarily of hesitation, but one which might be termed caution, has crept into the record. It is not a loud note. In fact, it is all but drowned out by the orchestra of prosperity; but it is there just the same, and it deserves the attention of those to whom half a dozen months of active business recovery have brought the illusion that complete economic equilibrium has been reached. It may serve to draw attention, if nothing more, to the fact that there are many obstacles in the path to complete recovery, and that these must be met, one by one, and surmounted.

One of the checks, at least, to speculation which permeates the atmosphere in many lines, is the fact that the Federal Reserve authorities are to meet in Washington this week to consider this very subject. There is yet no general belief that out and out speculation is taking up too much of the share of credit facilities to which it is normally and healthfully entitled. The credit situation is a splendid one, as a matter of fact, the reservoirs are more or less full, and strains of any sort are wholly absent. But, nevertheless, authorities of the Federal Reserve System have let it be known, quite unmistakably, that they

have the brakes necessary for a check quite firmly in hand and that these brakes will be applied on the first appearance of runaway markets. The lessons of 1919-1920 are so fresh in the minds of most of us that "boom times"

will not be permitted, should they develop. Rather, the gradual and healthy recovery of business is to be expected and encouraged, but the transformation must come in an orderly and dignified manner. It possibly would not be fair



The Business Index Line, which turned upward in August after a continuous descent since the first of last year, and began to fall again in November, continues on the downward trend. No forecast is indicated, however, even though the average price of forty investment stocks dealt in on the New York Stock Exchange kept company with the index line through January and made only a slight upturn in February. Caution must be observed, nevertheless, not to anticipate a consequent depression of business.

Indeed, it is interesting to note that similar movements of the index line in the past have been followed by business developments which, if the same sequence were to be followed in the present instance, would result in two decided tops being made in the stock market, one in or about next April and the second around January, 1924, with the current business revival running into September or October of this year and commodity prices showing an increase through the same period.

It is important to emphasize, however, that no forecast is given at the moment, and the historical reference to the last paragraph is given only for its academic interest. It is possible that sequential movements of the past may recur in the present, but there is no independent reason to believe that they will beyond the fact that they have done so before.

Revised index numbers for the last few months are herewith presented. The significance of the numbers is unchanged, however, the alteration being practically only a mechanical one to make the numbers conform to a new base figure for interest rates. Students of the Business Index Line are aware that the index numbers are derived from computations of the percentage deviation from normal of the various elements entering into the composition of the line. The normals for the different factors change from time to time, of course, and calculations indicate that such a change recently occurred in interest rates. Since the change had been in effect for some months before it could be recognized it has been necessary to carry the alteration back into the past. The accuracy of the line is not affected, however. Here are the revised numbers since last April:

Month.	Index Number.	Stock.	
		High.	Low.
April	196.4	105.1	98.5
May	182.2	105.7	101.8
June	174.4	106.1	100.7
July	162.3	108.0	103.8
August	163.8	111.2	106.7
September	173.3	114.6	108.3
October	174.7	116.4	109.1
November	157.5	113.5	106.4
December	134.0	110.9	107.2
January	115.5	110.8	107.5
February	104.5	113.6	108.7

to hold up to the public view any one line and its present price schedules, and to say that this or that industry has revived too quickly; that its price schedules exhibit tinges of inflation. But the country is well aware that the stock market and such commodities as cotton, sugar and iron and steel have ascended the price scale very rapidly the last three or four months, some of it, at least, the result of speculation, and that a period of settlement and digestion is to be welcomed. If one doubts that there has been born of late a note of caution in the purchase of some commodities because of the present scale of prices, one has but to follow closely the trade reports. It has not extended, as yet, to the retail buyer, who uses today or tomorrow the purchase of yesterday. It is evident only in those lines in which there is a long period of manufacturing process between the purchase of the raw materials and the sale of the finished article. Purchasing agents, in a very wide variety of lines, are commencing to want assurances that the public will be in a mood to pay high prices half a dozen months hence, before any considerable inventories are laid in. There is hardly any possibility, as may be judged at this time, of the "bottom falling out of the market," as it did three years ago, when every one who handled materials of every sort became entangled in the throes of deflation. Nothing of the sort is on the cards. But it possibly is this very recent lesson which is slowly but surely bringing to the surface the belief that in some lines, at least, prices have swung upward too fast, if not too far.

There is no disposition to cry "wolf, wolf!" The business of the country is in excellent shape. Every barometer testifies to this. There has been continuous expansion, and in some lines previous high records of production and consumption have been passed long since. February's output of steel, for instance, was at a higher rate than the monthly average of our two war years; cotton has been taken by spinners at an unprecedented scale; freight loadings in the first week of March passed the 900,000-car mark for the first time since the beginning of March; bank clearings are at the highest point of the year. But it must be recognized, as the prosperity engendered by these quite excellent conditions is enjoyed, that slack of underproduction in previous years is being taken up; that shelves, depleted by this underproduction, are being restocked, and that there is always the danger present of the up-swing of the pendulum, both of production and prices, going too far, just as it swung too low in the period of deflation. The ideal condition would be the present state of business in all seasons of the year, in all parts of the country. It is too early to say just how long it will last, how much of it may be traced to constant demand, how much to the taking up of slack and how much to speculation. In commenting on this phase of the prob-

Continued on Page 458.

Stocks and the Range of Stock Market Averages



EVERY once in a while somebody with a little capital at his command and a vivid imagination takes it upon himself to venture upon an exciting excursion into the stock market for the avowed purpose of

cornering a stock and of making those who have sold for the decline enrich him by the payment of such prices as he may care to name for the stock they must deliver. It is, of course, a well known bit of stock market philosophy that

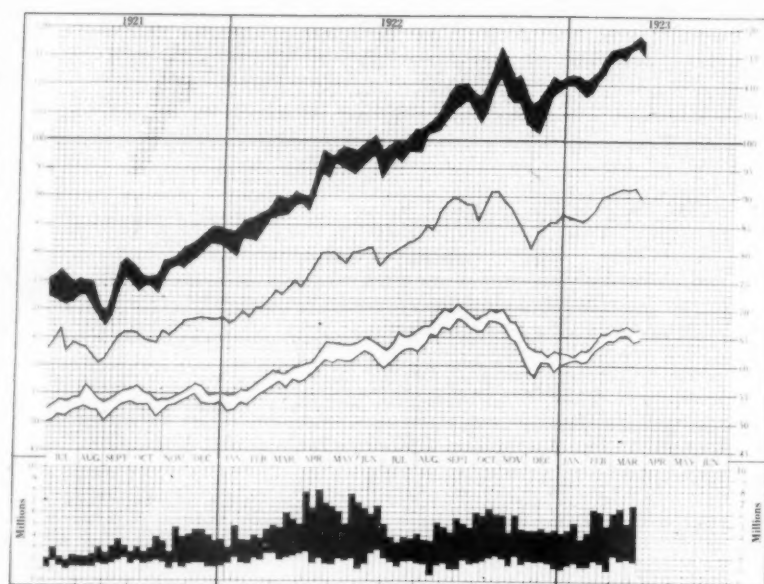
He who sells what isn't his'n,
Must buy it back, or go to pris'n.

But, from time immemorial, stocks have been sold for the decline, as they have been purchased for the advance and, while now and then the country holds up its hands in holy horror of what "the bears" tried to do to this stock or that, still short selling goes merrily on, in quite direct ratio to actual buying, and probably will, to the end of time. As a matter of fact, it is just as moral to sell a stock, hoping to rebuy it from some one else later at a lower price, as it is to purchase a stock, hoping to resell it later to some one else at a higher price.

Clarence A. Saunders, President of the Piggly Wiggly Corporation, engaged in the marketing of groceries through a self-service plan, and with stores in all parts of the country "ran a corner" last week in the stock of that corporation on the New York Stock Exchange. He takes place with Allan A. Ryan, who as President of Stutz Motor Car Company of America, cornered that stock two years ago. The shares of both corporations met the same fate. Both were stricken from the list of securities traded in on the New York Stock Exchange.

The history of the present corner has been an exciting and interesting one and has caught the popular imagination of the country because of the well-advertised fact that a formerly poor boy from Tennessee had come to Wall Street and beaten market gamblers at their own game. It possibly has received more attention than the importance of the occurrence warranted. In the latter part of last year, Piggly Wiggly stock was sold heavily by speculators who believed it to be selling too high at the time. The corporation's President came to New York, engaged the service of a market manipulator and forced the stock up from about \$40 a share to about \$80. In this period, a very large block of the shares was accumulated, and the corporation's President attempted to market them to customers of his stores. Two objections were raised; one was at the price at which they were offered on the partial payment plan, \$55, which was some \$20 below the open market price; the other the character of advertisements used by the corporation's President to attract attention to these shares. The developments reached a crisis when the market manipulator was suddenly ordered to cease trading and a call was issued by the President of the corporation for the delivery to him of all stock sold short. When this became known the price jumped violently from \$72 to \$124 and then dropped just as violently back to \$82. Suspension of the stock from the trading list, and finally its expulsion entirely, then followed. The first settlement price announced was \$150, then \$250, but finally it dropped to \$100, at which ample blocks of stock were available. The man who operated the corner is credited with having made several millions of dollars in the manipulation but, at the same time, the market for the stock has been lost.

It would be naturally expected that such an occurrence in the stock market,



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

Shares Sold on the New York Stock Exchange

Week Ended March 24, 1923

	1923	1922	1921
Monday	1,155,981	1,191,622	665,086
Tuesday	1,241,510	941,644	577,775
Wednesday	1,333,160	956,050	1,291,888
Thursday	1,115,620	801,457	658,292
Friday	1,221,600	831,273	Holiday
Saturday	592,000	421,805	336,555
Total for the week	6,659,871	5,143,851	3,509,596

holding the centre of speculative attention for days at a time, would chill operations in other directions. This was not the case. The market as a whole has remained calm and serene, although somewhat quiet, while the fireworks were going on all about. There was some pressure of liquidation in the latter part of the week, but important declines did not take place and it may be said that

stocks, as a whole, are on an even keel. Trading was on a smaller scale and sales averaged less than 1,000,000 shares per day throughout the week. There were some interruptions, caused by breakdowns of wire service owing to stormy weather, and this, of course, had a tendency to lighten trading.

Industrial conditions on which the market's advance was predicated con-

The Week in Canada

Special Correspondence of The Annalist
TORONTO, March 24.

BANK executives in Canada are this week breathing easier than they have been for some months in respect to the changes the Federal Parliament might make in the Bank act during its decennial revision. The revising bill was introduced in the House of Commons on Tuesday by Hon. W. S. Fielding, Minister of Finance, and provides for none of the radical changes which agrarians and labor have for some months been demanding. The demand of these interests for a national bank controlling the note circulation of the country is ignored. The Minister specifically declared that "the Bank act, in the main, has served a good purpose, and any radical changes at present might have a disturbing effect on the business of the country." The demand for Government audit and inspection of banks, he declared, would not only be a costly venture, but would tend to create a false sense of security. Auditors will continue to be appointed by the Canadian Bankers' Association, and the bill stipulates that auditors must have been in practice for not less than six years in the city in which the head office of the bank is situated and in no instance must

more than three of them be members of the same firm. While permitting the clause to remain which gives the bank prior claim upon the assets of an insolvent concern, the Minister suggested, in view of the criticisms of foreign trading companies, that it be made possible for any individual or company to give notice by public advertisement of intention to act under the clause. An entirely new provision is one prohibiting managers and other officials from borrowing more than a thousand dollars from their own bank without the consent of the Directors, while in no instance is the sum to exceed \$10,000. That the bill will be the subject of keen debate there can be no doubt, but, being a Government measure, it may be taken for granted that it will pass both houses without serious amendment.

A number of the interesting figures regarding Federal finances have been laid before the House of Commons the last few days. The net national debt at the end of February was \$2,452,853,791, an increase for the twelve months of nearly \$54,000,000. In 1914 it was a little under \$336,000,000. As Canada expended \$1,688,948,035 on war account,

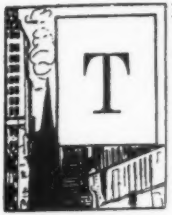
continue to show expansion, and in practically every case operations now are at the year's peak. The question naturally arises as to just how long the advances in industrial shares will continue, and at what point market prices will thoroughly and completely discount all of the constructive developments which have taken place in the last six months. Business activity and ample supplies of money, of course, are at the base of the long bull market which has been enjoyed since mid-1922. At the moment business activity shows no signs of halting, but at the same time money has advanced sharply. The fact must be considered, however, that many of the industrial shares, at current prices, have advanced from 50 to 100 points, and in many cases more, and the further fact that it becomes more apparent each day that the bloom is off the present market so far as the industrial shares are concerned. This is not to be interpreted as a forecast that the bottom is suddenly to fall out of the stock market or that many stocks will not advance from 15 to 25 points higher. Undoubtedly there will be no market demoralization, such, for instance, as wound up the bull market of 1919, but at the same time it is the day and time for extreme discrimination in stocks and for a considerable degree of caution in market commitments. It has been truly said that the stock tape is from four to six months ahead of actual developments. It is to be remembered that from this distance a clear view of Fall conditions cannot be gained. They are clouded in the mystery of whether or not business is to be sustained, whether or not money rates will be high, and whether or not Government officials set their feet down firmly against speculation. The shares of a great many industrial corporations have discounted present balance sheets and earnings figures so very generously that they are more likely to decline than to advance.

One of the exceptions, it is pointed out by many investment bankers and brokers, is the group of railroad shares, which now are just about at the prices which ruled in the Summer of 1919, and which, to only a feeble and limited degree, have joined with the industrial shares in celebration of the present era of business activity. Yet current railroad earnings and freight statistics are the best they have been for years and, if the full year may be judged by the criterion of January, February and March operations, the roads as a whole will come nearer to earning the full rate of return fixed by the Interstate Commerce Commission as a reasonable return on property valuation than at any time in the last half dozen years. It is quite reasonable to suppose that sooner or later these figures will be reflected in the open market value for the railroad shares.

The oil stocks, the steel shares, the rubber issues, the railroad equipments, the coppers (to moderate extent), the automobile shares, the sugars, tobaccos and public utilities, have all experienced very robust advances in the last fortnight. A considerable portion of the day-to-day trading has been speculative and, to great extent, professional, but evidence is to be seen on many hands that the general public is coming into the market for securities in greater numbers every day. Public buying is a factor of very considerable importance at the moment. There is no reason to believe that human nature has changed much in the last two or three years. It is the natural attribute of the speculating and investing public to buy at or near the top. The fact that public buying has increased so rapidly in the last few weeks is one of the things which confirm the opinion of veteran observers of Wall Street affairs that the present bull market is in its final stages.

Continued on Page 458.

Bonds—Trend of Bond Prices—Average of 40 Issues



THE bond market during the week just passed exhibited the same tendency of gradual declines which has been the noteworthy feature for the last month or more. The primary

cause of this tendency is undoubtedly the decided firmness in rates for time money, for with each succeeding day reports for the year 1922 are being published, and these, almost without exception, indicate a high degree of prosperity in all lines—manufacturing, public service and railroad. The declines in quotations for corporate obligations of the highest grade were perhaps not so drastic as during the preceding week, but the direction of the trend was unmistakable. Junior securities were rather firm, and some made good advances, while convertible issues, of course, reflected strength in the stock market. The usual speculation as to the action of the Directors of the Federal Reserve Bank with reference to the rediscount rate was prevalent, but in spite of a strong demand for time money which forced rates up to 5½ per cent. before the close of the week, the rediscount rate at the New York institution was unchanged at 4½ per cent. Dealings on the New York Stock Exchange were very light. Apparent lack of interest in securities, even at current prices, indicates to many market observers a general feeling that the present trend may continue for some time to come. The natural result of this attitude is a strong demand for short-term securities which are not subject to drastic price changes, and thus assure the holder of ready funds for the purchase of long-term obligations where judgment of underlying market conditions prompts such action.

New issues were offered in larger volume than during the previous week, though the total was far below the aggregate to which we have become accustomed in the last year or so. There were two offerings of special interest, one a \$50,000,000 German Government loan at par, repayable at 120 per cent. in three years, making a return of slightly more than 6 per cent., and the other a \$10,000,000 issue of New York, Lackawanna & Western first and refunding mortgage 4½ per cent. fifty-year bonds at 96¼, to yield 4.70 per cent. to maturity. This loan is guaranteed by endorsement as to principal and interest by the Delaware, Lackawanna & Western, and the yield, within a small fraction of that returned by Liberty bonds at present prices, is said to be the lowest for any new corporate issue in several years. The reception of the German issue was not made public, but there was little evidence of enthusiasm over it. The New York, Lackawanna & Western issue was reported as quickly taken. Other interesting offerings during the week included \$2,000,000 North Carolina Joint Stock Land Bank of Durham 5 per cent. farm loan bonds, due 1953, optional 1933 at 103 and interest, to yield 4½ per cent. to the earlier maturity; \$1,000,000 Electrical Securities Corporation thirty-year collateral trust 5s at 94 and interest, to yield 5.40 per cent.; \$252,000 City of Des Moines (Iowa) 4½s, due 1926 to 1966, on a 4.15 per cent. basis; \$225,000 Territory of Hawaii 4½ per cent. improvement bonds due 1950, optional 1940, to yield 4.20 per cent. to the optional maturity; \$3,500,000 Illinois Electric Power Company first mortgage Series A 6s at 97 and interest, to yield 6¼ per cent.; \$2,000,000 Oregon-Washington Joint Stock Land Bank 5s, due 1952, optional 1932, at 102½ and interest; \$1,000,000 Michigan Tanning and Extract Company fifteen-year first mortgage 6½s, at 96¼ and interest, to yield 6½ per

cent.; \$650,000 City of Dayton (Ohio) serial, school district 4½s, at prices to yield 4.20 to 4.30 per cent.; \$6,600,000 Seaboard Air Line Railroad Company 6 per cent. equipment trust certificates, due 1923-35, at 100 and interest; \$2,000,000 State of Michigan 4¼ per cent. highway bonds, due 1943, at 102¼ and interest, to yield 4.05 per cent.; \$1,000,000 United Light and Railways Company first lien and consolidated mortgage Series A 6s, due 1952, at 97 and interest, to yield 6.20 per cent.; \$950,000 Salina Light, Power and Gas Company first mortgage twenty-year 6s at 96½ and interest, to yield 6.30 per cent.; \$750,000 Vegetable Parchment Company first mortgage fifteen-year 6s at 98½ and interest, to yield 6.50 per cent.; \$750,000 R. M. Hollingshead first mortgage fifteen-year 7s, at 100; \$665,000 Findlay (Ohio) 4¼ per cent. school district bonds, due 1924-43, at prices yielding from 4.50 to 4.35 per cent.; \$430,000 Walworth County (Wis.) serial 5s, at prices to yield 4.25 to 4.50 per cent.; \$3,000,000 National Motors Corporation first mortgage ten-year convertible 7½s at 98½ and interest, to yield 7.70 per cent.; \$1,191,000 Monmouth County (N. J.) 4½s, due 1925-1953, at prices yielding 4.10 to 4.20 per cent.; \$1,000,000 Eastern Steel Company two-year 6 per cent. notes, at 100; \$175,000 Town of Phelps (N. Y.) 4½ per cent. school bonds, due 1924-43, on a 4.10 per cent. basis; \$2,046,000 Chicago South Park Commission 4s, due 1924-1943, at prices yielding 4.25 to 4.10 per cent.

THE market for municipal bonds was quiet, little demand being evident for any but short-term issues. That dealers anticipate a continuation of present prices, however, is indicated by the high prices paid in bidding for new issues. For instance, the successful syndicate paid a price of 101.69 for the \$2,000,000 State of Michigan 4½s offered last week, while 101.44 was paid for \$750,000 State of Idaho 10-20 year 4½s. Liberty bonds were dealt in in larger volume on the New York Stock Exchange as a result of removal of restrictions on brokerage charges for those issues. In the past the high commissions resulted in transactions in large blocks over the counter. Prices for Liberties all declined, the Second and Fourth 4½s each losing about ¼, while the Treasury 4½s fell a point, to 98.30.

There was little evidence of change in the trend of quotations for railroad bonds. The high-grade legal group were heavy and inclined to sag when offerings of any size were put on the market. The speculative class were inclined to show spurts of activity, in which substantial

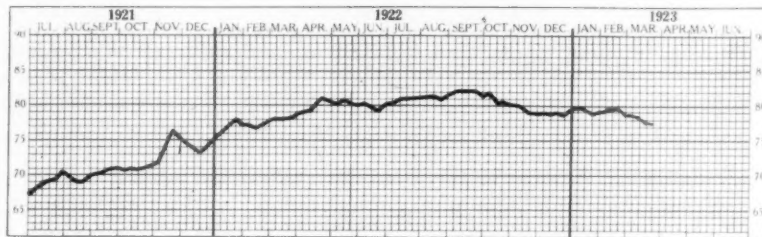
gains were made, followed in many cases by a gradual reaction. Atchison, Topeka & Santa Fé general 4s lost ½, to 85¼. Atlantic Coast Line first 4s dropped 1¼, to 83. New York Central 3½s fell 1¼, to 72½, and the refunding 5s lost 1½, to 93¼. Northern Pacific 5s continued the decline begun during the preceding week, with a loss of a point, to 93; the 6s, however, suffered little change. Virginian Railway 5s fell 1¼, to 92; Seaboard Air Line 6s advanced almost 2 points, to 67¼, and the adjustment 5s gained 1¼, to 30¼. Announcement was made that the instalment of interest due Oct. 1, 1922, on the Chicago & Alton 3s, with interest thereon at 6 per cent., would be paid on March 24, pursuant to a court order to the receiver. These bonds responded with a gain of a point, to 51¼. The Chicago & Alton 3½s also advanced ¼, to 28. It is reported that deliveries of the new securities arising out of the reorganization of the Missouri, Kansas & Texas would be made shortly before April 1. The new bonds, which have been dealt in on a "when issued" basis since the latter part of 1921, exhibited considerable activity, the new prior lien 5s advancing 1¼, to 79, while the adjustment 5s gained 1½, to 62¼. Southern Railway general 4s advanced ¼, to 67½. Chicago & Eastern Illinois general 5s lost a point, to 78¼. Great Northern 5½s dropped 2 points, to 96¼. Chicago, Milwaukee & St. Paul issues enjoyed an active demand; the convertible 5s gained ¼, to 69, the debenture 4s rose 2, to 63¼, and the 4s, due 1925, advanced an equal amount, to 83¼. Erie issues likewise scored good advances under a brisk demand.

TRADING in public utility bonds was quiet and prices in this class followed the general sagging tendency. New York Gas, Electric Light, Heat and Power 5s lost ¼, to 98¼; Hudson & Manhattan refunding 5s gained ¼, to 81, following a very encouraging report of earnings for 1922; Interboro Rapid Transit 5s dropped 1¼, to 68¼. The plan of reorganization of the Brooklyn Rapid Transit Company, as finally approved by the various protective committees, was published and aroused a good deal of interest. The plan contemplates funding of \$60,000,000 of short-term obligations into long-term 6s, payment or adjustment of claims for past due interest, &c., and the raising of \$26,000,000 in cash through sale of new bonds and stock to the old stockholders. B. R. T. 4s gained ¼, to 64; the 5s rose ¼, to 76, and the 7s advanced a fraction, to 92¼. New York Telephone 6s of 1949 dropped 1¼, to 103¼; American Telephone and Tele-

graph collateral 5s declined 1¼, to 95¼, and the 4s lost ½, to 91¼; United Railways Investment 5s continued their advance, gaining ½ point in active trading. Public Service Corporation of New Jersey gave intimation of plans to finance future needs through issuance of preferred stock by its request to the stockholders to ratify an increase in the authorized issue from \$100,000,000 to \$200,000,000, but the 5 per cent. bonds lost a fraction, to 84; Detroit Edison 6s lost a point, to 101¼; New England Telephone and Telegraph 5s also declined a point, to 96¼.

INDUSTRIAL obligations inclined to lower prices, though quotations in this class were irregular, reflecting developments in individual corporations. The general increase in industrial activity was emphasized by publication in the U. S. Steel report for 1922 that gross business had increased almost \$106,000,000 over the year 1921, reaching a total of \$1,093,000,000, the largest since the armistice. The sinking fund 5s, however, declined ¼ to 102. Bethlehem Steel 6s gained a fraction to 98, but the purchase money 5s lost ¼ to 88. The sharp decline in the quotation for refined sugar, and some apprehension over the prospect of an investigation into prices, was reflected in losses for those convertible issues which made such rapid advances recently. Eastern Cuba Sugar 7½s lost 1¼ to 107¼. Punta Alegre 7s dropped 2 to 118. Cuba Cane 8s fell ¼ to 95¼. American Sugar Refining 6s declined 1¼ to 102. South Porto Rico 7s gained a fraction to 101¼. Copper prices continued to climb, touching 17½ cents per pound, and Cerro de Pasco convertible 6s reflected that condition in a gain of 1¼ to 143. Anaconda 7s rose a fraction to 103¼. American Smelting and Refining 5s lost ½ to 88. Marland Oil convertible 8s, with warrants attached, jumped into prominence when they climbed 15 points to 142, following a substantial gain in the stock. The 7½s, with warrants, advanced 13 to 130¼. United States Rubber Company published its 1922 report, showing earnings equal to \$2.65 a share on the common stock, but the first and refunding 5s lost a fraction to 86¼. Virginia-Carolina Chemical 7½s lost 1¼ to 94¼, but the first mortgage 7s gained ¼ to 96¼. Wilson & Co. 7½s advanced a fraction to 103. The Diamond Match Company announced its intention to call its entire issue of 7½ per cent. debentures on Nov. 1 next. They are redeemable at 105 on that date, but their quotation remained unchanged at 107, which is about a 3 per cent. basis to their redemption date.

Foreign obligations were in better demand than for some time past, and several good gains were recorded. French 5 per cent. issues were stronger following advances in the rate for francs, while the 7½s and 8s each rose about ½ to 93¼ and 98, respectively. Belgian 7½s gained a point to par. City of Soissons 6s advanced 1¼ to 78¼. South American issues also developed unusual activity. Chile 8s of 1941 gained a fraction to 104. State of Sao Paulo 8s advanced ¼ to 99. Rio de Janeiro 8s of 1946 lost a fraction to 94. Chinese Government Railway 5s dropped 2 to 49¼ on reports of a financial crisis in China.



Par Value Sold on the New York Stock Exchange

Week Ended March 24, 1923

	1923	1922	1921
Monday	\$ 9,747,370	\$17,078,200	\$7,731,000
Tuesday	10,943,400	21,673,450	7,013,250
Wednesday	11,101,610	19,870,400	8,917,750
Thursday	12,278,350	15,526,600	12,118,100
Friday	13,483,100	15,478,750	Holiday
Saturday	6,842,500	8,444,150	7,108,100
Total for the week	\$64,396,330	\$98,070,950	\$42,888,200

With a Business Man's Luncheon



Foreign Securities in American Markets



INCLUDED in the list of last year's offerings of foreign dollar obligations in this market was a block of 8 per cent. bonds of the Kingdom of the Serbs, Croats and Slovenes. Offered at 95½, to yield about 8.40 per cent., these bonds have sold down to 54 in 1923, at which point they yielded about 15 per cent. to maturity, and now are quoted at about 65. Investors, then, have formed an opinion on the quality of these securities which, judging from the relative quotations, differs widely from that held in regard to such obligations as those of the Kingdom of the Netherlands and the Dutch East Indies, for example.

When a man is investing his savings he wants to know where his money is working. It is not surprising, therefore, that there was some hesitancy in sending savings to a country which, to borrow a phrase from the field of corporation finance, is still in the stages of promotion. Of a block of \$25,000,000 forty-year 8 per cent. secured external gold bonds advertised for sale, approximately \$15,250,000 were subscribed for and are outstanding.

It is probably no exaggeration to say that the Kingdom of the Serbs, Croats and Slovenes is, to most Americans, a country of vague geographical outlines and impossible names. Popularly known as Yugoslavia, it is one of the new European States that have emerged from the chaos of 1914 and the years following. A Government was established in December, 1918. The State is a constitutional and parliamentary monarchy.

Lying along the eastern coast of the Adriatic Sea, and bounded by Albania, Greece, Bulgaria, Rumania, Hungary, Austria and Italy, the new nation consists of the former kingdoms of Serbia and Montenegro and the former southern Slav provinces of Austria-Hungary of Croatia Slavonia, Dalmatia, Slovenia, Bosnia, Herzegovina, Banat, Backa and Istria. Its area is somewhat over 100,000 square miles, or about the size of Pennsylvania, while the population may be placed from various estimates at about 13,000,000.

Americans, especially, will sympathize with the desire of a people to free itself and establish its unity. Nevertheless, the fact cannot be overlooked that Yugoslavia's current financial position is far from strong, and that conditions are such that the future political stability of the nation is by no means assured. These facts affect both the short and the long-time outlook for the State's obligations.

It is practically impossible to show the nation's debt in a simplified form, because of the pre-war status of its constituent political parts. The nearest approach to such a statement is the table published by the League of Nations in 1922, showing the total public debt as of Dec. 31, 1921. This amounted to 9,405,000,000 dinars, of which 5,930,600,000 represented the domestic funded and unfunded debt and 3,474,400,000 the foreign debt. The dinar has a gold parity of \$0.193, which is equivalent to that of the French franc. The pre-war debts of the various territories which, before the war, were within the boundaries of other States are included in the table, but that portion of the pre-war Austro-Hungarian debt for which, under the peace treaties, Yugoslavia is to assume responsibility is not included. This is estimated to be 700,000,000 gold crowns, the gold parity of the crown being \$0.203.

In terms of dinars, however, the nation's indebtedness was undoubtedly larger on the date in question than the foregoing figures indicate, inasmuch as the items of dollars, pounds sterling and French francs constituting the foreign debt were converted into dinars at par,

instead of at the higher rates of exchange (from the Yugoslav standpoint) then existing. The per capita debt is then existing. Not taking into consideration certain advances made during the war to Serbia, the per capita debt was calculated at current rates of exchange, when the American issue was offered, to be about \$16.

Serbia has a pre-war external debt of between 850,000,000 and 900,000,000.

The American bonds, it was stated at the time of issue, would be a direct obligation of the kingdom, which granted as special security for the service of the authorized loan: (1) a first charge upon all of the net receipts of the State monopolies (tobacco, cigarette papers, kerosene, salt, stamp duties and matches) and customs of the kingdom, subject, as to the receipts serving as security for the debt of the pre-war kingdoms of Serbia and Montenegro, to the service of such debt; (2) a first charge upon the total gross receipts of all the State railroads of the kingdom in existence, which the Government declared to be free from any mortgage, encumbrance or charge whatsoever, as well as of the railroad from Belgrade to the Adriatic Sea and its terminal port to be constructed.

JUGOSLAVIA is essentially an agricultural country. Over 80 per cent. of the 13,000,000 inhabitants are engaged in farming. Corn, wheat, rye, barley and oats are raised in large quantity, while the flax and potato crops are important. The kingdom leads the world in the production of plums, the annual crop being nearly 500,000 tons. Grape growing is scarcely less important, and wine is exported to neighboring countries. Fruit farming ranks next to the growing of grain in agricultural importance. The breeding of live stock occupies third place and as an industry is said to be extensive. The Government maintains thirteen stations devoted to improving the breeding of horses.

Forest and mineral resources are among the principal riches of the country. Areas of iron, nickel, aluminum, lead, antimony and bismuth, copper, arsenic, sulphur, mercury, gold, silver, building and ornamental stone, gypsum, kaolin and clays are to be found there. Coal is found in different parts of the kingdom, but mainly in Serbia and Bosnia. The mineral wealth, however, is practically unexploited.

The Government's revenues are derived from: (1) direct taxation, such as income, excess profits, capitation, corporation, special and additional taxes, and a capital levy; (2) indirect taxation, such as import, export, excise and stamp duties, and a sales tax; (3) State fiscal monopolies; (4) public domain; (5) public undertakings, and (6) miscellaneous sources. Comparisons are possible, in the main, only between budget estimates because of the absence of figures for closed accounts except in isolated instances. The financial year has been changed to coincide with the calendar year, the fiscal period having formerly been from June 1 to May 31. In this discussion the financial year 1920-21 will be referred to as 1921 and comparisons will be made with 1922, the intervening period of seven months from May 1 to Dec. 31, 1921, being disregarded.

Total receipts in 1921 were 3,884,000,000 dinars, against total expenditures of 4,825,000,000 dinars, leaving an estimated deficit of 941,000,000 dinars. The budget for 1922 has been made to balance at 6,258,000,000 dinars by the inclusion of some new taxes and by calculating income from public undertakings at a higher figure.

Due largely to a levy on transactions in the form of a sales tax and to a gain on exchange in connection with the collection of import duties, an analysis of net revenue and expenditure reveals the

unusual situation of a greater income from indirect than from direct taxation.

The State has the sole right to import, manufacture, sell wholesale and fix prices for the retail trade of tobacco, salt, petroleum, matches, cigarette paper, sugar and Government stamps. The monopoly on spirits has been abolished. The budget estimates of net surplus from this source (gross receipts minus working expenses) were 851,000,000 dinars in 1921 and 495,000,000 dinars in 1922. Closed accounts are not at hand. When the American bonds were issued it was stated that the board included two members appointed by holders of Serbian Government securities, one of whom would represent the holders of the new loan. The terms of the dollar loan require that the board remit the interest and sinking fund payments directly to the fiscal agents of the loan in New York in dollars, in twelfths, in such manner as to assure the service of interest two months and the service of sinking fund payments at least one month prior to each due date.

Despite the decline of net surplus from monopolies indicated above, the service on the dollar loan is covered nearly thirteen times. Adding to the calculation of 495,000,000 dinars for 1922, 1,197,000,000 dinars from the customs and 159,000,000 from stamp duties, a total of 1,851,000,000 is arrived at. Prior charges amount to French francs 45,000,000 on the pre-war Serbian external debt, and £14,220 (approximately) on the 1909 sterling loan of Montenegro, or together to about 280,000,000 dinars at the existing exchange rates. Subtracting this total a balance of 1,571,000,000 dinars remains. Annual interest charges on the \$15,250,000 dollar bonds outstanding, without taking into consideration the sinking fund, which does not commence to operate until 1932, amount to \$1,220,000. At 1 cent to the dinar (recent fluctuations have been slightly above and slightly below that figure), these charges are 122,000,000 dinars, or approximately one-thirteenth of the sum ear-marked for their service.

THE American bonds, it will be recalled, are secured in addition by a first charge upon the total gross receipts of all the State railroads, including the road and the port to be built with the proceeds of this issue. This guarantee has no significance at this time, because, according to the budgets for 1921 and 1922, the lines are running at a loss; in other words, working expenses exceed receipts. The operating deficit was placed at 194,000,000 dinars for 1921, and at 6,000,000 dinars for 1922. Ordinarily a road would not function very long were the gross receipts to be applied to other purposes before the expenses of operation were met. These receipts, however, will not be needed as long as the Government is able to meet the debt service from the other income pledged, and the railway program calls for an extension and improvement of facilities which may eventually result in putting the roads on a paying basis.

They were in bad shape when the Kingdom was formed, having deteriorated in the war period. The total length of Government-owned lines is 5,125 miles, 3,762 miles of which are standard gauge, and private railways total about 750 miles. The greatest need at the present time appears to be for lines which will connect the interior with the Adriatic Sea. In the opinion of many Yugoslavs, the economic restoration of the country depends on the construction of such a road. Of the \$25,000,000 which it was originally planned to borrow in this market, \$10,000,000 was for railroad rehabilitation and Government buildings, and \$10,000,000 for railroad and port construction. The ports mentioned include Spalato and Cattaro; these would be connected with Belgrade, the capital, to pro-

vide an outlet in that direction for the country's products. Interior commerce would be aided by the linking of other important cities. These things being so, it is apparent that, once again, we have a situation where the proper employment of funds for capital purposes would greatly enhance the productive capacity of the nation.

Receipts from all customs rose from 112,000,000 dinars in 1919 to 1,001,000,000 in 1921, a notable increase, even when due allowance is made for the depreciation of the currency.

Net expenditure increased from 3,716,000,000 dinars in 1921 to 4,570,000,000 in 1922. In arriving at these figures, sums set aside for debt redemption (49,000,000 and 209,000,000 dinars, respectively, for 1921 and 1922) were deducted. The interest on the public debt almost doubled, going from 97,000,000 to 182,000,000 dinars. Of the net outlay, more than half in 1921 and slightly less than half in 1922 went for military purposes. In estimating total expenditure, 665,000,000 dinars were set aside for capital purposes in 1921 and 309,000,000 in 1922. The budget was relieved of some capital expenditure when a domestic loan of 500,000,000 dinars was floated in September, 1921, at 7 per cent. for railway and harbor construction and improvement purposes. Circulation of national bank notes was 4,809,000,000 dinars on June 30, 1922, compared with 4,696,000,000 on March 8 and 4,688,000,000 on Dec. 31, 1921.

THE Serb-Croat-Slovene State is an interesting experiment in national Government. If it lives, it will be because it has to overcome conditions existing at the time of its birth, which were anything but auspicious.

Will the dissolution of Austria-Hungary and its division into new small States succeed? Racial self-determination has been taken as the basis for these States, and the economic ties of centuries have been severed. For many years the industry and trade of Austria and the agriculture of Hungary were united to form an economic balance; since the armistice the tendency has been against a permanent economic federation among the new political units, although some commercial treaties have been entered into. What one writer has described as an egotistical economic policy was initiated and continued, and international trade, greatly hindered.

Another writer refers to the boundary problem confronting the Kingdom of the Serbs, Croats and Slovenes as one of the most difficult of Southeastern Europe. "Practically every mile of her frontier, excepting only a portion bordering Greece, faces an unfriendly State." Internal political difficulties arise from the distribution of the inhabitants: Serbs, 6,000,000; Croats, 2,500,000; Slovenes, 1,000,000; Macedonian Slavs, 550,000; Magyars, 450,000; Albanians, 250,000; Germans, 450,000, and so on. The question of racial minorities is, therefore, a most important one. The inclusion of Montenegro in the new Kingdom was attended by much ill-feeling. The Croats have been extremely discontented and resent any apparent attempts to make the new State one which will be essentially Serbian in its characteristics. The political activity of the Croats will be watched with great interest in the coming elections.

The essential features of the dollar loan follow:

Jugoslav 8s of 1962

Kingdom of the Serbs, Croats and Slovenes forty-year 8 per cent. secured external gold bonds, dated May 1, 1922, and due May 1, 1962. Authorized, \$100,000,000; offered, \$25,000,000; outstanding, approximately \$15,250,000.

SECURITY—A direct obligation of the

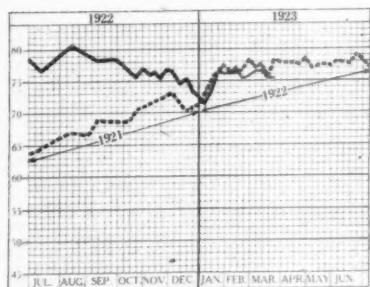
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Money:

Week's Price Range

	Call Loans	Time Loans 60-90 Days
Last Week	6 @ 5	5½ @ 5½
Previous Week	5½ @ 4½	5½ @ 5½
Year to date	6 @ 3½	5½ @ 4½
Same week, 1922	5½ @ 3½	4¾ @ 4½
Same week, 1921	6½ @ 6	7 @ 6½

THE POTENTIAL SUPPLY



Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

FIRMNESS is the chief characteristic of the money market, and last week time funds loaned in rather large blocks at 5½ per cent., the highest figure touched since the Fall of 1921. The call on the central banking institutions for funds has been in rather reduced volume, and the fact is rather peculiar, too, because of the manner in which business has reopened this Spring. It is quite evident that the resources of the member banking institutions themselves are being used to a much larger extent this year than last, but the lightening of rediscounts is another reflection of the growing independence of member institutions of the central system, even in a period when the demand for funds of all sorts for many different sorts of enterprises is something like double that of this time last year.

Last week the New York Federal Reserve Bank's rediscounts were reduced \$39,000,000, and they are now down to \$124,000,000 from the high point of 1923, and are at the lowest since the middle of January. Meanwhile, the ratio continues to rise, and the New York Bank's ratio of total reserves to deposits and Federal Reserve liabilities combined has touched the year's new high point of 86.6 per cent., as compared with 82.2 per cent. in the previous week, but still the call on the Federal Reserve Bank for rediscounts is far ahead of this time last year, amounting to a gain of something like \$95,000,000.

So far as the system as a whole is concerned, last week's statement of the board shows but modest changes. It shows an increase of approximately \$50,000,000 in bills on hand and a moderate contraction in the Federal Reserve note circulation. The ratio now stands at 75.7 per cent., as compared with 75.4 per cent. the previous week.

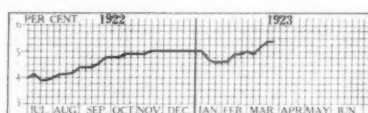
The gold movement is at present an interesting one. Gold flowed away from New York in copious quantities shortly before the turn of the year and in the early part of January, but it is now returning. Last week the movement was mainly toward the New York and Boston banks. In New York the increase in gold reserve was approximately \$46,000,000 and in Boston about \$16,000,000, with similar increases reported from the Chicago and Kansas City Banks, but San Francisco lost \$18,000,000 in gold, St. Louis \$17,000,000, Philadelphia \$13,000,000 and the remaining five banks approximately \$28,000,000. The movement of gold from the interior to the centres is considered by bankers to be a perfectly natural one in preparation for the Spring calls for trade. The ratios of the twelve banks present a very interesting summary in that they give rather an accurate reflection of the state of business in each one of the twelve districts. New York is the highest with 86.6 per cent. Boston is next with 77.6, followed by Atlanta with 76.1, then Chicago, 75.5;

Cleveland, 73.9; Minneapolis, 71.1; Philadelphia, 68.1; San Francisco, 66.8; Richmond, 66.4; St. Louis, 64.1; Kansas City, 62.7, and Dallas, 47.

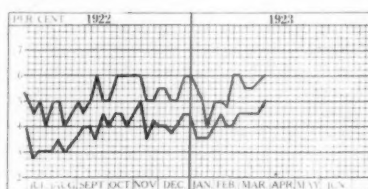
In view of these figures and the tremendous reserves which have been built up in the system in the progress of contraction, it is rather unlikely that there will be any further raising of the rediscount rates. These rates are from one half to three-quarters of 1 per cent. below the open market rate for money, but the condition of volume of applications received from day to day possibly does not warrant any further increases unless it might be as a precautionary measure against a period of industrial inflation, and even this seems hardly to be within the range of possibility.

The supply of loanable funds in the Federal Reserve System is particularly large, and credit consumption can proceed for a considerable period before the reserves become menacingly low. The total bills held by the twelve Federal Reserve Banks are now approximately \$865,000,000; but this figure becomes more illuminating when it is recalled that the high level in November, 1920, brought an expansion to about \$3,127,000,000. The Reserve ratio then stood at 41 per cent. It is now 75.5 per cent.

It is the opinion in the banking world that for the next two or three months



Range of the Time Loan Rate.



Range of the Call Loan Rate.

no considerable reduction in the time or call money rate is to be anticipated. At present the rate appears to have about reached the level at which it is likely that money market rates may become stabilized. The going rate for time funds, as heretofore noted, is 5½-5¾ per cent., with the 5½ per cent. figure most frequently heard. Call money has fluctuated rather nervously between 5 and 6 per cent., with the average rate about 5½ per cent., but there are ample blocks of funds to be had at these rates and, thus far, there is no sign on the horizon of any stringency at all.

Interior institutions, attracted by the better return on their surplus funds, are rather heavier lenders at the centres than they have been for two or three months past. This is particularly true as to time funds, when the word went out over the country that 5½ per cent. was being paid by borrowers in the New York and Boston markets for sixty and ninety day money. The consensus of banking opinion is that the present level of rates may be anticipated for the next thirty days or so.

In view of the increased demands of business in all lines, call funds to finance raw materials in their process of manufacture and increased payrolls will probably not decline from the present level of market rates. On the other hand, 5½ per cent. for time funds and 5½-6 per cent. for call funds, with about 5¼-5½ per cent. for commercial paper, represent a very good return to the bank and one which is likely to prove entirely satisfactory to them.

The effects of the Government settlements and the settlement of income tax bills by individuals on March 15 have entirely passed. These tremendous transfers of funds from individuals to the Government created less disturbance in the money market than had been generally anticipated. Of course, when the checks began to come back from the revenue collectors, the banks were obligated to segregate sufficient funds to meet

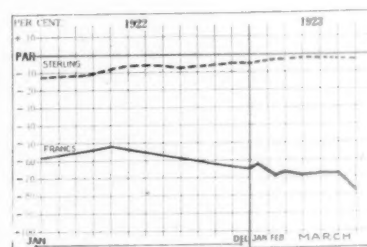
them, and this caused something of a tightening in the call rate, but it was a temporary development, the effects of which have long since passed from view.

Possibly the most far-reaching and important reflection of the higher rates for money which now obtain is to be found in the bond market and in the steady decline in investment securities which has taken place in the last fortnight. It was certain that investment securities would sooner or later readjust themselves to the new conditions. All sorts of bonds are in direct competition with the open market for the employment of funds, and a development in which the open market rates for money tighten by one-fourth of 1 per cent. ordinarily brings about a decline in bonds and a concurrent advance in yield basis to coincide with the money market. This is just what happened last week in the Liberty bonds and in other first-class representative issues. Practically the entire list of Government war issues now may be purchased on a 4.30 to 4.50 per cent. basis, giving accurate reflection of the sensitiveness of these securities to the influence of the money market.

The higher rates for money which the last fortnight brought are not entirely local to the United States. In all parts of the world there was some stiffening up, and in these cases, as in our own, it may be laid at the door of increasing business, expansion of trade and the carrying out of scheduled projects which have called for the greater use of banking credits and resources. There is nothing unnatural or unhealthy about this situation. Rather, it would be a matter of comment and surprise should money market rates have remained stationary at, say, the point at which they were two or three months ago, when there was no great competition for surplus funds between the investment markets and business.

Foreign Exchange:

	Week's Range		
	High	Low	Closing
Pound Sterling	\$4.70½	\$4.68½	\$4.68¾
Francs	6.93c	6.36½c	6.48½c



The Range of Discount on Sterling and Francs.

ONE must thumb the foreign exchange record back to the period when France first marched into the Valley of the Ruhr to find prices for Continental exchanges equaling those established last week. Francs of France and Belgium, and lire, too, have made some extremely rapid advances, and in each case the high for the week was the best since the middle of January, and, in fact, represents a recovery of approximately 70 per cent. from the year's low.

Three factors of major importance entered into the exchange market last week and provided strength for the Continentals, and sterling, generally the market's leader, although firm, has in no wise shared in the spectacular advances recorded by francs and lire. The first factor is the undercurrent of belief in financial circles that an end of the differences between France and Germany is in sight, either through compromises or by complete capitulation of Germany to terms which France is ready to outline. The second factor is that a very large speculative short interest has been built up in the franc since it dipped below 7 cents, and that, among the transactions

which no doubt aided in giving the market for this exchange a particularly robust tone, short sellers of the franc were inquirers in all markets of the world for sufficient exchange to replace their commitments. The third factor is that the French Minister of Finance faces a huge bit of financing in the early part of April. To balance her budget, to provide for reconstruction expenditures in lieu of German indemnity payments and to take care of maturing obligations, France must sell new loans to the amount of 15,000,000,000 francs in the next month or so. It is quite openly hinted in the financial district that the Bank of France and the French Government have combined forces to stabilize, if not positively to increase, the market value of the franc. It stands to reason that French investors will look more enthusiastically on the new bonds if at the time of subscription the franc is on the advance rather than on the decline, and this will be particularly true if in the immediate background there is to be seen the record of robust recovery which the franc now has sustained.

In connection with the strength of French exchange particularly, it is to be noted that the securities of that country, quoted in the New York market, have in the last three or four weeks, fully recovered their equilibrium, that in the 8 per cent. bonds of the French Republic, sold in New York, the advance beyond the low point established in early January has been approximately 10 points, and that both the 7½ per cent. and the 8 per cent. bonds are now within but small fractions of the best prices at which they have sold in 1923.

Although it is only a suspicion as yet, still it is rapidly developing into a world-wide belief that Germany, through her bankers, has been able to peg the mark. The quotation now is approximately .0048 cent or 20,800 marks to the dollar, and it has moved but infinitesimally from this quotation since March 9. A good deal has been said, particularly in German quarters, about the stabilization or "pegging" of the mark, but bankers of the world, outside of Germany, have been outspokenly skeptical that it could be done in the face of the fact that the printing presses have continued to grind out each week prodigious amounts of new mark notes and that, in this manner, the circulation has been watered down to a point approaching worthlessness. But the fact is to be recalled that Germany has offered to her nationals a \$50,000,000 loan, repayable at a stiff premium in 1926, the proceeds of which are to be used for the avowed purpose of stabilizing the mark. Some of these promises to pay of the German Government are being sold in this country, where they have met a fairly good response. However, apparently, while the world has been speculating as to how the mark might be stabilized, or whether or not it could be stabilized at all, the German bankers have gone ahead and done it. It is said in the foreign exchange markets that practically unlimited amounts of German mark circulation can be bought and sold at the present level without causing a single flutter in the market. Whether or not this peg, if it is a peg, is sufficiently strong to hold the mark at 20,800 to the dollar, or thereabout, the fact that such a thing is obviously being attempted created no end of interest and comment in the financial districts of the world last week. Doubtless it will have future effect on any reparations payments which Germany may make.

In other directions the foreign exchanges appeared to follow very closely in the wake of sterling rather than the more volatile Europeans. Holland and the Scandinavians, for instance, have been moderately lower, but the Chinese currencies have been firm on the higher prices for silver.

An interesting development of the week, which must, of course, be tied up in some manner with the foreign exchange market, is the fact that we re-

ceived a shipment of approximately \$6,000,000 in gold from Holland.

The pound sterling was more or less quiet, but maintained a constant degree of stability, which suggests the belief that the sales of sterling in connection with ordinary commercial transactions, which were doubtless on the increase in the last two or three weeks, were offset to a large measure by purchases of the same exchange in this and other markets of the world. England's balance in this country is reported to be extremely large, pending her further payments to this country on her debt obligation. The balance of Germany, too, is very large, arranged mainly for the financing of copper, wheat and cotton shipments, but, on the other hand, it is authentically reported that French balances are not large and that no efforts of importance are being put forth to strengthen them.

The week's statement of the Bank of England reports an increase of £203,000 in circulation, a proportion of reserves to liabilities of 18.98 per cent., against 19.39 per cent. the previous week, and the highest for the year of 27.17 per cent. for the week ended Feb. 3, and the lowest 13.87 per cent. the week ended Jan. 4. Last week France brought down her note circulation by 334,036,000 francs, and the State repaid to the Bank of France 100,000,000 francs. Mark notes in circulation increased 401,255,255,000 last week.

At the end of the week some rather violent declines took place in the Continental exchanges, which were, to a very large extent, due to profit-taking made possible by the robust up-swing. In some quarters this was considered a sign of the cessation of buying by the French Government, but possibly profit-taking was more nearly the controlling factor.

Summed up, it may be said that last week the foreign exchange market was more or less divided into two parts. In one of them francs and lire have moved independently and erratically up and down, but with substantial amounts of the gains retained. In the other section, in which sterling was the leader, the movement was more rational, possibly based on less artificial influences, and in this section have been found practically all of the other exchanges of the world. Despite this irregularity, those who desired to acquire good-sized blocks of foreign exchange were obliged to bid rather than to sit back and let the purchases fall into their laps, as has been possible heretofore for several weeks.

Grain:

Week's Price Range

	WHEAT.		CORN.		CORN.	
	High	Low	High	Low	High	Low
May	\$1.23%	1.19%	.75%	.73%	.45%	.44%
July	1.75%	1.15%	.77%	.76%	.45%	.44%
Sept	1.15%	1.13%	.78%	.77%	.43%	.42%

WHEAT sold at \$1.23% last week, but it was more or less of a speculative move and this high price did not hold. At the close of the week the quotation was but fractionally changed from the close of the previous week, and while the undertone of the market is very firm for wheat, corn and oats, still such prices as \$1.23% for wheat attract a very large amount of sales, and the upward movement was not a sustained one, but at this price wheat was up nearly 8 cents above the season's lowest price, and approximately 6½ cents from the prices which ruled a fortnight or so ago. One of the reasons for the brisk upturn was a larger demand from abroad, and, too, the fact that speculative short sellers in the Chicago market appear to be very anxious to retake their commitments.

The future trend of grain prices is not altogether clear, for much depends on future developments, both at home and abroad. Wheat is more or less a world commodity and cannot be held indefinitely without deterioration in quality.

Under normal conditions, little is carried over from one season to another. But the last season, because of the many factors which have had effect on the farmer, among which were easy credits and difficulties of railroad transportation, a large amount of grain remained on the farm and in storage at the terminals. The immediate future of wheat prices will probably depend to a very large extent on the disposition of European buyers to take our grain or, if not, then an old-fashioned crop scare. Nothing like this has been hinted at yet in the reports of the United States Department of Agriculture, and, as a matter of fact, weather and growing conditions in the last few months were very excellent. The European buying of wheat has been more or less "flashy." One week, in which the export sales were very large, was followed by another in which they were far below normal. An illustration of this is to be found in the statement of exports of wheat for last week. They amounted to but 3,328,000 bushels, as compared with 5,147,000 bushels for the week previous, while barley shipments were 148,000 bushels, compared with 350,000; corn 1,040,000, against 2,800,000 bushels; oats 73,000 bushels, against 43,000 bushels; rye 219,000, against 304,000 bushels. Such a condition is entirely abnormal and unhealthy, and it may probably be accounted for by the fact that European buyers recently have experienced considerable difficulty in the establishment of credits in this market. Corn shipments, of which a very large volume goes each week to Germany under normal circumstances, have slumped very sharply.

Some idea of the slackening of the movement of grain may be obtained from the statement that at primary markets, 13,380,000 bushels of grain moved during the week, and that this represented a decrease of 23 per cent. from the previous week, and 7 per cent. from the same week last year, but still was approximately 2 per cent. above the five-year average. The recent burst of export shipment had at least the effect of relieving the congestion of grain at the port of New York and all embargoes, which were laid by the railroads, now are lifted. There is considerable complaint from the Middle West of car shortages and the fact that there are still some points of congestion.

Weather conditions were, on the whole, more favorable to the winter wheat crop, with considerable snow and rain, but nothing definite about their condition can be known until growing begins. The United States Department of Agriculture notes that it is yet too early to estimate winter wheat damage. The department further notes that the plant is still dormant in large sections of the belt, but in Southern areas fields are commencing to show grain.

The outlook for the market price of wheat is obscured not only by the statistical position of the crop but by what may lie in the future abroad. Should the difficulties between France and Germany be settled, there would be a considerable jump in the imports of those countries. From the standpoint of statistics, even the present level of wheat prices is not justified but, on the other hand, as compared with other commodities, wheat would not be out of line at \$1.50 a bushel. One shrewd judge of the wheat market declares that the great trouble with our wheat prices, aside from the low schedules made by Argentine and Canadian exporters, is the large quantity that has lodged at various points between the farmer and the consumer. Receipts at our primary markets were this year larger than last by 27,000,000 bushels, while our wheat exports were approximately 47,000,000 bushels smaller. This means, of course, that more wheat is held by various middlemen, who are carrying an extremely heavy load, and it was one of the factors in holding down the price of wheat because they were ready to ship this load at the first sign of market price improvement.

Cotton:

	High	Low	Closing	Net Change
March	31.28	30.97	30.13	-.98
May	31.48	29.37	29.37	-1.91
July	30.55	28.50	28.50	-.95
October	27.10	24.98	24.98	-1.93
December	26.52	24.41	24.41	-1.99
January	26.25	24.43	24.11*	-1.99

*Nominal.

THE cumulative effect of liquidating sales for speculative account, the actual coming to market of large quantities of staple attracted to light by 31-cent prices, and the further fact that from present indications the boll weevil menace this year will be a negligible one, combined to bring about extremely erratic movements in the cotton market last week and generally lower prices for both near-by and far-distant contracts. There was a considerable sobering of mill sentiment last week, and while some good blocks of staple were taken by spinners on practically every reaction, still considerable of the buoyancy which has characterized the market since the first of the year was lacking, and there is evident a growing degree of caution in all departments of trade. The cotton market got wind at the end of the week of the possibility of the Federal Reserve Board, as a result of its conference early this week, taking some decided steps to prevent further inflation in commodity prices, and this, too, had its effect in chilling market sentiment. There is a considerable amount of discussion and speculation as to just what this warning to be issued by Federal Reserve Board officials will be, and what direction it will take, but it is known that many of the members of the board, as well as many sober-minded bankers who have the confidence of the board, are very much displeased at the untrammelled speculation which has taken place recently in such commodities as cotton and sugar, and that while possibly the damage has already been done, and such action as could now be taken would be a "locking of the door after the horse had been stolen," still it is generally believed that the members of the Reserve Board will openly set their faces against excesses in the commodity markets.

Before the downturn, which occurred at the end of the week, May cotton reached a high of 31.48 cents per pound, while March cotton sold at 31.28 cents, and the far-distant months of October, December and January ranged upward to 27.1 cents, 26.52 cents and 26.25 cents, respectively. The pressure which was exerted at the close of the week brought prices down approximately \$5 a bale, or 1 cent per pound, from the early highs recorded. One of the unsettling developments of the week in the cotton market was the demand of Fall River textile operators for an increase in wages which would put them practically back to the peak wages of 1920. The problem has now been submitted to arbitration and there is a possibility that a strike of menacing proportions will be averted. The advance of 12½ per cent. in the wage scale by the largest manufacturer of woolen goods in the United States has further strengthened the hand of operators in the textile line who are dissatisfied with the present scale.

The labor situation in the cotton trade, as a matter of fact, is very unsatisfactory, and it continues to be the chief thorn in the side of the manufacturers.

The operatives in most parts of the country appear to be well organized and in a mood to carry out their demands.

The statistical position of the crop continues to show improvement. More spindles are active at present than ever before in the history of the country, and while the foreign shipments are not particularly heavy, this is expected to prove a considerable factor later in the year, because English spinners have no such reserve stocks as the Americans were able to lay in in the last few months, but, on the other hand, reports from Manchester indicate a very much larger

consumption of growths, other than American, this season, and the quantity of Indian, Egyptian and Peruvian cotton for sale accounts in great measure for the small percentage of American cotton sold each day to Liverpool. This time last year exports of our cotton had passed the 4,000,000-bale mark, while this year to date they are 3,876,000 bales.

Manufacturing statistics are extremely bullish. The Department of Commerce announces that there were 37,276,303 cotton spindles in place in the United States on Feb. 28, of which 35,307,707 were operated at some time during the month, compared with 35,240,853 for January, 1923; 34,968,440 for December, 1922; 34,664,630 for November; 32,499,324 for August, and 33,755,359 for February, 1922. The aggregate number of active spindle hours reported for the month was 8,449,376,685, based on an activity of 23 2-3 days. This amounted to 8.74 hours per day. These figures are far ahead of any previous records which the mills have been able to establish.

Reports from the belt are that weather conditions thus far have been favorable for the new crop, and that, from present indications, it will be a large one, in the absence of insect damage and heavy rains, such as took place last April, which killed out much growing cotton. It is believed that the recent freezes had great effect in killing insect life throughout the belt, and not much apprehension is felt about the boll weevil this year. There are no accurate figures available yet as to the acreage going into cultivation for cotton. From some sections of the South, however, reports reached the cotton market that ground which has never before been planted to cotton has been given over to that crop for the year 1923-24. Thirty and thirty-one-cent cotton is a very powerful incentive to increased acreage, and with the South at this time particularly prosperous from the proceeds of the last crop, and with ample banking facilities to finance, without strain, the new one, it would not be surprising if the increase of cotton acreage planted runs well above the 20 per cent. figure over the acreage of last year. In some quarters there is a disposition to believe that the increase will be even larger than this, and that possibly it will establish a record for all time. The high prices for cotton almost cleaned up interior stocks. There is a good deal of the staple left in compresses in warehouses, but, so far as the farms are concerned, there are only straggling shipments to be received. Interior receipts since Aug. 1 now total 6,701,721 bales, and the full significance of this figure is to be got when it is recorded that 5,948,405 bales had been received this time last year. The total of cotton brought into sight is approximately 600,000 bales greater than at this time last year, which almost offsets the increase in spinners' takings since Aug. 1. Northern spinners' takings since Aug. 1 were 1,827,175 bales, as compared with 1,260,146 bales at this time last year, while Southern consumption since Aug. 1 was 2,663,000, as compared with 1,909,000 bales for the same period last year. Exports to Great Britain thus far have been 1,197,565 bales, as compared with 1,051,523 bales for the same period last year, while those of France have been 525,914 bales, as compared with 491,094 bales the previous year. All other exports since Aug. 1 have totaled 2,039,934 bales, a decline of something over 300,000 bales at this time last year.

European stocks of cotton are moderately lower than at this time last year. Liverpool stocks, for instance, are 803,000 bales, as compared with 960,000 bales this time last year, while stocks on the Continent, which this time last year amounted to 639,000, now total but 352,000 bales.

The shadow of retail prices for cotton cloths this Fall continues to be a factor of considerable importance in the trade. Cotton at 30 to 31 cents will eventually mean a higher price level for cotton goods of all sorts. Thus far there has been no hesitation of importance on the part of buyers of cloth, but, nevertheless, it is being watched with a great deal of interest.

Iron and Steel:

The Situation to Date

End of February,
1923.

United States Steel orders, tons. 7,283,989
Daily pig iron production, tons. 106,935
Daily iron production, tons. 2,994,187
Pig iron, Bessemer, at Pitts., ton. \$31.27

A NEW note of restraint on the part of both buyers and makers of iron and steel appeared in the last few days for the first time since the steel market developed into a runaway one. It was evidenced by the determination of several large corporations, which were planning new construction work involving good-sized blocks of iron and steel, to postpone orders for this material in the hope that the market will develop more rational tendencies in the next month or so and that the price schedule, which has advanced practically perpendicularly since the first of the year, will reach a point at which the equilibrium can be restored. On the part of the makers it is a natural hesitancy to clutter up their books with orders which they cannot hope to fill before the end of the half-year, and, like the final purchasers and consumers of these materials, they do not want to take the chance of being obligated to deliver finished materials at certain prices when the raw material and labor markets exhibit such nervousness and erratic tendencies. This note of hesitation does not extend throughout the trade. In many quarters buyers are just as insistent now as they were a fortnight ago. Most of them are willing to pay sizable premiums for quick deliveries, and, in the case of most of the big corporations themselves, the books are just about completely filled for all the business that can be handled up to mid-Summer.

What effect the opening of Spring will have on the labor situation, now one of the obstacles to complete recovery, is entirely problematical. In some quarters the belief is expressed that labor difficulties will be the chief ones in the industry this year and that to retain full crews of competent men will require an equalization of wages in the steel industry with those in other industries. Advances in wages for such lines as wool do not, of course, go unnoticed by steel workers. They are faced by the same condition of unequal income, which fails to balance with the cost of the necessities of life, and this, naturally, leads to further agitation for a higher wage. The figure of 40 cents per hour for common labor, an increase of approximately 11 per cent., is the one heard most frequently in the trade as a possibility of the next fortnight.

It is doubtful if the ratio of operations increased very materially last week, despite the continued inrush of orders for materials of all sorts. Plans are materializing, however, for the blowing in of about fifteen blast furnaces in the next thirty days, and this will bring about possibly a higher rate of production, although it is doubtful if it will increase materially the scale of production per plant.

The week's price schedules show a further tendency to harden, and it would not be surprising if an advance in steel rail prices were announced in the next few weeks. In comparison with other products, they possibly are still out of line. The composite price of fourteen representative iron and steel products this week as compiled by one trade authority is \$45.33, as compared with \$44.95 one week ago. There are many wide variations in the prices of various mills, depending considerably on the deliveries they can make. Advances in sheets have been due principally to the anxiety of automobile manufacturers to get more steel at a given time than the mills can deliver. The price of 2.5 cents per pound is heard most generally for plates, shapes and bars, while some of the Eastern mills are asking as high as 2.9 cents for plates. There was a sharp

advance in tin plate last week, and the sheet bar market was between \$40 and \$45, as compared with \$36.50 the first part of the year. Sales were made in the open market as high as \$45. There is a very large demand for wire rods, and it is reported that \$50 was offered for any quantity of them.

Pig iron buying, while possibly not so brisk as in the previous week, was active, and prices again advanced \$1 in the principal Northern centres and in Virginia.

The coke situation is practically unchanged, with the exception that France, Germany and Belgium are in the market for very large supplies. It was estimated that the current business in this line will aggregate something like 100,000 tons. The competition of domestic purchasers of coke caused a further stiffening of the market, and for this material the price is approximately at the peak of the year.

IN such lines as automobile manufacturing, railroad equipment, oil country supplies and other heavy users of iron and steel, conditions are declared to be satisfactory. Purchases of railroad equipment, particularly locomotives, according to one trade authority, will closely approach and perhaps exceed the record of 1905, which was the heaviest year in the last twenty. That year orders were received for 6,265 locomotives, 341,315 freight cars and 3,289 passenger cars. In January and February of this year orders were placed for 844 locomotives, 21,291 freight cars and 681 passenger cars. If this rate continues, the total orders for the year, including those from Canada, should approximate 6,000 locomotives, 150,000 freight cars and 800 passenger cars. The prices range from \$15,000 to \$100,000 for locomotives, from \$1,800 to \$2,500 for freight cars and from \$12,000 to \$15,000 for passenger cars. All of these prices are approximately 100 per cent. more than those of 1913, but show a reduction of approximately 25 per cent. from the price schedules of this time last year.

The equipment companies have been about the most prosperous consumers of iron and steel materials this year. Orders in the market now are rather heavy. The New York Central, the Chesapeake & Ohio and the Seaboard purchased approximately 8,000 cars, and the Louisville & Nashville entered the market for 8,000 cars. Awards of approximately 26,000 tons of fabricated steel were made last week for some twenty-two large jobs. New contracts for oil tanks last week totaled 30,000 tons. Bids will be taken soon on the Hetchy-Hetchy Pipe Line project on the Pacific Coast, requiring about 26,000 tons of iron pipe.

Last week France and Germany agreed to waive export licenses on 121,000 tons of steel from the Ruhr on British shipbuilding contracts. This was work contracted for before the occupa-

tion of the valley. France and Germany are engaged in importing materials to keep their mills going and, while there have been quite a number of shutdowns, still it is evident that strenuous efforts are being made to deliver such orders as can be got out with imported materials.

One of the developments of the week was the starting up of plants in Czechoslovakia to supply steel to Germany. There is considerable difference of opinion in the iron and steel markets here as to just how big a factor German buying has been in the last few weeks. From France and Germany the inquiries were very large, and business could have been booked on an advantageous basis, but preference was given to domestic consumers, and it is believed that when the total of actual orders is finally put through, it will not make a very large consignment. It was, however, a very sustaining factor in the price schedule because German, French and Belgian consumers have been active bidders for mill supplies against Americans.

Some of the cut-rate business taken by Germany, when she was attempting to re-establish herself in the iron and steel markets of the world last year, entirely failed to pan out. For instance, she took a contract to supply rails for 110 miles of South Manchurian Railway extensions, and has not been able to send a single rail to Japan. Contracts have been re-let by the Japanese Government in this market for thirty miles of proposed track, and further inquiry for 6,900 tons, or forty miles of trackage, have been received by American makers.

Earnings statements of the biggest factors in the iron and steel trade in this country, which came to hand last week, emphasize the fact that, while in many cases the profits were not sufficient to meet fixed charges, which include dividends on all classes of stock, the year was very much better from a financial standpoint than the previous one.

The gross business of the United States Steel Corporation for the year was \$1,092,697,722, which compared with \$986,749,719 in the previous year. The balance available for all charges was equivalent to \$2.84 a share, against \$2.20 earned in 1921 and \$16.62 in 1920. The corporation was obliged to draw on its profit and loss account for 10,981,346, to meet dividend payments, as compared with \$14,017,784 drawn to meet such payments in 1921. The corporation's total assets now are placed at \$2,340,653,216. The opinion is quite generally expressed in the trade that the net profits of practically all of the corporations will be much larger in 1923 than they were in 1922 and that the only sizable obstacles now to be discerned are to be found in the difficulties of adequate labor supplies and in railroad conditions.

Textiles:

Week's Price Range

Spot Printcloths	Open	Close
39-inch 68-72s	12 $\frac{3}{4}$ c	12 $\frac{3}{4}$ c
38 $\frac{1}{2}$ -inch 64-60s	11 $\frac{3}{4}$ c	11 $\frac{3}{4}$ c

EXCEPTING for the uncertainty caused in New England manufacturing circles by the wage increase announced by the American Woolen Company, developments of importance in the textile trades last week were lacking. The action of the woolen company, however, coming at a time when labor in the big cotton mills of the East was getting restive, stirred up something of a tempest. Opinion was quite general that it gave union executives an argument in favor of their position that could not lightly be dismissed, but the contention was advanced that any rise in cotton mill wages at this time would have to be reflected in further increased costs of the merchandise.

Not for some time was there less to report concerning the cotton goods trade than was the case last week. Normal between-seasons business was transacted in nearly every branch of the trade but dress cottons. In those goods buying was very active, partly due to the printed novelties offered lately and partly to the rush to get merchandise that should have been bought previously. None of the standard lines of general cotton goods had been advanced up to the time of writing, nor had any additional lines of merchandise been withdrawn. Gray goods, under the continued lack of an active demand, slumped somewhat. This was true principally of goods sold by second hands for prompt deliveries, but enough of this merchandise was disposed of at the lower prices to establish the market on the basis of 12 $\frac{3}{4}$ cents for spot 39-inch 68-72s and 11 $\frac{3}{4}$ cents for 38 $\frac{1}{2}$ -inch 64-60s.

The "high spot" of the week in the worsteds and woolens was the announcement of the wage increase by the American Woolen Company. Just what its effect on competing mills would be was a question late in the week, but it was thought that leaders of textile union labor would not overlook the chance of making capital of it in seeking higher wages in other plants. The probability of higher prices growing out of such action by manufacturers generally, and the possible effect on demand as the result of such advances were much discussed. It can scarcely be said that the woolen company's action was pleasing to the trade as a whole.

Pending the passing of Easter very little activity is looked for in the silk trade. Certainly there was not much of it last week. One of the most agreeable happenings, so far as the manufacturers were concerned, was the break in the raw silk market. Both Japanese and Shanghai silks were lower, the basic grade of the former dropping from \$9.10 a pound to \$9 in the course of the week. Shipments from Yokohama since the beginning of the current crop year to March 15 amounted to 244,950 bales, of which all but 16,000 bales came to this country. This amount was considerably larger than that shipped here in the same period a year ago.

With the recovery of French and Belgian exchange, more particularly the latter, the market for flax and yarns strengthened considerably on the other side during the week. The result, according to well-posted importers in this market, will be a rise in Irish linens. Although some advances in these goods have been made of late, it was said that they were not proportionate to the rises in other textiles, and that still higher prices would have to come when the raw material and yarn markets stiffened. Then, again, not all linens have advanced yet, and an upturn in these, sooner or later, is looked upon as inevitable.

Foreign Securities in American Markets

Continued from Page 438

Kingdom of the Serbs, Croats and Slovenes, secured: (1) by a first charge upon all the net receipts of the State monopolies (tobacco, cigarette papers, kerosene, salt, stamp duties and matches) and customs of the kingdom, subject to certain prior charges existing in connection with the prewar external debts of Serbia and Montenegro; and (2) by a first charge upon the total gross receipts of all the Government railroads in existence and the railroad and port to be built with the proceeds of this authorized issue, all of which are free from any mortgage, charge or encumbrance.

INCOME—Eight per cent. per annum, payable semi-annually on May 1 and November 1, at New York. Principal, interest and redemption premium payable in United States gold coin free of all taxes imposed by the kingdom or any taxing authority therein.

MARKETABILITY—Listed and actively traded in on the New York Stock Exchange. Total transactions in 1922 amounted to \$900,000. Price range in 1922: High, 74 on Dec. 9; low, 70 on Dec. 29; in 1923: High, 70 $\frac{1}{2}$ on Jan. 2; low, 54 on Jan. 31. Now about 65. They are not redeemable prior to May 1, 1937; on and after that date they are redeemable as a whole at 110 and accrued interest, less $\frac{1}{4}$ per cent. for each twelve months elapsed thereafter to 101 on May 1, 1955, and thereafter at 100 and accrued interest.

SINKING FUND—To retire entire issue by maturity through purchase of bonds up to par and accrued interest commencing May 1, 1932, and continuing until 1942; and, thereafter, through purchase up to par and accrued interest annually or by drawings at par and accrued interest.

DENOMINATIONS—Coupon bonds of \$100, \$500 and \$1,000.

The Commerce Department and the Nation's Business

Special Correspondence of The Annalist
WASHINGTON, March 24, 1923.



INFORMATION concerning loans projected for 1923 by the Federal, Provincial and Municipal governments of Argentina has been obtained by the Division of Finance and Investment of the Department of

Commerce and is of especial interest in view of the fact that a considerable portion of the money desired by the South American Republic may be sought in the United States. The accompanying table presents a summary of these loans and the Division has prepared a discussion of the factors involved.

In a general way, the reports which have been received in financial circles about the fiscal affairs of the Federal Government of Argentina have been favorable. The comments made by the Division of Finance and Investment supply data which is of importance in connection with the other information which has been received.

The only external loan proposed for 1923 by the Federal Government, according to the latest information, is one of from 100,000,000 to 150,000,000 gold pesos (from \$96,500,000 to \$144,750,000), which is estimated in the table at 125,000,000 gold pesos. About \$77,000,000 or equivalent is required in retiring or converting American loans.

In discussing the internal loans proposed by the Federal Government, the reports received by the Division express the viewpoint that "it seems unlikely that the local market can successfully absorb the 700,000,000 paper pesos (\$297,220,000) in internal bonds which is proposed by the Minister of Finance."

"It is true," the statement continues, "that the local banks will be called upon to take a great share of the largest block of securities, that is to say, 500,000,000 paper pesos (\$212,300,000), with the privilege of rediscounting them at the Banco de la Nacion, and of carrying any sums so invested as cash on hand, but the interest rate on these securities provided for in the preliminary announcements of the Ministry of Finance will be only 3 per cent.

"Treasury notes at 180 days' date now in circulation will total about 300,000,000 paper pesos (\$127,380,000) and these are being renewed as they fall due at rates of interest generally below 5 per cent. and in some instances at 4½ per cent., due to the abundance of money in the hands of the banks and the depression in domestic commerce."

The success of this part of the consolidation project, it is held, would not be uncertain were it not for the fact that it will be accompanied by two additional operations, (1) an internal loan of 200,000,000 paper pesos (\$84,920,000) with interest at 6 per cent. and 1 per cent. cumulative amortization, to be offered to public subscription, carrying the usual provision for redemption by drawing, if above par, and by public bid, if below par; and (2) an issue of State Railway debentures with floating guarantee, to cover moneys already expended on new construction and to be expended in the completion thereof.

The first of these two operations, the report of the Division adds, is referred to as the "Emprestio Patriótico," a patriotic loan, and would probably have to be issued at 93 to 95 in order to meet the competition which will be presented by the popularity of Cédulas. Until recent years the Argentine investor has never taken kindly to local investments, but the extensive issues of Cédulas in the last few years has popularized bond investments among a certain class of investors and has had an effect similar to that which followed the Liberty bond issues during the war.

These bonds will also come into direct competition with the issue of 60,000,000 paper pesos (\$25,476,000) in Argentine credit 6 per cent. bonds of 1922, authorized by the 1922 budget to provide for sanitary work, of which 10,000,000 paper pesos (\$4,246,000) have already been placed by the Banco de la Nacion with no apparent difficulty at 98. The impression is that the local market cannot

tion of a railroad across the province of Entre Rios.

"The Administrator of the State Railways has apparently convinced the new Administration of the soundness of his policy of new construction both from a strategic and an economic point of view. The most serious problem in connection with the Salta-Antofagasta line is the decided apathy of the Chilean Govern-

penditures for the year 1923 from ordinary revenues will be 68,000,000 paper pesos (\$28,872,800), a decrease of over two million pesos compared with the estimate for 1922. A slight surplus may, therefore, be expected.

A loan of 170,000,000 paper pesos (\$72,182,000) was projected for the current year by the municipality, of which 100,000,000 pesos (\$42,460,000) was to be issued at once to bear interest at 6 per cent. and with cumulative amortization of 1 per cent. Of this sum 46,000,000 paper pesos (\$19,531,600) would be used to retire the municipal loan of 1920 bearing interest at 7½ per cent. with amortization of 10 per cent. The balance would be used in the construction of extraordinary public works, including the extension of the lighting system in the Federal capital, the construction of hospitals, of three incinerating plants, new pavements and probably a new municipal building. These bonds would be issued locally in series and the service would be met out of the funds ordinarily set apart by the budget for public works.

CONCERNING the province of Buenos Aires, by which three external loans were projected in 1923, the analysis states that "the financial situation of this province is complicated and bankers are generally skeptical of the success of any of the varied loans projected or under negotiation."

There is, in the first place, it is stated, a loan of 35,000,000 gold pesos (\$33,775,000), or equivalent in other currency to be issued at 92, interest at 6½ per cent., the proceeds to be used in the consolidation of a part of the floating debt and the balance in public works, none of them productive. This loan was approved by the Legislature.

The bids for the financing and construction of the La Plata Meridiano V. Railroad extension were opened on Jan. 10 and six bids were submitted covering the whole operation, and about twenty bids for supplying material and equipment. The law authorizing this loan provides that the minimum issue price shall not be less than 80 with interest at 5 per cent. The total sum authorized for the work is 17,000,000 gold pesos or equivalent, including construction of 650 kilometers of line and furnishing of complete equipment.

For the province of Santa Fe the Provincial Legislature has approved a foreign loan of 35,000,000 paper pesos (\$14,861,000), the proceeds of which would be used in the consolidation of the floating debt and for the construction of public works, none of which promise any immediate return to the province. An attempt was made to float this loan through the Banco de la Nacion, but the proposal was not accepted by the Directorate of that institution.

IN connection with the loan sought by the province of Tucuman, the analysis says that the firm of W. H. Muller of La Hague has entered into an advertisement contract with the Governor of the province, which provides for a loan of 30,000,000 paper pesos (\$12,738,000), a part of which is to be used for public works, under the same conditions as the other provincial loans already referred to. There will be serious opposition to this loan in the Legislature, it was predicted. The sugar industry, which is the basis of the provincial revenues, has protested against the heavy increase in provincial taxation which is proposed by the new budget.

In addition to the statements made above in regard to proposals by the province of Buenos Aires, the Division of Finance and Investment has obtained the following report from La Presna (Buenos Aires), which adds to the speculative features of the situation:

It is unofficially reported from La

Summary of Argentine Loans

External Loans

	Interest.	Amortization.	Issue Price.
FEDERAL GOVERNMENT			
125,000,000 gold pesos (\$120,625,000) for partial consolidation of floating debt and refunding American loans	6%	1%	
PROVINCE OF BUENOS AIRES			
17,000,000 gold pesos (\$16,405,000) for construction of La Plata-Veridiano V. Railroad	5%	1%	80
35,000,000 gold pesos (\$33,775,000) for consolidation of floating debt and public works	6½%	1%	92
\$20,000,000 U. S. Cy. for construction of 10,000 kilometers of highways	6½%		90
PROVINCE OF SANTE FE			
35,000,000 paper pesos or 15,000,000 gold pesos (about \$14,861,000) for floating debt and public works	7%	3%	Not less than 95

Internal Loans

	Interest.	Amortization.	Issue Price.
FEDERAL GOVERNMENT			
500,000,000 paper pesos (\$212,300,000) for partial consolidation of floating debt	3%	2%	
200,000,000 paper pesos (\$84,920,000) Patriotic loan for consolidation of floating debt	6%	1%	
230,000,000 paper pesos (\$97,658,000) State Railway Debentures to finance new construction and meet pending obligations			
50,000,000 paper pesos (\$21,230,000) National Sanitary Bonds authorized by 1922 budget yet to be placed	6%	1%	93
MUNICIPALITY OF BUENOS AIRES			
170,000,000 paper pesos, (\$72,182,000) for refunding 1920 loan and new public work	6%	1%	
PROVINCE OF TUCUMAN			
30,000,000 paper pesos (\$12,738,000) for consolidation of floating debt and public works	5%	6%	90

Totals in United States Currency

External Loans	\$205,666,000
Internal Loans	501,028,000

absorb the patriotic loan unless there is a sudden revival in the livestock industry.

CONDITIONS in connection with the State Railway loans are taken up in the Division's analysis of the situation.

"The other internal loan of 230,000,000 paper pesos (\$97,658,000) in State Railway debentures," it is said, "will be even less attractive to the general public in view of the undercurrent of opposition and criticism which the large program of new construction undertaken during the last Administration has occasioned.

"The guarantee provided by the assets of the State Railways would seem to be sufficient, inasmuch as there are no incumbrances at present, but it will probably be many years before the lines are self-supporting, in spite of the annual subsidies provided by Congress. The deficit for the year 1922 is estimated at 3,000,000 paper pesos (\$1,273,000) and the outlook for 1923 does not indicate any great improvement in traffic.

"Of the total amount proposed, it is estimated that about one-half would be required to meet outstanding obligations contracted by the last Administration without the consent or approval of Congress, and covered by State Railway notes at 180 days, renewable five times. The balance would be used in completing the new lines under construction, including the Salta-Huatiquina line, the narrow gauge lines in Patagonia, and possibly the connection of the present system with the Federal capital by the construc-

tion toward undertaking the completion of this line from the Argentine frontier to Antofagasta. As the Argentine section of the line will represent a total investment of 55,000,000 paper pesos (\$23,353,000), not including new equipment, and since revenues will be small unless the line to the Pacific Coast is completed by Chile, the anxiety of the Administrator is easily understood, and this feature will also be worth consideration by prospective investors."

THE construction of a line across the province of Entre Rios to connect the northern lines with the Federal capital at an estimated expenditure of 40,000,000 paper pesos (\$16,984,000), the analysis continues, would no doubt greatly increase the future revenues of the State Railways, and is really the keystone of the whole policy of expansion, the other lines projected being of secondary importance in the present stage of development of the sections they traverse.

There has been so much criticism in Congress and in the press of the State Railway Administration that an atmosphere favorable to the success of this issue of debentures has been created, it is stated, and its realization is doubtful. An amendment of the organic law of the State Railways, making that organization autonomous in so far as finances are concerned, will be necessary.

Of the loans other than by the Federal Government, the analysis takes up first the proposed internal loan of the municipality of Buenos Aires. The financial situation of the municipality is described as excellent, with the Executive Department announcing that the estimated ex-

Plata that the executive intends to call a special session of Congress to consider certain proposals for the realization of important works in the province of Buenos Aires.

Under the terms of one of these proposed laws, the Executive would be authorized to issue a loan of 30,000,000 gold pesos (\$28,950,000), United States currency, to be used in the construction of sanitary works and the installation of

waterworks in various cities and towns of the province, based on a private offer which has recently been made to the Government. No information as to issue price, interest or sinking fund has been given out.

Another proposal which would be submitted to the extraordinary session would be the issue of an additional 30,000,000 paper pesos (\$12,738,000) to be utilized in the construction of pavements in such

towns of the province as may request this assistance from the central Government.

In addition to the two projects above referred to, it is reported that the Executive will also request authorization for another loan of 38,000,000 paper pesos (\$16,134,800) to be used in the construction of a system of drainage for the southern part of the province, consisting principally of a large trunk canal

for carrying the surface water from Tapalque to the sea.

Although it is now some months since the Legislature authorized the Executive to issue a loan of 35,000,000 gold pesos (\$33,775,000) to be used, in part, for the consolidation of the floating indebtedness of the province and, in part, for a system of public works, it appears that no offers have yet been made by American or other bankers for this issue.

Official Washington From a Business Viewpoint

Special Correspondence of The Annalist.
WASHINGTON, March 26.

IT probably is true that a majority of the political leaders in Washington, who have gone over the situation carefully of late, believe that President Harding will be re-nominated by the Republican National

Convention in 1924. Not long ago there was talk to the effect that the President was rapidly losing his grip, and that the radical-progressive groups would gain control and build up sufficient strength to prevent his renomination. The thing which has swung the pendulum in the other direction is that the country has entered upon a period of prosperity which most of the political leaders believe will continue throughout the present year and into the Spring of 1924. If such proves to be the case, they are convinced that no effort on the part of the President's opponents will make it possible for them to obtain his overthrow, and that he will have the opportunity again to place his fortunes before the voters of the nation.

The anti-Harding movement was born during the period when many were predicting that there would be a slowing up of the industrial and business activity in the Spring of 1923 and that, with this slump, President Harding's grip on his party would weaken rapidly. But the slump failed to come and even the more radical members of the Republican Party are about ready to admit now that, unless the financial, industrial and business interests make grave mistakes in the conduct of their affairs, "good times" will continue on a basis where the President will be able to argue that he has carried out his pledge to do whatever he could to bring about a return to normalcy.

The backers of President Harding are frank in their statements that they are building their campaign for the renomination and re-election of the President on the theory that he will be able to make his appeal to an employed and prosperous people, who will be unwilling to turn abruptly to another Administration which might threaten a continuance of prosperity and orderly readjustment. That is one of the reasons why the Administration leaders are watching the activities of the business interests with so much concern.

There is some concern as to what may happen when the next Congress assembles, but it is felt that if Mr. Harding can retain unquestioned leadership of the Republican Party and the era of prosperity remains, much of the more radical legislation which has been threatened can be modified by the time it gets on the statute books. The President is not opposed to legislation dealing with the transportation problem, but undoubtedly will seek to tone down extreme features of some of the measures which are almost certain to be proposed. It is the feeling of the Administration, it is said, that by the time the next Congress assembles in December the problem of readjustment of rates can be handled, and possibly adjustments brought about where needed, without threatening the transportation structure,

In fact, it is understood that the Administration will have a constructive program to offer. There may be a severe test of leadership, but the President's backers are satisfied that he will be able to hold his grip.

There is the belief also on the part of the Administration leaders that, with business again on a sound basis, the President will be justified in working

ment had estimated for budget purposes.

The heavy returns were accepted as evidence of better business conditions and increased earning power on the part of the workers in the latter part of 1922, a situation which has certainly been maintained in the early months of 1923. Customs receipts also have increased in recent months, despite the advanced rates on many commodities in the Ford-

There is a firm conviction on the part of a number of the President's friends also that European conditions will take a more favorable turn within a reasonable short time now, which will add stimulus to developments at home and set the stage for sound prosperity in the Fall and Winter months. There has been no definite development of late in the continent of Europe upon which they can place a finger, but the contention is made that the happenings up to this time have not brought the dire results which some predicted, and that the danger of serious outbreaks in Europe appear to be over. Frankly, they expect the news from Europe to be continually more favorable.

for tax revisions which will strengthen his position in the contest for the renomination.

From almost any angle that it is viewed, the recent Harding boom is of as great interest to the business and financial interests as was the drive staged against the President by certain radical elements within the party after the Fall elections of 1922. It will be impossible to tell just what strength the radical forces in Congress will be able to build up until Congress again assembles, but it seems reasonably assured at this time that they will not be able to shatter the Republican Party, as represented by the leadership of the present Administration, and that the voters will have the opportunity to decide whether they want another four years of Harding.

WILLIAM G. McAdoo, former Secretary of the Treasury, is in the most favorable position at the moment for the Democratic nomination.

Mr. McAdoo, it has been generally reported, has been looking forward to just such a situation; preparing to go after the nomination as a leader of the progressive forces, if it was assured that President Harding would be renominated, and less favorably inclined toward the Democratic leadership if he were forced to face an opponent like Senator Johnson of California, who has great strength with the Progressives, particularly in the West.

In any event, Mr. McAdoo's supporters have become unusually busy since the more recent developments appeared to indicate that President Harding would retain the leadership of his party and again go before the people for their favor. McAdoo, it is contended by his followers would sweep the West and solidify the labor vote as it never has been solidified before.

Developments in connection with the Government finances this week were extremely favorable. The latest figures in connection with the March collection of income and profits taxes showed that about \$400,000,000 already had been tabulated and the prospects were that the total would reach \$450,000,000 or \$50,000,000 more than the Treasury Depart-

ment-McCumber tariff law. There no longer is any serious doubt, as a result of these developments, of the ability of the Treasury Department to balance the national budget for the fiscal year ending June 30, 1923.

A compilation of the subscriptions received for the \$400,000,000 offering of Treasury certificates, one series to mature in six months and draw 4½ per cent. interest and another to mature in one year and draw 4½ per cent., showed that a total of \$538,859,000 had been received, or an oversubscription of \$138,859,000. Victory notes, certificates of indebtedness maturing on March 15 and War Savings certificates were accepted in exchange but the amount of these offered was small, and the cash oversubscription to the offering was more than \$100,000,000.

There had been some anxiety as to this offering, despite the fact that all of the Government offerings in the past have been oversubscribed, and the heavy subscriptions, regardless of the increasing demands made on the money market as a result of the business expansion were therefore especially gratifying. The outcome of the flotation appeared as another indication that business expansion had not yet reached the danger point.

The reports which reached the Government departments this week concerning domestic business conditions continued to indicate record activity. The daily rate of cotton production in February was even higher than the January high record and silk consumption was the highest with one exception since 1919. Wool receipts at Boston were the highest since April, 1921, except for July, 1922. Stocks of cotton at mills were the lowest reported for this season of the year since 1914.

The daily rate of lumber production in February was slightly higher than in January, but shipments of lumber from the mills greatly exceeded production. Sales and unfilled orders for oak flooring made new high records. The volume of building contracts awarded in February, contrary to an expected seasonal decline, increased in twenty-seven Northeastern States to 41,611,000 square feet.

All classes of buildings, except residential and public buildings, participated in this increase, which has continued in March. The week of March 10 showed the highest total of building awards of any week since July, amounting to \$78,411,000.

The wholesale price index of the Department of Labor rose from 156 to 157 in February, owing to the large increases in metals, building materials and clothing. Fuels declined. In spite of the shorter month, retail sales were about the same as in January. Increased investment occurred in February in life insurance and also in postal savings, which showed the first increase, after a steady decline in depositors' balances, since January, 1921.

NO stronger emphasis could be placed upon the pace at which building construction is advancing than that given by Secretary Hoover in his letter to President Harding, in which he recommended a slowing down of governmental building operations until after there is a relaxation in private demands. He set forth these conclusions:

1. The year 1922 was a year of very large employment and activity in the construction trades, and at the end of the year stocks of construction materials were very much reduced. Since the beginning of the present year, there has been even more activity than in the same period last year, and the contracts let in the last few months are of larger volume than any hitherto entered into in a similar period. Advance orders for construction materials are on a very large scale.

2. Labor in the construction trades and in the manufacture of material is not only at full employment but there is actually a shortage in many directions.

3. Transportation facilities available for the building materials are fully loaded, and almost constant car shortages are complained of, with consequent interruption in production.

The railroads gave data which added to the picture of activity in business operations. The exact figures were for January, but the heavy business has continued. Freight traffic on American railroads in January was the heaviest for that month in history. It totaled 37,668,000 net ton-miles for the month.

Notwithstanding this was for the month when railroad operations are usually handicapped because of weather conditions, movement of freight was greater than in any month in 1921 and was exceeded in only two months in 1922, both of which were in the Fall, when freight traffic is always at the peak for the year.

The total for January exceeded the same month in 1922 by 10,517,623,000 net ton-miles, or an increase of 38.7 per cent. Net ton-miles represents the number of tons of freight multiplied by the distance carried.

In the Eastern district alone, freight traffic amounted to 19,085,872,000 net ton-miles, or an increase of 38.9 per cent. over January last year, while in the Southern district it amounted to 5,364,973,000, which was an increase of 46.4 per cent. over the same month in 1922. In the Western district it amounted to 13,217,523,000, or an increase of 35.7 per cent. more than January last year.

A Review of Foreign Opinions



AS Russia passed the worst crisis, or is that still to come? This fascinating question is discussed at some length by Georg Popoff in the *Frankfurter Zeitung* (Germany). Russia in the last five years has, according to the writer, reached a stage of advanced decadence, but there has been properly speaking, no collapse.

The undoubted revival of trade and small industry and the improved condition of agriculture are pointed to by many observers as the result of the new economic policy, which was introduced about a year and a half ago. Nevertheless, even though the worst may appear to be over, the writer states that there are crises in many branches, and the situation, as a whole, is far from improving.

Taking agriculture first, Mr. Popoff reports that the situation is undoubtedly better than it was a year ago. In this connection he says:

The unfortunate situation is reflected by the continual variations in the output index numbers for the producing districts, by the remarkable decline in the stock of agricultural implements and necessities, by the steady relapse from modern to antiquated agricultural methods, by the unceasing diminution in the number of persons employed and in the falling number of live stock. The result is a falling off of the productivity and the purchasing power of the present population. The harvest failure of 1921 was so serious that the better harvest of 1922 could not nearly compensate for it. In 1921, the tax in kind yielded 267,000,000 poods of corn, while 150,000,000 poods were available for the open market. The tax in kind was collected with much less delay and trouble in 1922 than in the previous year. It is also now much less burdensome to the people, who are quite free from any payment in cash. Nevertheless, the general state of agriculture is such that it can only be saved by the investment in it of a great deal of capital.

The state of the Russian transport system is said to be deplorable. The railways have been divided into three categories, which receive 100, 50 and 30 per cent. respectively of their certified requirements of fuel and other materials. It is true that the railway receipts show an increase which is not wholly attributable to the depreciation of currency. At the same time, they register a large deficit, for the whole system was originally created with a view to transport on a much larger scale than is now possible.

The railways are now manned by 1,000,000 men, whose condition is said to be lamentable. One source of constant difficulty is the provision of fuel to the railways. The coal output is only 4 per cent. of that of prewar times, so that almost all of the fuel used is wood. Timber being more difficult to obtain in the Ukraine than elsewhere in Russia, but 50 per cent. of the trains scheduled to run in that province could actually do so. The number of railway engines laid up for want of repairs increased as follows: 1918, 38 per cent.; 1919, 51 per cent.; 1922, 61 per cent. As a result of imports from Sweden and Germany, the total number rose to 19,052, but only 7,409 of these are in working condition. With the greatest effort, only a fraction of the country's needs can be met, and a total collapse is a constant menace.

Turning to industries engaged in the production of goods for everyday consumption, the situation improved in the course of the year. According to M. Popoff, the "Treugolnik" rubber works doubled the number of its employees in that period. The number of factories in Russia is estimated at 4,000 large and about the same number of small ones.

Most of these are owned by the State, that is, by so-called trusts largely directed by the previous owners. In the case of the smaller factories, they are leased out, 40 per cent. only to private persons and 60 per cent. to State co-operative institutions. Workers in the State factories number 1,000,000, those in private factories 45,000. One of the most serious factors in the situation is the lack of raw materials. The prices realized for the goods manufactured often will not suffice to purchase new raw materials. Thus some of the industries pass through an endless series of crises.

Mr. Popoff's account of the oil production industry is more optimistic than in the case of other branches of industry. In his opinion, political motives may have led the Government to take a special interest in protecting it. Considerable quantities of oil were exported from Russia last year, says the writer, who quotes the following figures:

In the half year ending June 11, 1922, 2,600,000 poods were exported, yielding a total net profit of 3,800,000 rubles. In the next half year, \$10,000,000 poods were exported, and the net profit was 11,900,000 rubles. If the official Moscow figures be correct, Soviet Russia in the second half of 1922 exported 40 per cent. of the normal prewar quantity of oil exports (1913, 51,200,000 poods). The Moscow figures apparently do not exaggerate greatly for new natural wells were discovered at Baku and Croy, which considerably increased the output.

AS a result of the improved food supply from the State, labor conditions have improved. Wages, on an average, however, represent but 30 per cent. of the prewar level. M. Popoff points out that the terms "wage" and "income" are confusing, for, in the early years of the Soviet rule, the workers lived chiefly on the food supplies granted by the Government and not on their wages. The proportion of total income represented by wages developed roughly as follows: 1917, 95 per cent.; 1918, 42 per cent.; 1919, 20 per cent.; 1921, 22.6 per cent. The rise in 1922, however, has been continuous, so that now 75 per cent. of the workman's income is derived from his wages. While the position of the workman is bad, it is distinctly better than it was a short time ago. Nevertheless, the great number of unemployed is an alarming factor. No precise figures are available but the State institutions have dismissed 2,000,000, some of whom have found other occupations as a result of the resumption of private trade.

The condition in home trade is not reassuring. The financial confusion and oppressive taxation by the Government, which, to some extent, purposely keeps down trade, have not had a good effect upon it. Whereas a year ago the tendency was to extend business and increase stocks, something of the opposite tendency now prevails, and "Wait and See" is the motto.

Mr. Popoff then discusses the financial reforms which the Soviet Government is trying to effect, notably the issue of gold-backed notes by the State Bank. These are already in great demand, but the supply is insufficient to oust other money from circulation. As a result of the encouraging reception of the corn loan in the Summer, a gold premium loan was issued by the Government, being the first State security set in circulation by the Soviets. In spite of all these measures, the ruble still falls rapidly.

Referring to the budget, Mr. Popoff remarks:

The budget year ended on Sept. 30. The revenue amounted to 205,000,000,000 rubles (or about \$7,000,000 at the time of writing). The receipts from taxation were divided as follows: Direct taxation, 34.8 per cent.; indirect taxation, 65.2 per cent., of which 44.4 per cent. was from excise and 20.8 per

cent. from customs duties. Of the total taxation, 61 per cent. fell upon the inhabitants of the towns. The proportionate rate of taxation receipts to note issue improves. In the Summer of 1922 taxation receipts were 1.2 per cent. of the note issue; in September, 4.4 per cent. The Moscow Government produced one-quarter of the entire tax revenue, the Ukraine one-fifth, the Central Governments 13 per cent., the Petrograd Government 12 per cent. and the whole of Turkestan only 1 per cent.

Dealing with foreign trade, Mr. Popoff remarks that the desire to control private trade leads to obstinate retention of the foreign trade monopoly. In view of this restriction, says the writer, it is to be wondered at that foreign trade is as great as it is. There are other obstacles also to its recovery. One of the principal ones is the astounding ignorance of the most elementary principles of Soviet Government on the part of foreigners who go to Russia. Germans have learned to accommodate themselves better than any one else but even they generally go to Russia with the settled conviction that capitalism, in the old sense, is rapidly being restored, and that trade with Russia is just like trade anywhere else. The total export to Russia in 1922 was one-twentieth, while the total import was one-quarter of that for 1913.

Mr. Popoff sums up as follows:

Russia is still living on capital. Only slight improvements in methods of trade and production have been effected. The purchasing power of the population is 40 per cent. only of what it used to be. Hence a lack of demand that makes it hard to sell even small quantities of goods on the Russian market. The isolation of Russia has called forth economic methods never before recorded. If the European trader wishes to recapture the Russian market he must learn to understand and take into account these new phenomena. The idea that the Russia of the new economic policy is in any way like the old Russia of the Czars is an illusion in which too many foreigners indulge.

AN account of the Krupp agreement with Soviet Russia, which comes into effect on April 1, 1923, is given by *Reconstruction* (Vienna, Feb. 15). According to this organ, the Krupp works at Essen, reorganized for peace production and the manufacture of locomotives and agricultural implements, turned its attention to Russia as a matter of course. When it became clear that, under existing circumstances, no sales of any importance could be effected, a scheme was worked out for preparing a market in Russia by undertaking in that country agricultural enterprises on a large scale. For this purpose, the firm sought to acquire areas in the South, in the Don Cossack district, with the intention of introducing modern methods of cultivation. Such an enterprise, notes the Viennese paper, would necessarily involve large requirements of machinery and implements and local success would act as a stimulus on Russian agriculture in general, so that with the progressive consolidation of the country the importation of considerable quantities of farming machinery and implements would follow.

Krupp opened negotiations with the Soviet Government, which appeared to be only too glad to entertain a proposition likely to increase production and, in June, 1922, a preliminary agreement was signed at Moscow. By a special clause a term was fixed for the definite conclusion of the treaty.

The Viennese paper then describes the many difficulties that had to be overcome before the treaty could be proceeded with. Krupp originally intended to invest a capital of 100,000,000 marks in the Russian enterprise. The fall of the mark, however, upset these calculations and, by the end of July, 1922, a

capital of at least five or six times the original amount would have been necessary. Political factors and the continued fall of the mark influenced the firm to request a respite, and then attempt to withdraw altogether from the concession. The Chief of the Soviet Commercial Mission in Berlin, M. Stomonjakow, however, declared that his Government considered the treaty as already legally valid, and insisted upon its fulfillment.

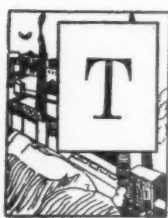
Modification of some of the clauses was then proposed by Krupp, especially as regards the area of land to be brought under cultivation. At the same time it attempted to interest foreign capital in the enterprise. The Viennese paper states that Leslie Urquhart, President of the Russo-Asiatic Consolidated, is said to have raised the major part of the total capital in Britain, though Mr. Urquhart, personally, is not engaged further in the Krupp enterprise.

Thus financially secure, Krupp reopened negotiations in December last, informing the Russian Commercial Mission that a British company, the Russian Land Concession Manytsch, Ltd., had been formed in London for the financial support of the Germany company, the "Kruppsche Landkoncession Manytsch," with a share capital of 40,000 sterling, of which the British group subscribed 30,000 and Krupp 10,000, both parties engaging themselves to double their share if necessary. Negotiations with Russia were brought to an end early in 1923 and a new treaty signed, which has recently been ratified by the Soviet Council of People's Emissaries. The main lines of this agreement are reported by *Reconstruction* to be as follows:

The Soviet Government places at the disposal of Krupp 25,000 desjatines of fallow soil in the Saal district of the Don Province for the establishment of seed farms, subject to the condition that the productivity of the soil be preserved. The firm is not authorized to lease the territory to other persons without permission of the Russian Government. In the course of six years, the area under cultivation must not be less than 23,000 desjatines. Cultivation has to begin with 14,000 desjatines and to be increased gradually; while the special tax fixed has to be paid for the area which is to be cultivated, whether the whole or only a part of it has actually been cultivated. This tax, amounting to 17.5 per cent. of the entire harvest, is to be paid in Winter seeds, which are to be delivered free to the nearest railway station in two instalments. The Russian Government reserves the right to purchase the remaining quantity at the price quoted on the Rotterdam grain exchange. Apart from this tax in kind, the firm also has to pay other legal taxes. It is subject to all Russian decrees and laws, including those concerning labor. The firm has, moreover, to pay all customs, except those for the import of goods which are to be used in its own works under control of the Government. After expiration of the agreement, the firm must hand over to the Government all farms, including the entire inventory, in full working order, and at a productive capacity equal to the average attained in the period from the twelfth to the eighteenth year of the agreement. After twelve years the Government has a right to purchase the whole enterprise. The works are under State control.

In another issue of *Reconstruction* (March 1) is an article on Turkish affairs which stresses foreign interest in Turkish public works. According to this account, the Nationalists have adopted the economic policy of the Young Turks and expect foreign traders in Turkey to submit to Turkish law, use the Turkish language in their business and employ with the exception of skilled hands and experts, only Turkish workers in their businesses. Moreover, in all foreign enterprises Turkish capital, it is expected,

The Week's Developments in the Foreign Situation



THE dwindling of the importance of the incidents in the policy of the passive resistance to French occupation of the Ruhr and Rhineland is the surest sign of progress with the negotiations for the end of the occupation. France and Germany are both eager to get on with the business and both are reluctant to seem so. Both think that to make offers of settlement is to confess weakness and to invite a reply leading to a result less favorable than might be expected if the other party could be induced to make the offer and assume the risk of having its terms raised. It is more a method of saving face than of altering the ultimate terms for both sides know that they are at grips with realities and that, when the time comes, questions of order and dignity on the part of the negotiators must be abandoned. Meanwhile there is little else in the news of the week.

At the end of last week Germany sent a circular to all its representatives abroad regarding the publication of the agreement of the Premiers at the Franco-Belgian conference at Brussels. Objection was made chiefly to the proposal for a reduction of the area occupied proportional to the fulfillment of any reparations agreement. Germany regarded that as making impossible any discussion of terms. Germany required "the preliminary understanding that there be a complete withdrawal of the invading forces, because so long as there is a regime of might, force and illegality, conforming to treaty obligations is impossible." That would be all very well if Germany were in position to impose terms. That Germany is weakening appears from the fact that, by the middle of the week, refusal to negotiate before evacuation was softened into readiness to negotiate merely upon assurance that the troops would be withdrawn promptly upon reaching an agreement regarding reparations.

France repeated its announcement that it would regard mediation from any source as unfriendly, or even hostile. Germany sought in vain to find any Government to act as mediator even indirectly. France insists upon a direct offer to the occupying Allies, although upon receiving such an offer France seems desirous of consulting the Allies who are not co-operating in the occupation. This attitude brings to nothing Germany's attempted evasion by communicating to the United States its position where it might be learned on France's application. It was authoritatively announced that the communication had been filed and that it would not be published. No doubt it reached France in substance, if not in form, and France's silence is sufficient rejection. That left the move still with Germany and it approached England. The British Ambassador to Germany was summoned to London, and the German Ambassador to England was closeted at the London Foreign Office. Premier Bonar Law in the House of Commons revealed that at the Paris conference Britain suggested a sum approximating \$12,500,000,000 as a reparations total, which would be within Germany's ability to pay, subject to a moratorium. He denied that he had any knowledge that Germany had offered \$7,500,000,000 at that time. The suggestion of a maximum and minimum is offset by France's recapitulation of its reparations expenditures since the armistice at 95,000,000,000 francs.

London cables also reported conversations regarding Lord Cecil's proposal to demilitarize a zone along the Rhine and for international control of the railways in that zone. That the

plan is growing in favor with the French was cabled, but not under a Paris date line. The cable reported, but not from Berlin, that Germany was ready to reconcile itself to the British rather than the French plan for internationalization of the disputed area. If former Minister Loucheur's plan of a veiled Rhineland republic is advanced by France it is believed the Germans will reject it, says the London cable.

Germany is exhausting its ingenuity to detach Belgium and Italy from their support of France by making proposals so reasonable as to split the Allies and command British support. But that strategy is too obvious and England is too loyal an ally for it to succeed. Even

through semi-official emissaries, regardless of their nationality.

3. There must be a cessation of the "calumnious and hateful anti-French propaganda," both in Germany and in foreign lands.

4. There must be no more resistance, sabotage or boycotting practiced by the Germans in the occupied regions.

The last requirement might well have been ranked first, so ingenious—and ineffective—have been the German methods of sabotaging the French administration. For example, at Essen there are schools attended by old and young, females and males, where the theory and practice of passive resistance are taught in all their refinements of efficiency. According to the Herald cable they are

that was not confirmed and the details did not come at all. The French took 60,000,000 marks at Düsseldorf to cover costs of repairing sabotage destruction. There were railway "accidents" with casualties. Bridges and tracks were dynamited, telephone wires were cut, soldiers shot several. Similar incidents are too numerous to recite, for altogether they seemed merely to annoy the occupying forces, without substantially affecting the course of events. The French response was like that hitherto reported. There were many arrests and some hostages were taken. In the occupied districts 455 of 1,450 newspapers have been suspended, in some cases for long periods, for inflammatory publications. Hundreds were deported, making the total 1,084. No doubt the Germans have cause for protest, but less than they allege. The French released the officials arrested after the murders of the French in Buer, a leading incident of the previous week, and directed some imprisoned to write to their relatives contradicting German reports that they were executed.

Herr Ebert, President of Germany, went as near the occupied regions as was safe, and addressed a large meeting at Hamm. He said that, although the occupation was a failure, the occupying nations were showing no readiness to reach the just understanding for which Germany was always ready. Germany was defenceless and there was no alternative to continuing its policy of passive resistance. The French assume to be encouraged by the weakening of the resistance of all but officials, and even some of them. Some of the incidents are amusing. The semi-military security police, who were disbanded and expelled by the French, were none too popular with the Germans, and there is no lack of Germans ready to take the French rewards for assisting to arrest those of the expelled police who returned secretly and sought to conceal their identity. At Düsseldorf the prison guards and officials struck when the French turned over to their care the Germans the French arrested. Now they have asked their old jobs back, and are keeping their countrymen safely. The higher officials allow their subordinates to co-operate with the French in ordinary cases and require only extraordinary cases to be referred to them. France is as much puzzled as pleased, and is looking for the "joker" it suspects.

This betterment of relations may be temporary, during the negotiations known to be proceeding, and favored even by the strikers. Thus in a resolution adopted by the leaders of the Mine Workers' Association of Germany the Government is called upon to "leave no possibility unexploited to end the Ruhr battle and settle the reparations crisis through negotiations." The French now run 267 trains daily, and more than a hundred 1,000-ton barges on the canal. Railway workers are resuming in increasing numbers, already considerable. The French Public Works Minister, M. Le Trocquer, after completing his tour of inspection said that, at the week-end, 2,500 tons of coal would be exported daily, and increased by 1,000 daily with each succeeding week. But it will be long before the deliveries by Germany will be equalled.

In a money sense the occupation has been costly to both sides. The Government of France sent to Parliament a request for 196,000,000 francs for occupation expenses for January, February, March and April. According to the German Finance Ministry the occupation by reducing railway revenues caused large drafts on the Treasury, and the floating debt increased by 75,000,000,000 marks daily. According to the Reichsbank

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The cover of this week's Annalist shows the Port of Seattle, Washington. Seattle is a city of 315,000 (1920) inhabitants and is situated between Puget Sound on the West and Lake Washington on the East. It is the terminus of several important railroads and from its wharves boats sail to all parts of the world. The Lake Washington Ship Canal gives Seattle the greatest freshwater harbor on the Pacific Coast.

less than the United States, will England act as a go-between to save Germany from making the direct overtures which France requires. As The New York Times Paris cable puts it, the occupation has raised issues upon which France and Belgium will not take the risk of being voted in the wrong and which must be settled by direct negotiations, apart from the revision of the reparations. On that issue they are willing to listen to reason and to counsel with other associates, their own peculiar problems having been first adjusted to their satisfaction. According to The New York Times Paris message quoting a Government spokesman: "France and Belgium went into the Ruhr alone. Alone they bear the expense and effort. The Ruhr occupation must end in our success or in our failure. If it fails we must bear the burden. If it succeeds we are entitled to make certain terms."

The semi-official newspaper Le Temps gives the following terms with which Germany must comply in order to talk business again on the subject of reparations:

1. Germany must cease all "diplomatic moves and intrigues to provoke mediation or intervention" and understand that France will consider any country which attempts mediation as an ally of Germany.

2. There must be no more sounding out of other countries on this subject

"learning how to resist not only the allied troops of occupation but Berlin hotheads as well, whose plans, if adopted here or elsewhere in the Ruhr, would lead to bloodshed, which has been painstakingly avoided by both the French and the Germans." The manner in which many Germans would restore relations of peace and amity with France and the world are illustrated by the applauded remarks of Privy Councillor Kirdorf before the German League of Employers' Associations. The cable reports this leading captain of German industry thus: "Hatred against the enemy is the best possible way to bring about national unity. This struggle can be carried to success only with the slogan, 'Hate the enemy; love the Fatherland.'"

"United hatred of the enemy means united love for the Fatherland."

No criticism of France's way in the Ruhr is fair if it fails to consider also the German way.

It will be seen that the cable last week abounded with the gossip of the corridors and anterooms and that there is doubt about the substance of even the best of the reports. In less degree that is true about events in the Ruhr and Rhineland but it is sure that they are of less rather than growing importance. The most startling German report was the wrecking of a French troop-train with a death list of forty. But

The Outlook for American Trade in the Far East



In the Philippine Islands, Dutch East Indies, British Malaya, Siam and French Indo-China a gradual return to more normal trade relations and a more stable business basis has been witnessed; con-

ditions prevailing at the close of 1922, substantiating the belief that the crisis of the slump in this region, incident to the world-wide depression, had passed with the year. Considering the unprecedented trade enjoyed by this territory in the boom year 1920, resulting from the accelerated demand for its raw products, of which the United States bought some \$474,000,000, the progress made in the second year of readjustment may be considered substantial.

Of this section the Philippine Islands enter most largely into the trade of the United States. A general increase in exports from these islands and decrease in imports throughout the year brought about a substantial credit balance which contrasts the year most favorably with 1921, when the greatest depression in the history of the islands resulted in a decrease in trade from about 600,000,000 pesos in 1920 to approximately 405,000,000 pesos, and an unfavorable balance of over 55,000,000 pesos in place of a credit balance of about 65,000,000 pesos.

Figures for 1922 show exports of 190,000,000 pesos and imports amounting to 160,000,000 pesos, leaving an excess value of exports of 30,000,000 pesos, which has aided materially in liquidating liabilities and restoring business confidence. Export products are now bringing profits to producers, a condition which has not existed for two years, but it is the opinion of conservative business men that a large part of profits and incoming money will go toward wiping out past obligations for some months to come. If world prices and the renewed activity of Philippine products in the world's markets, which characterized the year, continue, a period of profitable transactions is anticipated. Plans for much-needed extension of sugar centrals for port improvement, irrigation and water works, all of which involve the purchase of material abroad, should afford opportunity for the sale of American products in 1923.

Business conditions in the Dutch East Indies at the close of 1922 were far more hopeful than a year previous. Generally speaking, the basis of prosperity—production at a profit—had been attained, sugar, coffee, tea, tobacco and most of the minor products bringing satisfactory prices. This condition, however, was not reached without a large number of failures among the minor European concerns and Chinese dealers, while many of the larger business houses nearly succumbed in the process of liquidation of their liabilities. In the opinion of leading bankers, it will take another year for the process of liquidation to be completed.

The year 1922 marked the first improvement in the rubber situation, which, however, was never so acute as in British Malaya, on account of lower production costs in Java. The Dutch East Indian planters refused to join those of the British possessions in the compulsory restriction measures, the small amount of restriction of output being due to the necessity for economy rather than to control prices. Nearly all the Java tea estates which stopped picking in 1920 resumed operations in 1922. With the exception of automobiles, most of the accumulated imported stocks in the islands were worked off, supplies now being well proportioned to the demand. Index prices of leading commodities showed little fluctuation from a fig-

ure considerably lower than the average for 1921. The native standard of living maintained a large market for imports in the aggregate, though on a much lower level than in the prosperous post-war period. Decreases in labor schedules progressed close to prewar levels, and unemployment was relieved. It was evidenced throughout the year that European countries were regaining prewar markets in these islands. Though still in the transitional stage of economic reconstruction, these islands are emerging from the world crisis in a generally sound financial condition, with greatly enhanced international trade relations and a stimulated industrial life which offers opportunities for expansion in many lines.

The outlook in British Malaya and the Straits Settlements for most merchants and business men is still full of anxiety, though last year a fair proportion of business was transacted despite heavy burdens. The future depends chiefly on the strength of the price of rubber, which advanced with the enforcement of the British restriction measure toward the close of the year. Exports of rubber from all ports in British Malaya for the first ten months of 1922 were valued at \$142,969,000 (Straits currency), showing an increase over the \$101,155,000 for the same period in 1921. In general, total exports from this region exceeded imports in value throughout the year. Revival in the tin market was retarded because of the large Government holdings awaiting advance in price. The market for minor products attained a fairly healthy condition. It may be assumed that as soon as produce stocks resume a normal activity, many of the industrial projects which have been held in abeyance will be revived. The Federated Malay States Railway is going ahead with two of its major extension projects, as well as the causeway connecting Singapore with the mainland and the Prai scheme for a deep-water port opposite Penang.

THE criterion of conditions in Siam and French Indo-China is rice, and, though the market situation has been unsettled, the exportable surplus for the year was good and prices fair. The difficulties sustained in the trade since the war, while acting against the normal development of these countries, has served to direct greater attention to other lines, both agricultural and industrial. Schemes being developed in Indo-China call for irrigation and central electric power stations. Construction work on the Siamese State Railway, involving plans to extend lines from Bangkok to the inner parts of Siam, is under way.

Throughout practically all the territory of Southeastern Asia, the United States finds a greater source of supply for raw materials than outlet for manufactured products, but this feature should be interpreted as an encouraging factor in the building and maintaining of markets here, where economic prosperity is wholly dependent upon the sale of native produce. In view of the intensity of the burdens sustained by this region as a result of the world-wide deflation, the several hopeful indications for the future, as evidenced at the close of 1922, may be considered gratifying.

India passed the crisis of what prominent financiers of that country considered the most critical period in its commercial history, but only through the considerate, careful management and business generosity of the bankers, exporters, importers and general foreign

By Rodney Bean

In Two Parts—Part II.

business houses, all of whom made very considerable sacrifices. There were few failures among the big dealers, although many saw the accumulations of years wiped out. The native traders refused to acknowledge their legal obligations, and, since nothing would be gained by closing them out, many were carried over.

Economic forces were also at work, practically free from Government restrictions and interference, which permitted the law of supply and demand freer scope in restoring the balance. Excellent crops insured greater purchasing capacity, confidence returned and business was placed on a sounder basis than at any time since 1914.

THE year 1921 witnessed drastic fluctuations in the foreign market, due to an effort to force upon India a fixed rate based on figures invalid with economic laws entirely out of reach with realities. This fact, added to partisan strife, political difficulties, a constantly declining market for Indian produce, the stocks of which had also been reduced by short crops, and the heavy carry-over of warehouse stocks for which no market was found, resulted in an abnormal business depression. The nearly normal monsoon, however, resulting in encouraging crops for 1922, was a potent factor in building up the depleted export stocks of Indian commodities and in producing a strong optimistic outlook, which was soon vindicated by an increased export trade.

By February, 1922, the tide turned. A credit balance was re-established which continued to the end of the year, with the exception of the October trade. While the volume of India's trade decreased for 1922, its commercial credit had been restored, and the year closed with an estimated total merchandise trade amounting to 4,910,000,000 rupees (\$1,670,000,000) and a favorable visible trade balance of approximately 300,000,000 rupees, as compared with the unfavorable trade balance of 466,900,000 rupees for 1921. Encouraging, also, were the exports for November which were reported as exceeding those for any other month since 1919.

Commercial competition increased markedly with a growing demand for goods of superior quality, though the cheap bazaar trade of the country remained a dominant factor because of the low incomes of the people. British trade is as strongly entrenched as might be expected, but American goods are appreciated, especially in Southern India, where the majority of the American houses are located, and will continue to be bought if they can be sold at market prices. In many cases, however, American goods are able to compete not only in price with those of other countries, but still oftener in price, quality and service combined. American canned goods, especially milk, find a ready market. There are increasing sales in American electrical and textile machinery, machine tools and pumps and an increasing demand for cheaper American automobiles.

American trade is, however, suffering from lack of reorganization and proper representation. Goods are not sufficiently pushed. Traveling representatives are not prepared to cope with the situation and trade is being lost.

Japan lost much of the trade won during the war, but is now coming back and proving a close competitor with the United States in the Indian trade. The beginning of the present year sees her exports of cotton goods increasing rap-

idly and she is taking large quantities of raw cotton.

In this keen competition for India's trade Germany's gain is remarkable. She now commands the dye and hide market and the cutlery trade and has won the recognition she enjoyed before the war in chemicals, iron and steel, glass and hardware, and is practically in possession of the cheap bazaar trade. It is also interesting to note that Germany has been a heavy buyer of India's rice, the cheapest food known to the world, and that India has drawn heavily upon Germany for her sugar and salt requirements. India has no sentiment in regard to the country of origin. She is concerned merely with price and is forced by circumstances to consider cheapness rather than appearance or durability.

In spite of the improvement in general business, interest centres anxiously about the cotton piece goods market, which remains abnormally depressed, with only a slight prospect for immediate relief. Prices are high, and merchants delay buying, anticipating a break soon. Bombay and Calcutta markets seem to have cleared up much of the carry-over stock, but Karachi, Madras and Cawnpore have not been so fortunate.

The supply of jute is insufficient to meet the demand, and mills are running at present on half time and just about meeting the export demand. Cotton, hides, wheat and oilseeds are being exported in increasing quantities and improvement in the coal situation is anticipated from the removal of the coal embargo.

There is a much easier political feeling throughout the country. Agitation has generally subsided. The co-operative movement has left its mark on the growing spirit of nationalism, but for the moment, at least, has ceased active hindrance to trade.

INDIA'S financial condition is unenviable. The budget estimate for 1922-23 estimated a possible deficit of 90,000,000 rupees, with military expenditures representing 60 per cent. of the entire Government expenditures—the chief cause for the general complaint among the natives that taxation is abnormal. For years the public works and general utility services were not maintained and the price is now to be paid. Numerous loans were floated during the year, the most important of which was one for 500,000,000 rupees for internal improvements, the first instalment of the money to be expended over five years, especially for railroads which are not only inadequate to meet the demands of trade, but are in a deplorable condition. This year only improvements will be considered, leaving extension work for the future.

The principal cities, also have borrowed large sums for improving harbors and for increasing transportation facilities. Bombay alone has an enormous municipal program which contemplates practically the reconstruction of the city's entire public works and utilities, providing eventually, also, for 50,000 tenements to house 250,000 people.

The money market has for some time shown considerable stringency, due in part to the terms of exchange still maintained by the Indian Government. The anomaly of the bank rate of interest of India at 8 per cent., compared with the 3 per cent. of the Bank of England, is a strange one and one which would cease if the rupee were returned to its former exchange value of 1 shilling 4 pence, instead of 2 shillings gold.

According to announcement made through the Secretary of State for India, London Council bills were again offered for sale in India, Jan. 9, 1923,

Continued on Page 458.

Enormous Growth of Germany's Mercantile Marine



WHEN the Peace Treaty was signed, Germany had to surrender the bulk of her mercantile marine to the Allies. It was a popular belief at that time that this meant the final disappearance of Germany as a great ship-

ping power. The events of the last two or three years have shown the fallacy of such an idea. No doubt the wish was father to the thought in the minds of many British shipowners, because Germany has ever been a thorn in the flesh as a shipping competitor with England. Her shipowners were content to accept freights, even in pre-war days, which British owners could not look at, the superiority of the German being in the lower cost of working his ship and, also, he had advantages in other ways over his British rival.

The progress made in German shipbuilding since 1920 is an ugly fact for English shipowners to digest. Before the war German tonnage totaled about five million tons, against a British aggregate of eighteen million tons. Starting with practically a clean sheet, she has in a couple of years acquired, either by purchase from Britain of second-hand ships, ostensibly for breaking-up purposes and by actual construction in her own yards, no less than close on two million tons of very serviceable ships. It is the aim of her shipbuilders to have a fleet of no less than five million tons by 1930, and unless events frustrate this ambition there is every likelihood of this design being accomplished.

The whole nation—or at any rate that part of it that is interested in mercantile matters—has set its heart on the complete restoration of its mercantile marine. The present Chancellor—Herr Cuno—who is closely connected with the industry, said some time ago that it was absolutely imperative for Germany to have her own ships if she was ever to get rid of the foreign yoke. Last Summer at Hamburg there was such a pressure of work in the yards that very many of the younger men volunteered to work fourteen hours a day, casting to the winds all the restrictions of the legal eight-hour day. Throughout Germany—at Hamburg, Bremen, Lubeck and other minor ports—there was feverish activity in ship construction, while the British yards were deserted, the operatives, most skillful in all the world, were walking the streets idle and glad of the demoralizing and soul-destroying dole, or else pleased to accept Poor Law relief at the workhouses.

The whole energy of Hamburg and the other ports is directed to this purpose: to restore German shipping prestige. In 1913 German yards were capable of placing fully half a million tons of shipping every year on the water. During the years of war the Government built several new docks, which of course are no longer wanted for the purpose originally intended, and are now helping in the restoration of the Fatherland's mercantile fleet. It is estimated on a conservative computation that the full capacity of all these yards is at least three-quarters of a million tons a year. The Entente has a treaty claim to 200,000 tons for five years, thus leaving Germany with rather more than her pre-war capacity for that time. The Hamburg people confidently assert that very soon fully as many operatives will be at work in the city's shipbuilding and allied industries as there were before the war; while experts think that it will be possible—barring accidents—in five or six years' time to double the country's building capacity.

Only a few days ago correspondents in Hamburg reported that since Dec. 1 last eight of the chief Hamburg companies had increased their fleets by con-

struction of twelve vessels, totaling 110,000 tons. Shipping lines from the principal German ports, suspended during the war, have now been almost entirely restored. One well known line announces that orders have been given for the construction of seventeen new passenger and freight steamers, equaling 238,000 tons. One of the vessels will be of 32,000 tons. The capital of this company has been raised from 250 million marks to 600 millions. Shipping shares have risen a good deal, at from twenty to fifty times their value. It should, however, be noted that, although freight charges are calculated on a gold basis, the shares are still below their relative pre-war value.

Some idea of the shipping activity at Hamburg in 1922 will be gained from the port returns of arrivals and departures. These total 10,900 ships, or nearly 14,000,000 tons, as compared with 8,400 ships and 9,500,000 tons in 1921,

will participate to the extent of at least 50 per cent.

The reconstruction scheme submitted to the Angora Government by Mr. Chester, on behalf of the Rockefeller group, is still the subject of negotiations. The main point under discussion, reports the Viennese organ, is the guarantee which the Americans are expected to give for the performance of their engagements. The Turkish Government thinks it necessary to insist upon guarantees for it has happened, on previous occasions, that a foreign concern, having obtained a concession, did not follow it up because of lack of capital, or because it meant from the beginning to consider the concession only as an object for jobbery.

KEENEST among the competitors of the Americans are the French and the British. The French are said to have in view the plain of Adana, which was meant to become a French "sphere of influence" at one time. Now the French are reported to be trying to obtain at least an economic footing in Cilicia, with a view to strengthening their position in Syria, as Cilicia, economically, belongs more to Syria than to Asia Minor. A French group has obtained a concession for constructing a sea port at Mersina, and intends to begin work at once. The port of Mersina has good prospects for development, especially in view of the projected developments of railway lines to the East of Asia Minor. As the French have also undertaken the construction of the ports of Alexandrette and Tripoli, all the seaports in the Eastern Mediterranean from Mersina down to Palestine will be under their influence. By the Franklin-Bouillon agreement, the French have secured the control of the Syrian lines of the Bagdad Railway. The French, and more particularly the Societe Batignolles, which has already done a great deal of building work in Turkey, are also taking part in the rebuilding of Smyrna. In this connection Reconstruction remarks:

The reconstruction of Constantinople, Smyrna and the towns burned down by the Greeks in Asia Minor, if it is to be done quickly, must be undertaken by a first-rate building company. Smyrna, being the most important commercial place in Asia Minor, cannot be left in ruins for years, like the destroyed quarters of Constantinople; it must be rebuilt quickly, and the Nationalists will unquestionably urge this to be done. Even German firms have tendered offers for the reconstruction work of Smyrna and Constantinople.

By F. C. Chappell

and 16,000 ships and 14,500,000 tons in 1913. The percentage of German vessels is calculated at 28.

The German Government has backed up her shipowners to a very large extent with, of course, the object of aiding in the restoration of the industry. The German companies are, I understand, supported by Government compensations for war losses to the extent of about 11,970,000,000 marks. Very nearly the whole of this sum is to be devoted to building, and that will probably be enough to restore fully one-third of Germany's pre-war amount of tonnage. The chief companies have earmarked very large sums out of profits for building purposes. All attempts to build "luxury" ships are to be suppressed until better times arrive, and she will not be a competitor for the blue ribbon of the Atlantic.

It has been stated that the principal lines do not intend to indulge in any cut-

throat competition among themselves, and the formation of a shipbuilding trust has been strongly urged, combining all the private and Government yards. It has also been suggested that there should be an exceedingly quick production of a few types of economically run ships with a carrying capacity of from five to ten thousand tons. Whether these ambitious schemes will be brought to full fruition seems rather doubtful under present changing circumstances. In consequence of the increasing cost of production, the building program has just had to be reduced, while it is reported that the German shipbuilders have none too many orders on hand. But in spite of the very unfavorable situation in the world freight market, the German merchant fleet has been able to work at a profit. The vessels have been able to secure sufficient cargoes in the trade with Germany, and the greater internal purchasing power of the mark enables a substantial surplus to be earned over the costs of working.

The total tonnage launched last year by all countries was 2,467,084 gross tons, of which Britain represents 42 per cent., or 1,031,081 tons. The outputs of the other leading shipbuilding nations were as follows:

	Tons.
Germany	575,264
France	184,509
Holland	163,132
United States	119,138
Italy	101,177
Japan	83,419

THE outstanding fact is that Germany, and not the United States, France, Italy or Japan, occupies second place, as she did before the war. Last year Germany built three times as much shipping as either France or Holland and more than five times as much as the United States, and seven times more than Japan. We have to face the fact that she has, either by building or purchase, acquired a new merchant fleet, and quite possibly before the next two years it may be larger than that of France. She is steadily obtaining ships which are both efficient and cheap, while her standard of wages for seamen is very low compared with British rates and infinitely below those ruling in the United States. It is best to realize the fact that she has many points in her favor in catering for shipping business in foreign markets, quite apart from the efficiency of her world-wide agencies which she has managed to keep alive. The keenest of the British shipowners regard her reappearance as an incalculable element in the shipping situation. It will no doubt cause a good deal of anxiety in countries like the United States, Brazil, France, Canada and Australia, whose Governments have kept in their own hands, either by choice or necessity, a large volume of tonnage. It is not difficult to see that ships of this character will find it increasingly difficult to compete with the cheap German vessels, run with far greater economy than those managed by a Government department. German shipping is managed by very competent and keen men of business, and British shipowners found it exceedingly difficult to compete with them even in comparatively normal times before the war.

For the last two years Germany has pursued a policy of buying up considerable quantities of second-hand tonnage, more particularly British vessels. Even when the exchange value of the mark fell heavily, her agents continued to make offers above those which buyers of other countries cared to bid. Many of these offers have been above the breaking-up values, it being evident that the ships were wanted, not for breaking up, but for further trading. There has also never been any difficulty about payment, the transactions having always been supported by sterling remittances in London.

A Review of Foreign Opinions

Continued from Page 444.

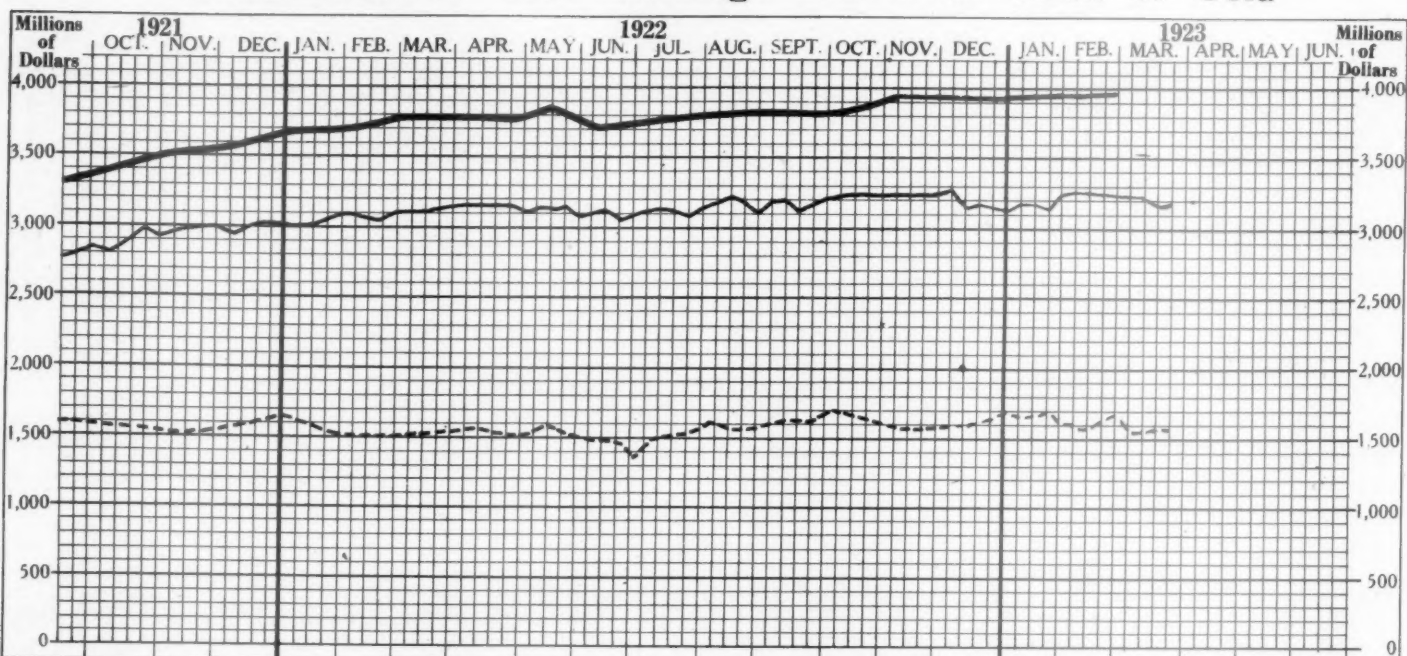
The demand for all kinds of building material, especially timber, cement, lime, iron, furniture, &c., will probably be very lively. Nearly all these articles must be imported from abroad, even cement, because the two Turkish cement factories at the entrance of the Gulf of Ismid are out of working order.

Mr. Chester's difficulties regarding the concession desired by the Rockefeller group appear to be numerous. The French lay claim to the construction of the Samsun-Siwas railway line, which is included in Mr. Chester's program. The concession for this line, the former content, was acquired by them as an equivalent for a loan granted to the Turkish Government as far back as 1914. It depends upon the stipulations of the Peace Treaty as to whether this concession is still valid. Another group is bidding against Mr. Chester for the Ineboli-Kastamuni line; offering to construct a seaport at Ineboli and a railway line to Kastamuni. Previous to the war Vienna and Budapest firms had a big timber concession in the vilayet of Kastamuni, and engineers were already engaged in technical preparation when the war broke out. The chief object of the French Ineboli-Kastamuni group is undoubtedly the exploitation of the vast forests in those districts, but it is felt that, if the concession for the Samsun-Siwas line is declared valid, then the same must be the case with respect to the Austrian concessions.

Referring to the British groups, Reconstruction states that till now the British have shown little inclination to undertake public work in Turkey, having built nothing but a few factories and the Smyrna-Aidin Railway. Interest seems to be awakening in Great Britain, however, and a company has been formed entitled the "Turkish Development Corporation," which is chiefly concerned in tram and railway building, electrical development and the exploitation of naphtha beds. The Viennese paper suggests that the latter feature is the real attraction for this company, which has plans for operations on a grand scale for the exploitation of the oil fields in the East Tigris country after the decision of the Mosul question. This company is stated to be an appendage of the Russo-Consolidated, Ltd.

The article concludes with the statement that ratification of the Lausanne Treaty would mean speedy assignment of the more important concessions and the beginning of the reconstruction of Turkey.

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, March 24.

Bank Clearings

By Telegraph to The Annalist

Central Reserve Cities	Last Week		Year to Date	
	1923	1922	1923	1922
New York	\$4,229,897,585	\$4,142,656,403	\$52,522,356,446	\$48,078,307,580
Chicago	604,568,508	497,637,963	7,329,351,616	5,950,717,907
Total, 2 C. R. cities	\$4,834,466,073	\$4,640,294,366	\$59,851,708,062	\$54,029,025,487
Increase	4.1%		10.7%	
Other Federal Reserve Cities				
Atlanta	\$53,414,161	\$38,909,088	\$635,876,321	\$470,228,293
Boston	383,000,000	296,000,000	4,575,000,000	3,444,000,000
Cleveland	101,768,378	73,967,762	1,231,254,793	945,121,198
Kansas City, Mo.	133,816,116	125,874,013	1,631,773,474	1,554,175,508
Minneapolis	64,707,258	55,937,139	87,096,396	683,213,539
Philadelphia	448,000,000	394,000,000	5,079,000,000	4,685,000,000
Richmond	53,434,000	39,052,000	617,793,000	470,800,000
Total, 7 cities	\$1,238,139,913	\$1,013,740,002	\$15,167,793,984	\$12,265,538,558
Increase	22.2%		23.6%	
Total, 9 cities	\$6,072,605,986	\$5,654,034,368	\$75,019,502,046	\$66,294,564,045
Increase	7.3%		13.01%	

Other Cities	Last Week		Year to Date	
	1923	1922	1923	1922
Buffalo	\$44,385,393	\$33,783,152	\$512,839,819	\$420,295,222
Cincinnati	73,909,000	59,337,468	821,171,000	657,589,262
Columbus, Ohio	13,691,600	11,805,800	182,811,900	164,503,300
Denver	19,529,098	16,886,280	244,588,003	221,170,150
Los Angeles	122,757,000	87,339,000	1,478,820,000	1,090,101,000
Louisville	29,520,719	24,640,130	386,822,510	293,772,997
Milwaukee	35,209,311	31,836,772	423,385,100	359,552,814
Omaha	40,928,391	37,683,083	523,459,721	429,700,393
St. Paul	36,185,975	27,996,250	405,433,132	337,286,405
Seattle	40,711,710	30,638,490	423,840,289	369,753,897
Washington	21,304,264	17,273,710	248,513,890	212,844,314
Total, 11 cities	\$478,132,461	\$379,220,145	\$5,652,705,370	\$4,546,559,293
Increase	26.08%		24.3%	
Total, 20 cities	\$6,550,738,447	\$6,033,254,513	\$80,672,207,416	\$70,841,123,338
Increase	8.5%		13.7%	

Actual Condition

Statement of the Federal Reserve Banks

March 21

	District 1. Boston	District 2. New York	District 3. Philadelphia	District 4. Cleveland	District 5. Richmond	District 6. Atlanta	District 7. Chicago	District 8. St. Louis	District 9. Minneapolis	District 10. Kansas City	District 11. Dallas	District 12. San Francisco
Gold reserve	\$248,016,000	\$1,098,870,000	\$207,602,000	\$282,834,000	\$87,941,000	\$135,392,000	\$498,644,000	\$80,460,000	\$79,073,000	\$91,743,000	\$34,513,000	\$229,213,000
Rediscounts	22,947,000	136,465,000	43,622,000	21,276,000	23,329,000	3,448,000	53,822,000	10,594,000	4,350,000	11,268,000	1,715,000	19,025,000
Bills on hand	67,308,000	199,279,000	89,676,000	87,007,000	52,609,000	35,512,000	121,142,000	37,476,000	24,280,000	28,112,000	40,278,000	85,273,000
Due members	120,424,000	881,053,000	114,124,000	157,589,000	60,595,000	56,508,000	277,022,000	70,546,000	53,440,000	83,233,000	51,283,000	144,663,000
Notes in circula'n.	202,940,000	568,287,000	198,180,000	224,874,000	84,063,000	124,851,000	391,826,000	85,916,000	56,143,000	63,759,000	29,800,000	200,818,000
Ratio of reserve	77.6%	86.0%	68.1%	73.9%	66.4%	76.1%	75.4%	64.1%	71.1%	62.7%	47.0%	66.8%

Federal Reserve Bank Statement

Consolidated statement of condition of twelve Federal Reserve Banks compares as follows:

	Mar. 21, 1923.	Mar. 14, 1923.	Mar. 22, 1922.
RESOURCES—			
Gold and gold certificates	\$323,572,000	\$313,211,000	\$321,499,000
Gold settlement fund—Federal Reserve Board	648,226,000	638,208,000	514,262,000
Total gold held by banks	\$971,798,000	\$951,419,000	\$835,761,000
Gold with Federal Reserve agents	2,052,103,000	2,068,613,000	2,061,361,000
Gold redemption fund	50,400,000	58,262,000	79,581,000
Total gold reserves	\$3,074,301,000	\$3,078,294,000	\$2,976,703,000
Reserves other than gold	118,323,000	118,275,000	127,907,000
Total reserves	\$3,192,624,000	\$3,196,569,000	\$3,104,610,000
Non-reserve cash	60,451,000	67,917,000	
Bills discounted—Secured by U. S. Government obligations	351,861,000	361,286,000	227,138,000
Other bills discounted	278,126,000	251,773,000	388,769,000
Bills bought in open market	237,985,000	225,416,000	87,045,000
Total bills on hand	\$867,952,000	\$838,475,000	\$702,952,000
United States bonds and notes	163,589,000	160,679,000	208,968,000
United States certificates of indebtedness	128,322,000	184,034,000	234,196,000
Municipal warrants	41,000		102,000
Total earning assets	\$1,159,904,000	\$1,183,188,000	\$1,146,218,000
Bank premises	48,761,000	48,108,000	38,237,000
Five per cent. redemption fund against Federal Reserve Bank notes	291,000	291,000	7,806,000
Uncollected items	645,874,000	689,039,000	521,650,000
All other resources	14,439,000	17,348,000	15,306,000
Total resources	\$5,131,344,000	\$5,202,460,000	\$4,833,827,000
LIABILITIES—			
Capital paid in	\$108,563,000	\$108,483,000	\$103,961,000
Surplus	218,389,000	218,389,000	215,398,000
Deposits: Government	98,627,000	42,442,000	66,359,000
Member bank—reserve account	1,806,475,000	1,932,714,000	1,667,842,000
Other deposits	19,931,000	20,633,000	40,382,000
Total deposits	\$1,985,033,000	\$1,995,789,000	\$1,774,583,000
Federal Reserve notes in actual circulation	2,231,487,000	2,242,902,000	2,183,374,000
Federal Reserve Bank notes in circulation—net liabilities	2,368,000	2,599,000	78,863,000
Deferred availability items	572,000,000	621,433,000	458,377,000
All other liabilities	13,524,000	12,885,000	19,271,000
Total liabilities	\$5,131,344,000	\$5,202,460,000	\$4,833,827,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	75.7%	75.4%	78.4%

*Not shown separately prior to January, 1923.

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York		Chicago	
	March 14	March 7	March 14	March 7
Number of reporting banks....	63	63	49	49
Loans sec. by U.S.Govt.oblig'ns.	\$75,782,000	\$79,070,000	\$35,017,000	\$35,095,000
Loans sec. by stocks and bonds	1,443,543,000	1,460,990,000	414,826,000	409,029,000
All other loans and discounts....	2,185,512,000	2,137,150,000	662,008,000	654,343,000
Total loans and discounts.....	3,704,837,000	3,677,210,000	1,111,851,000	1,098,467,000
U. S. prewar bonds.....	37,833,000	37,815,000	3,361,000	5,367,000
U. S. Liberty bonds.....	410,936,000	411,389,000	37,770,000	36,757,000
U. S. Treasury bonds.....	32,206,000	34,795,000	5,482,000	5,439,000
U. S. Victory & Treas. notes....	475,927,000	483,347,000	98,839,000	101,586,000
U. S. cts. of indebtedness.....	28,675,000	43,889,000	9,714,000	12,285,000
Other loans, stocks & securities	522,963,000	543,290,000	198,881,000	198,672,000
Total loans, discounts, invest....	5,213,379,000	5,231,735,000	1,455,898,000	1,446,567,000
Reserve bal. with F. R. Bank....	602,979,000	567,589,000	145,376,000	150,675,000
Cash in vault.....	66,959,000	67,209,000	31,150,000	30,624,000
Net demand deposits.....	4,333,928,000	4,319,334,000	1,026,472,000	1,037,673,000
Time deposits.....	593,560,000	571,136,000	373,184,000	370,822,000
Government deposits.....	38,591,000	38,591,000	8,893,000	8,942,000
Bills payable.....	133,736,000	131,655,000	25,074,000	18,666,000
All other.....	18,150,000	17,323,000	8,431,000	3,331,000
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	—All Reserve Cities—		—Reserve Branch Cities—	
	March 14	March 7	March 14	March 7
Number of reporting banks.....	259	259	207	207
Loans sec. by U.S.Govt.oblig'ns.	\$179,534,000	\$182,865,000	\$49,283,000	\$49,972,000
Loans sec. by stocks and bonds	2,682,693,000	2,693,162,000	549,624,000	547,861,000
All other loans and discounts....	4,801,271,000	4,723,079,000	1,555,764,000	1,548,909,000
Total loans and discounts.....	7,663,498,000	7,599,106,000	2,154,671,000	2,145,742,000
U. S. prewar bonds.....	99,760,000	90,818,000	76,962,000	77,088,000
U. S. Liberty bonds.....	640,392,000	638,906,000	250,147,000	250,068,000
U. S. Treasury bonds.....	62,419,000	63,987,000	26,591,000	26,467,000
U. S. Victory & Treas. notes....	716,560,000	723,851,000	139,313,000	138,674,000
U. S. cts. of indebtedness.....	52,826,000	70,457,000	32,781,000	33,412,000
Other loans, stocks & securities	1,169,144,000	1,189,890,000	576,217,000	574,689,000
Total loans, discounts, invest....	10,404,599,000	10,388,015,000	3,256,082,000	3,246,690,000
Reserve bal. with F. R. Bank....	1,025,456,000	999,136,000	242,975,000	228,804,000
Cash in vault.....	147,184,000	146,939,000	62,638,000	59,022,000
Net demand deposits.....	7,799,253,000	7,786,082,000	1,924,406,000	1,890,925,000
Time deposits.....	1,011,124,000	1,074,052,000	1,160,132,000	1,163,260,000
Government deposits.....	74,549,000	74,546,000	25,371,000	16,645,000
Bills payable.....	200,457,000	187,961,000	51,721,000	43,244,000
All other.....	97,242,000	83,738,000	19,089,000	23,003,000
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	—Other Selected Cities—			
	March 14	March 7	March 14	March 7
Number of reporting banks.....	311	311	311	311
Loans secured by United States Government obligations..	\$40,591,000	\$40,332,000	\$40,591,000	\$40,332,000
Loans secured by stocks and bonds	479,048,000	476,342,000	479,048,000	476,342,000
All other loans and discounts....	1,385,088,000	1,373,405,000	1,385,088,000	1,373,405,000
Total loans and discounts.....	1,904,727,000	1,890,079,000	1,904,727,000	1,890,079,000
United States prewar bonds.....	106,159,000	106,253,000	106,159,000	106,253,000
United States Liberty bonds.....	171,005,000	170,822,000	171,005,000	170,822,000
United States Treasury bonds.....	23,242,000	23,062,000	23,242,000	23,062,000
United States Victory and Treasury notes.....	79,091,000	78,188,000	79,091,000	78,188,000
United States certificates of indebtedness.....	14,159,000	13,225,000	14,159,000	13,225,000
Other loans, stocks and securities.	416,808,000		416,808,000	421,456,000
Total loans, discounts, investments.	2,715,181,000	2,703,025,000	2,715,181,000	2,703,025,000
Reserve balance with Federal Reserve Bank.....	174,970,000	175,074,000	174,970,000	175,074,000
Cash in vault.....	78,789,000	78,697,000	78,789,000	78,697,000
Net demand deposits.....	1,739,955,000	1,708,147,000	1,739,955,000	1,708,147,000
Time deposits.....	820,018,000	818,241,000	820,018,000	818,241,000
Government deposits.....	8,897,000	8,897,000	8,897,000	8,904,000
Bills payable.....	21,701,000	18,291,000	21,701,000	18,291,000
All other.....	15,324,000	17,371,000	15,324,000	17,371,000

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended March 24, 1923

Total Sales 6,659,871 Shares

Yearly Price Ranges.				This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid.	Per Cent.	Ex. Div.	Last Week's Transactions					
High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last.	Change.	
53 1/2	20 1/2	83	48	82	Mar. 3	ADAMS EXPRESS	12,000,000	Dec. 30, '22	31	Q	75 1/2	75 1/2	75 1/2	75 1/2	—	100
19 1/2	10 1/2	23	10 1/2	10 1/2	Mar. 6	Advance Rumely	12,500,000	Jan. 2, '23	1	Q	18 1/2	19 1/2	17 1/2	17 1/2	—	2,200
52	31 1/2	60 1/2	31 1/2	54 1/2	Mar. 19	Air Reduction (sh.)	108,130	Jan. 15, '23	31	Q	70	72 1/2	68	69 1/2	—	7,300
30 1/2	15 1/2	18 1/2	9 1/2	14 1/2	Mar. 14	Ajax Rubber (sh.)	42,000	Dec. 15, '22	31	Q	14 1/2	14 1/2	13 1/2	13 1/2	—	6,800
1 1/2	1/2	2	1/2	1 1/2	Mar. 9	Alaska Gold Mines (\$10)	7,500,000	Jan. 1, '23	1	Q	1 1/2	1 1/2	1 1/2	1 1/2	—	9,200
1 1/2	1/2	2	1/2	1 1/2	Mar. 9	Alaska Juneau G. M. (\$10)	13,967,440	Jan. 1, '23	1	Q	1 1/2	1 1/2	1 1/2	1 1/2	—	9,200
100	100	125	107	106	Jan. 18	Allegheny & Western	3,200,000	Jan. 2, '23	3	SA	102 1/2	103	102 1/2	103	—	200
100	100	100	100	100	Jan. 18	Alliance Realty	2,500,000	Jan. 15, '23	2	Q	100	100	100	100	—	15,000
100	100	100	100	100	Jan. 18	Allied Chemical & Dye (sh.)	2,177,843	Feb. 1, '23	1 1/2	Q	78 1/2	78 1/2	74 1/2	75 1/2	—	300
100	100	100	100	100	Jan. 18	Allied Chemical & Dye pf.	39,262,000	Jan. 2, '23	1 1/2	Q	111 1/2	111 1/2	111 1/2	111 1/2	—	200
100	100	100	100	100	Jan. 18	Allis-Chalmers Manufacturing	26,000,000	Feb. 15, '23	1	Q	111 1/2	111 1/2	111 1/2	111 1/2	—	7,500
100	100	100	100	100	Jan. 18	Allis-Chalmers Manufacturing pf.	16,540,000	Jan. 15, '23	1 1/2	Q	106 1/2	107 1/2	105 1/2	105 1/2	—	500
100	100	100	100	100	Jan. 18	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	2	Q	96 1/2	97 1/2	95 1/2	95 1/2	—	100
100	100	100	100	100	Jan. 18	American Agricultural Chemical	34,322,100	Apr. 15, '21	1 1/2	Q	104 1/2	104 1/2	104 1/2	104 1/2	—	1,500
100	100	100	100	100	Jan. 18	American Agricultural Chemical pf.	28,455,200	Apr. 15, '21	1 1/2	Q	104 1/2	104 1/2	104 1/2	104 1/2	—	200
100	100	100	100	100	Jan. 18	American Bank Note (\$50)	4,945,200	Feb. 15, '23	1	Q	90 1/2	90 1/2	90	90	—	1,200
100	100	100	100	100	Jan. 18	American Bank Note pf. (\$50)	4,945,200	Jan. 2, '23	75c	Q	90 1/2	90 1/2	90	90	—	2,300
100	100	100	100	100	Jan. 18	American Beet Sugar Company	15,000,000	Jan. 31, '21	2	Q	47 1/2	47 1/2	43 1/2	44	—	3,500
100	100	100	100	100	Jan. 18	American Beet Sugar pf.	5,000,000	Dec. 30, '22	1 1/2	Q	47 1/2	47 1/2	43 1/2	44	—	10,000
100	100	100	100	100	Jan. 18	American Brake Shoe (sh.)	134,002	Dec. 30, '22	1 1/2	Q	80	83	79 1/2	80 1/2	—	2,600
100	100	100	100	100	Jan. 18	American Brake Shoe & Foundry, new (sh.)	9,600,000	Dec. 30, '22	1 1/2	Q	100	100	100	100	—	100
100	100	100	100	100	Jan. 18	American Brake Shoe & Foundry pf., new	41,233,300	Feb. 15, '23	1 1/2	Q	108	104 1/2	108 1/2	108 1/2	—	76,500
100	100	100	100	100	Jan. 18	American Car & Foundry pf.	20,000,000	Jan. 2, '23	1 1/2	Q	111 1/2	111 1/2	111 1/2	111 1/2	—	200
100	100	100	100	100	Jan. 18	American Car & Foundry	50,000,000	Jan. 1, '23	1 1/2	Q	111 1/2	111 1/2	111 1/2	111 1/2	—	300
100	100	100	100	100	Jan. 18	American Chicle (sh.)	155,058	Nov. 1, '20	1	Q	8 1/2	8 1/2	8	8	—	300
100	100	100	100	100	Jan. 18	American Chicle pf.	3,000,000	Apr. 1, '21	1 1/2	Q	10 1/2	10 1/2	10 1/2	10 1/2	—	1,500
100	100	100	100	100	Jan. 18	American Cotton Oil Company	10,198,000	Dec. 1, '20	3	Q	31	31	28 1/2	29	—	1,500
100	100	100	100	100	Jan. 18	American Drug Syndicate (\$10)	5,333,300	Dec. 15, '22	40c	Q	67 1/2	67 1/2	67	67 1/2	—	9,500
100	100	100	100	100	Jan. 18	American Express	18,000,000	Jan. 2, '23	32	Q	128 1/2	130 1/2	134	134	—	900
100	100	100	100	100	Jan. 18	American Hide & Leather Company	11,274,100	Jan. 2, '23	1 1/2	Q	12 1/2	12 1/2	12 1/2	12 1/2	—	700
100	100	100	100	100	Jan. 18	American Hide & Leather Company pf.	12,448,300	Oct. 1, '20	1 1/2	Q	72	73	71 1/2	71 1/2	—	700
100	100	100	100	100	Jan. 18	American Ice	17,400,000	Jan. 25, '23	1 1/2	Q	100	100	100	100	—	12,800
100	100	100	100	100	Jan. 18	American International	49,000,000	Jan. 25, '23	1 1/2	Q	87 1/2	87 1/2	87 1/2	87 1/2	—	2,300
100	100	100	100	100	Jan. 18	American La F. Fire Engine (\$10)	2,902,000	Feb. 15, '23	1 1/2	Q	12 1/2	12 1/2	12 1/2	12 1/2	—	1,600
100	100	100	100	100	Jan. 18	American La F. Fire Engine pf.	2,721,300	Jan. 2, '23	1 1/2	Q	10 1/2	10 1/2	10 1/2	10 1/2	—	200
100	100	100	100	100	Jan. 18	American Lined	16,750,000	Mar. 31, '21	1 1/2	Q	10 1/2	10 1/2	10 1/2	10 1/2	—	2,300
100	100	100	100	100	Jan. 18	American Locomotive	25,000,000	July 1, '21	1 1/2	Q	139	139 1/2	133 1/2	133 1/2	—	37,200
100	100	100	100	100	Jan. 18	American Locomotive pf.	2,000,000	Dec. 30, '22	1 1/2	Q	118	118	118	118	—	1,500
100	100	100	100	100	Jan. 18	American Malt & Grain, stamped (sh.)	3,000,000	Mar. 1, '23	1 1/2	Q	117	117	116	116	—	400
100	100	100	100	100	Jan. 18	American Metal Company (sh.)	536,000	Mar. 1, '23	1 1/2	Q	117	117	116	116	—	400
100	100	100	100	100	Jan. 18	American Metal Company pf.	5,000,000	Mar. 1, '23	1 1/2	Q	117	117	116	116	—	400
100	100	100	100	100	Jan. 18	American Radiator (\$25)	20,709,350	Dec. 30, '22	1 1/2	Q	84 1/2	85	83	83	—	1,300
100	100	100	100	100	Jan. 18	American Radiator pf.	3,000,000	Feb. 15, '23	1 1/2	Q	122 1/2	122 1/2	122 1/2	122 1/2	—	1,200
100	100	100	100	100	Jan. 18	American Rolling Mill pf.	7,000,000	Jan. 15, '23	1 1/2	Q	10 1/2	10 1/2	10 1/2	10 1/2	—	7,200
100	100	100	100	100	Jan. 18	American Safety Razor (\$25)	12,670,500	Oct. 1, '22	25c	Q	8	8 1/2	7 1/2	7 1/2	—	3,600
100	100	100	100	100	Jan. 18	American Shipbuilding	14,679,500	Feb. 1, '23	2	Q	18 1/2	18 1/2	17 1/2	18 1/2	—	16,300
100	100	100	100	100	Jan. 18	American Ship & Commerce (sh.)	689,243	Mar. 15, '21	1	Q	101 1/2	101 1/2	100 1/2	100 1/2	—	2,300
100	100	100	100	100	Jan. 18	American Smelting & Refining Company	50,000,000	Mar. 1, '23	1 1/2	Q	143	143	145	145	—	100
100	100	100	100	100	Jan. 18	American Smelting & Refining Company pf.	11,000,000	Mar. 1, '23	1 1/2	Q	101 1/2	101 1/2	100 1/2	100 1/2	—	2,300
100	100	100	100	100	Jan. 18	American Snuff	3,952,800	Jan. 2, '23	1 1/2	Q	143	143	145	145	—	100
100	100	100	100	100	Jan. 18	American Steel Foundries (3 1/2-8)	24,075,200	Jan. 15, '23	75c	Q	39 1/2	40 1/2	38 1/2	38 1/2	—	25,700
100	100	100	100	100	Jan. 18	American Steel Foundries pf.	8,381,300	Dec. 30, '22	1 1/2	Q	102 1/2	102 1/2	102 1/2	102 1/2	—	200
100	100	100	100	100	Jan. 18	American Sugar Refining Company	45,000,000	July 2, '21	1 1/2	Q	82	82 1/2	78 1/2	78 1/2	—	6,500
100	100	100	100	100	Jan. 18	American Sugar Refining Company pf.	45,000,000	July 2, '21	1 1/2	Q	106	107 1/2	106	107 1/2	—	900
100	100	100	100	100	Jan. 18	American Sumatra Tobacco	14,447,400	Aug. 1, '21	2	Q						

New York Stock Exchange Transactions—Continued

Yearly Price Ranges				This Year to Date				STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid	Per Cent.	Last Week's Transactions					
High.	Low.	High.	Low.	High.	Low.	High.	Low.					First.	High.	Low.	Last.	Change.	Sales
9 1/2	4	12 1/2	1 1/2	3 1/2	Feb. 13	2 1/2	Jan. 4	Chicago & Alton	19,538,300								
12	4 1/2	20 1/2	3 1/2	6 1/2	Feb. 13	3 1/2	Jan. 12	Chicago & Alton pf.	19,493,000	Jan. 16, '11	2	2 1/2	2 1/2	2 1/2	2 1/2	1/2	1,100
16 1/2	13 1/2	43 1/2	12 1/2	38 1/2	Feb. 13	26 1/2	Jan. 16	Chicago & Eastern Illinois, new	23,845,300			2 1/2	4 1/2	3 1/2	3 1/2	1 1/2	500
37	33 1/2	64 1/2	31 1/2	62 1/2	Mar. 23	51	Jan. 17	Chicago & Eastern Illinois pf., new	22,051,100			6 1/2	62 1/2	60	62	+ 2	3,600
20 1/2	14	24 1/2	10 1/2	17	Feb. 7	6	Jan. 18	Chicago Great Western	45,246,900	Feb. 15, '10	2	6	6	5 1/2	5 1/2	1/2	400
31	17 1/2	36 1/2	16 1/2	26 1/2	Mar. 6	20 1/2	Jan. 15	Chicago, Milwaukee & St. Paul	117,411,300	Sep. 1, '17	2 1/2	14 1/2	15	14 1/2	14 1/2	1/2	1,800
46 1/2	29 1/2	55	20 1/2	45 1/2	Mar. 6	32 1/2	Jan. 13	Chicago, Milwaukee & St. Paul pf.	116,274,900	Sep. 1, '17	3 1/2	44	45 1/2	44 1/2	44 1/2	1/2	18,800
71	60 1/2	95 1/2	50	88	Mar. 5	77	Jan. 23	Chicago & Northwestern	145,165,810	Jan. 15, '23	2 1/2	88 1/2	87 1/2	84	84 1/2	- 2 1/2	9,300
110	95	125	100	118	Feb. 24	115	Jan. 5	Chicago & Northwestern pf.	22,395,100	Jan. 15, '23	3 1/2	117 1/2	118	110 1/2	118	+ 1 1/2	2,500
70 1/2	47	89 1/2	30	68	Mar. 21	72 1/2	Jan. 5	Chicago Pneumatic Tool	12,934,600			88	90 1/2	87	87 1/2	- 1/2	13,700
35	22 1/2	50	30 1/2	37 1/2	Mar. 15	31 1/2	Jan. 15	Chicago, R. I. & P. 7 1/2 pf.	29,422,100	Dec. 30, '22	3 1/2	93	95	92 1/2	92 1/2	- 1 1/2	16,000
80 1/2	68 1/2	105	55 1/2	95 1/2	Feb. 9	89 1/2	Jan. 18	Chicago, R. I. & P. 6 1/2 pf.	25,155,800	Dec. 30, '22	3	81 1/2	84 1/2	81 1/2	84	+ 1 1/2	1,700
77	56 1/2	93 1/2	70 1/2	85	Mar. 5	91 1/2	Mar. 10	Chicago, St. Paul, Minn. & O.	18,586,700	Feb. 20, '23	3 1/2	70 1/2	70 1/2	70 1/2	70 1/2	- 1 1/2	200
63	50	80	40	65	Mar. 5	71	Jan. 9	Chicago, St. Paul, Minn. & O. pf.	11,259,300	Feb. 20, '23	3 1/2	100	100	100	100	- 1/2	100
87	70	107	83	102 1/2	Jan. 30	100	Feb. 13	Chile Copper (\$25)	107,144,000	Mar. 22, '23	82 1/2	28	29 1/2	28 1/2	28 1/2	- 1/2	23,300
16 1/2	9	29 1/2	15 1/2	30 1/2	Mar. 1	27 1/2	Jan. 2	Chino Copper (\$5)	4,500,000	Sep. 30, '20	27 1/2	30	31 1/2	29 1/2	29 1/2	- 1/2	12,900
20 1/2	19 1/2	33 1/2	22 1/2	31 1/2	Mar. 2	24 1/2	Jan. 29	Cleveland, C. C. & St. L.	47,056,300	Jan. 20, '23	1	88	90	88	88	+ 3	500
57 1/2	32	80 1/2	54	92	Mar. 8	75 1/2	Feb. 8	Cleveland, C. C. & St. L. pf.	10,000,000	Jan. 20, '23	1 1/2	100	100	100	100	- 1/2	500
75	60	100 1/2	72 1/2					Cleveland & Pittsburgh (\$50)	12,377,500	Mar. 1, '23	87 1/2	60	62 1/2	60	62 1/2	+ 2 1/2	3,600
62	40 1/2	77 1/2	37	65				Cleveland & Pittsburgh special (\$50)	17,800,400	Mar. 1, '23	1 1/2	69	73 1/2	69 1/2	72 1/2	+ 2 1/2	3,700
62 1/2	30 1/2	70 1/2	43	73 1/2	Mar. 23	65 1/2	Jan. 5	Cuett, Peabody & Co.	8,482,000	Jan. 1, '23	1 1/2	76 1/2	77	74 1/2	75	- 1 1/2	7,600
89	79 1/2	103 1/2	87 1/2	110	Feb. 5	102 1/2	Jan. 12	Cuett, Peabody & Co. pf.	8,482,000	Jan. 1, '23	1 1/2	76 1/2	77	74 1/2	75	- 1 1/2	7,600
43 1/2	19	62 1/2	40 1/2	96	Jan. 13	92 1/2	Jan. 4	Coca-Cola	10,000,000	Jan. 2, '23	1 1/2	95 1/2	95 1/2	95	95	- 1	200
32 1/2	22	37	24	31 1/2	Feb. 15	25 1/2	Jan. 17	Colorado Fuel & Iron	34,235,500	May 25, '21	3 1/2	28 1/2	29 1/2	28 1/2	28 1/2	- 1/2	2,800
100	100	106	101 1/2	102	Mar. 10	102	Mar. 10	Colorado Fuel & Iron pf.	2,000,000	Feb. 26, '23	2	100	100	100	100	- 1/2	200
46 1/2	27 1/2	53 1/2	38	45 1/2	Feb. 13	40	Jan. 11	Colorado & Southern	31,000,000	Dec. 30, '22	3 1/2	42	42 1/2	42	42 1/2	+ 1/2	100
59	49	69	40	50 1/2	Jan. 11	52	Mar. 12	Colorado & Southern 1st pf.	8,500,000	Dec. 30, '22	4	59 1/2	59 1/2	59 1/2	59 1/2	- 1/2	100
85 1/2	70	102 1/2	55 1/2	95 1/2	Jan. 11	95 1/2	Mar. 12	Colorado & Southern 2d pf.	8,500,000	Dec. 30, '22	4	85 1/2	85 1/2	85 1/2	85 1/2	- 1/2	100
67 1/2	52	114 1/2	64 1/2	114	Feb. 14	103 1/2	Jan. 17	Columbia Gas & Electric	50,000,000	Feb. 15, '23	1 1/2	100 1/2	114 1/2	108 1/2	109	- 1/2	14,500
12 1/2	2 1/2	5 1/2	1 1/2	2 1/2	Feb. 6	2 1/2	Jan. 2	Columbia Graphophone (sh.)	1,375,292	Jan. 1, '21	125	10 1/2	10 1/2	10 1/2	10 1/2	- 1/2	12,700
62 1/2	40 1/2	80 1/2	20 1/2	12 1/2	Jan. 15	8 1/2	Jan. 2	Columbia Graphophone pf.	10,262,800	Apr. 1, '21	1 1/2	10 1/2	10 1/2	10 1/2	10 1/2	- 1/2	1,300
47 1/2	30 1/2	43 1/2	20 1/2	30 1/2	Jan. 13	21 1/2	Mar. 2	Commercial Solvents, Class A (sh.)	40,000,000	Jan. 1, '23	1	42 1/2	42 1/2	42 1/2	42 1/2	- 1/2	300
36 1/2	28 1/2	48 1/2	18 1/2	33	Mar. 19	40 1/2	Jan. 8	Commercial Solvents, Class B (sh.)	40,000,000	Jan. 1, '23	1	28	28	21 1/2	21 1/2	+ 1 1/2	1,100
61	13 1/2	42 1/2	18 1/2	39 1/2	Jan. 3	34 1/2	Jan. 24	Comp.-Tab.-Rec. (sh.)	130,854	Jan. 10, '23	1 1/2	62 1/2	63 1/2	62 1/2	62 1/2	- 1/2	8,600
80	53	87 1/2	47 1/2	83	Feb. 17	79 1/2	Mar. 7	Conley Tin Foil	198,964	Oct. 1, '20	50 1/2	82 1/2	83	79 1/2	79 1/2	- 1/2	1,000
12	2 1/2	5 1/2	1 1/2	2 1/2	Jan. 30	2 1/2	Mar. 7	Consolidated Cigar (sh.)	147,573	Apr. 15, '21	1 1/2	35 1/2	36	34 1/2	35	- 1/2	1,900
84 1/2	72 1/2	120 1/2	57 1/2	92 1/2	Jan. 20	92	Feb. 6	Consolidated Cigar pf.	4,000,000	Mar. 1, '23	1 1/2	100 1/2	101	100 1/2	100 1/2	- 1/2	97,200
21 1/2	14 1/2	10 1/2	9	14 1/2	Feb. 9	10 1/2	Jan. 2	Consolidated Distributor	190,484	Jan. 21, '21	1 1/2	13 1/2	13 1/2	13	13	- 1/2	22,600
10	8 1/2	11 1/2	10 1/2	10 1/2	Feb. 21	10 1/2	Jan. 26	Consolidated Gas, Electric Light & P. Balt.	14,610,200	Jan. 2, '23	1 1/2	10 1/2	10 1/2	10 1/2	10 1/2	- 1/2	20,500
72 1/2	58 1/2	93 1/2	60 1/2	103 1/2	Feb. 14	92 1/2	Jan. 6	Consolidated Gas (new) (sh.)	2,496,899	Mar. 15, '23	1 1/2	65 1/2	67 1/2	65 1/2	65 1/2	- 1/2	97,200
90 1/2	50	134 1/2	91 1/2	130 1/2	Feb. 6	123 1/2	Jan. 16	Consolidated Gas, Maryland	40,199,000	Jan. 31, '23	1 1/2	134 1/2	134 1/2	134 1/2	134 1/2	- 1/2	22,600
12	9 1/2	12 1/2	11 1/2	12 1/2	Feb. 24	11 1/2	Jan. 8	Continental Can (sh.)	390,000	Jan. 15, '21	75 1/2	13 1/2	13 1/2	13	13	- 1/2	22,600
44 1/2	26	54 1/2	16 1/2	31 1/2	Mar. 9	50 1/2	Jan. 6	Continental Can Co. pf.	6,015,000	Jan. 1, '23	1 1/2	48 1/2	49	47 1/2	47 1/2	- 1/2	20,500
40 1/2	30	35 1/2	24	25	Feb. 6	25	Feb. 6	Continental Insurance Co. (\$25)	10,000,000	Jan. 10, '23	3	107 1/2	107 1/2	107 1/2	107 1/2	- 1/2	100
97 1/2	40	98 1/2	52 1/2	84 1/2	Mar. 21	87 1/2	Jan. 8	Continental Motors etts. (sh.)	1,780,845	Jan. 20, '23	1 1/2	90 1/2	104 1/2	100 1/2	100 1/2	- 1/2	300
91	77	100	80 1/2	94 1/2	Mar. 2	88 1/2	Jan. 10	Corn Products Refining Co.	49,784,500	Jan. 1							

Per to Date.	STOCKS.	Amount Capital	Last Date	Dividend. Per	Pe-
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Yearly Price Ranges.										This Year to Date.		STOCKS.		Amount Capitalized.		Last Dividend.		Per Cent.		First.		Last Week's Transactions.		Sales.			
1921.		1922.		High.		Low.		High.		Low.		High.		Low.		High.		Low.		High.		Low.		High.		Low.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
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100%	67%	115%	79%	98%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74	114%	74
100%	67%	115%	79%	98%	74																						

Continued on Page 457

73%	72	1	Mob & Birm -a, 1945....	72	72	72	- 1%
98%	93%	52	Montana Pow 5a, 1943....	95%	93%	93%	- 1%
91	88%	56	Mont Tram let ref 5a, '41	89%	89	89%	- 1%
87	79%	56	Morris & Co 4 1/2a, 1939...	81%	81	81	- 1%
78%	75%	7	Morris & Essex let ref				
			3 1/2a, 2000	76%	75%	76%	+ 1
98%	92	1	Mortgage Bond 5a, 1932..	92	92	92	- 1%
95	93%	1	Mutual Fuel Gas 5a, 1947	93%	93%	93%	- 1%

First
In 1922 The New York Times published 2,727,066 agate lines of financial advertising, about one-third of all the financial advertising appearing in all New York newspapers, a gain over the previous year of 403,072 lines and an excess over the next New York newspaper of 1,365,190 lines.

Transactions on the New York Curb

WEEK ENDED MARCH 24, 1923

Trading by Days

	Industrials	Oils	Mining	Bonds	Foreign
Monday	107,810	373,530	378,184	441,000	\$86,000
Tuesday	133,900	393,400	410,600	396,000	191,000
Wednesday	143,630	360,430	330,300	403,000	103,000
Thursday	183,220	324,740	470,910	460,000	107,000
Friday	191,970	321,615	431,075	852,000	196,000
Saturday	63,900	170,815	413,710	40,900	70,000
Total	704,485	2,064,383	2,634,850	\$3,100,000	\$753,000

INDUSTRIALS

Range, 1923	High	Low	Net
100	100	100	100
99	99	99	99
98	98	98	98
97	97	97	97
96	96	96	96
95	95	95	95
94	94	94	94
93	93	93	93
92	92	92	92
91	91	91	91
90	90	90	90
89	89	89	89
88	88	88	88
87	87	87	87
86	86	86	86
85	85	85	85
84	84	84	84
83	83	83	83
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78	78	78	78
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75	75	75	75
74	74	74	74
73	73	73	73
72	72	72	72
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68	68	68	68
67	67	67	67
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7	7	7	7
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5	5	5	5
4	4	4	4
3	3	3	3
2	2	2	2
1	1	1	1
0	0	0	0
-1	-1	-1	-1
-2	-2	-2	-2
-3	-3	-3	-3
-4	-4	-4	-4
-5	-5	-5	-5
-6	-6	-6	-6
-7	-7	-7	-7
-8	-8	-8	-8
-9	-9	-9	-9
-10	-10	-10	-10
-11	-11	-11	-11
-12	-12	-12	-12
-13	-13	-13	-13
-14	-14	-14	-14
-15	-15	-15	-15
-16	-16	-16	-16
-17	-17	-17	-17
-18	-18	-18	-18
-19	-19	-19	-19
-20	-20	-20	-20
-21	-21	-21	-21
-22	-22	-22	-22
-23	-23	-23	-23
-24	-24	-24	-24
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-92	-92	-92	-92
-93	-93	-93	-93
-94	-94	-94	-94
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Dividends Declared and Awaiting Payment

Continued from Page 455

TRUST COMPANIES

Company..	Pe- Rate. red.	Pay- able.	Books Close.
American Trust	1½ Q	Mar. 31	'Mar. 24
Bankers	6 Q	Apr. 2	'Mar. 23
Brooklyn	6 Q	Apr. 2	'Mar. 26
Central Union	6 Q	Apr. 2	'Mar. 26
Corporation	1½ Q	Mar. 31	'Mar. 31
Equitable	3 Q	Mar. 31	'Mar. 23
Empire	3 Q	Mar. 30	'Mar. 24
Fidelity-International.	2½ Q	Mar. 31	'Mar. 23
Hudson	2½ Q	Mar. 31	'Mar. 30
Life Insurance Co.	4 Q	Apr. 2	'Mar. 23
Manufacturers, B'klyn.	3 Q	Apr. 2	'Mar. 30
Metropolitan	4 Q	Mar. 31	'Mar. 23
New York	5 Q	Mar. 31	'Mar. 24
People's (Brooklyn)	5 Q	Mar. 31	'Mar. 30
Title Guar. & Trust	3 Q	Mar. 31	'Mar. 23
U. S. Mig. & Trust	4 Q	Apr. 2	'Mar. 27

FIRE INSURANCE.

Hanover	2%	Q Apr. 2	Mar. 17
INDUSTRIAL AND MISCELLANEOUS.			
Atbitbi Power & P. pf.	1%	Q Apr. 2	Mar. 20
Acme Road Mach. pf.	2	Q Apr. 2	Mar. 16
Adams Express	1%	Q Mar. 31	Mar. 15
Allied Chem. & Dye pf.	1%	Q Apr. 2	Mar. 15
Am. Alloys	1	Q Apr. 2	Mar. 15
Aeolian Co. pf.	1%	Q Mar. 31	Mar. 2
Air Reduction	.81	Q Apr. 15	Mar. 31
Allis-Chalmers pf.	1%	Q Apr. 15	Mar. 24
Am. Cyanamid pf.	1%	Q Apr. 2	*Mar. 16
Am. Hawaiian S.	15c	Q Apr. 2	*Mar. 21
Am. Multigraph pf.	1%	Q Apr. 2	Mar. 21
Am. Manufacture	1%	Q Mar. 31	Mar. 15
Do pf.	15c	Q Mar. 31	Mar. 15
Am. B. Oil	15c	Q Mar. 31	Mar. 10
Am. B. Shos & Fdy.	.125	Q Mar. 31	Mar. 23
Do pf.	1%	Q Mar. 31	Mar. 23
Am. Beet Sugar pf.	1%	Q Apr. 2	Mar. 10
Am. Art. Fks. com. & pf.	1	Q Apr. 15	Mar. 15
Am. Car & Fdy.	3	Q Apr. 2	*Mar. 15
Do pf.	1%	Q Apr. 2	Mar. 15
Am. Cigar pf.	1%	Q Apr. 2	*Mar. 15
Am. Express	1	Q Apr. 2	*Mar. 15
Am. Hardware	.75c	Q Apr. 2	Mar. 15
Am. Lace Mfg.	2	Q Apr. 2	*Mar. 17
Am. La. F. Fire Eng.	2%	Q May 15	May
Am. Lau.	1	Q Apr. 15	Mar. 26
Am. Locomotive	1%	Q Mar. 31	Mar. 13
Do pf.	1%	Q Mar. 31	Mar. 13
Am. Mach. & Fdy.	1%	*Mar. 1	*Mar. 1
Do	1%	Q July 1	*June 1
Do	1%	Q Oct. 1	*Sep. 1
Do	1%	Q Jan. 1	*Dec.
Am. Piano	1%	Q Apr. 1	Mar. 28
Am. Rolling Mill pf.	1%	Q Apr. 1	Mar. 15
Am. Snuff	3	Q Apr. 2	*Mar. 15
Do pf.	1%	Q Apr. 2	*Mar. 15
Am. Steel Foundries	.75c	Q Apr. 2	Mar. 14
Am. Tobacco pf.	1%	Q Mar. 31	Mar. 10
Am. Typefounders	1%	Q Apr. 2	Mar. 10
Do pf.	1%	Q Apr. 16	*Apr. 10
Do pf. (Dist.)	1%	Q Apr. 1	Mar. 15
Am. Screen	1%	Q Apr. 2	*Mar. 26

Company.	Rate.	riod.	able.	Close.
Am. Rolling Mill.	.50c	Q Apr. 15	*Mar. 31	
Do pf.	1 1/2	Q Apr. 15	*Mar. 31	
Do 7% cum. pf.	1 1/2	Q Apr. 1	*Mar. 15	
Do pf.	1 1/2	Q Apr. 14	*Mar. 31	
Am. Seeding Mach.	1	Q Apr. 14	*Mar. 31	
Am. Stores	75	Stk June 15	*May 28	
Am. Sugar Br.	200	Stk Apr. 15	*Mar. 24	
Am. Surety	.25c	Ex. Mar. 31	*Mar. 24	
Am. Textile	.81	— Apr. 2	*Mar. 26	
Babcock & Wilcox.	1 1/2	Q Apr. 2	*Mar. 10	
Barnet Leather pf.	1 1/2	Q Apr. 2	*Mar. 31	
Barnet Br.	24 pf.	Q Apr. 15	*Mar. 31	
Beech-Nut Packing	.60c	Q Apr. 10	*Mar. 31	
Do pf. B.	1 1/2	Q Apr. 14	*Mar. 31	
Hiles (E. W.) Co.	.25c	Q Apr. 2	*Mar. 19	
Do pf.	.81	Q Apr. 2	*Mar. 19	
Do 2d pf.	.81	Q Apr. 2	*Mar. 19	
Brit. Emp. Steel 1st pf.	1 1/2	Q May 1	*Apr. 13	
Browning Co. pf.	1 1/2	Q Apr. 1	*Mar. 20	
Burroughs Add. Mach.	2	Q Mar. 31	*Mar. 21	
Can. Pac. Ry.	2	Q Apr. 1	*Mar. 15	
Chl. Junc. R. & U.S.Y.	2 1/2	Q Apr. 1	*Mar. 15	
Do pf.	1 1/2	Q Apr. 1	*Mar. 15	
Chl. Ry. Equipment	.50c	Mar. 31	*Mar. 20	
Do pf.	1 1/2	Q Mar. 31	*Mar. 20	
Citizens Sav. & Bk.	1	M. May	*Apr. 15	
Cities Service	1 1/2	Ex. May 1	*Apr. 15	
Do pf. & pf. B.	1/2	M. May 1	*Apr. 15	
Corn Prod. Refining	1 1/2	Q Apr. 20	*Apr. 3	
Do pf.	1 1/2	Q Apr. 15	*Apr. 3	
Cosden & Co.	1	Q May 1	*Apr. 3	
Creamery Package	.50c	Q Apr. 10	*Mar. 31	
Do pf.	1 1/2	Q Apr. 10	*Mar. 31	
Dalton Add. Mach. pf.	1 1/2	Q Apr. 2	*Mar. 20	
Detroit Creamery	2	Q Apr. 1	*Mar. 21	
Detroit Motor B.	2	Q Apr. 15	*Mar. 21	
Detroit Motor Bus	1	Ex. Apr. 14	*Mar. 31	
Dixie Term. pf.	1 1/2	Q Apr. 1	*Mar. 15	
Dixon (J.) Crucible.	2	Q Mar. 31	*Mar. 23	
Dodge Mfg. pf.	2	Q Apr. 2	*Mar. 26	
Do pf. Steel	1 1/2	Q Apr. 2	*Mar. 10	
Fed. Motor Truck	.20c	Q Apr. 1	*Mar. 24	
Federal Oil pf.	2	Q Apr. 1	*Mar. 20	
Firestone T. & B. 6% pf.	1 1/2	Q Apr. 15	*Mar. 30	
Globe-Turner Sub. pf.	1 1/2	Q Apr. 2	*Mar. 30	
Globe-Wernicke pf.	1 1/2	Q Apr. 15	*Mar. 30	
Goulds Mfg.	1 1/2	Q Mar. 31	*Mar. 20	
Do pf.	1 1/2	Q Mar. 31	*Mar. 20	
Great Lakes S.	1	Q Apr. 2	*Mar. 21	
Gulf Oil	.37 1/2c	Q Apr. 1	*Mar. 20	
Heath (D.C.) & Co. pf.	1 1/2	Q Apr. 2	*Mar. 26	
Herring-H. M. Safe	1 1/2	Q Apr. 2	*Mar. 23	
Herring-H. M. Safe	3 1/2	Ex. Apr. 2	*Mar. 23	
Hibbard & Co.	1 1/2	Q Apr. 2	*Mar. 23	
Hibernia Secur. pf.	1 1/2	Q Apr. 1	*Mar. 27	
Indiana Pipe Line.	2	Q May 15	*Apr. 17	
Kauffman Dep. St. pf.	1 1/2	Q Apr. 2	*Mar. 20	
Manning. M. Mfg.	1 1/2	Q Mar. 31	*Mar. 21	
Mech. Oil com. & pf.	.50c	Q Apr. 16	*Mar. 31	
Mortgage-Bond	2	Q Mar. 8	*Mar. 23	
Nat. Supply of Del. pf.	1 1/2	Q Mar. 31	*Mar. 21	
Nat. Tea, Tea.	2	Q Apr. 1	*Mar. 1	
Do pf.	1 1/2	Q Apr. 1	*Mar. 19	
N. Eng. Coal	5	Q Mar. 30	*Apr. 22	
N. Eng. Fuel Oil	5	— Apr. 2	*Mar. 26	
N. Eng. Fuel Trans.	1 1/2	Q Mar. 30	*Mar. 22	

Company.	Rate.	Period.	able.	Close.
W. T. Title & Mfg.	2%	Q	Apr. 2	Mar. 22
Nipissing Mines	15c	Q	Apr. 20	Mar. 31
Ohio Fuel Supply	1%	Q	Apr. 20	Mar. 31
Ohio Fuel Supply	1%	Ex.	Apr. 14	Mar. 31
Oklahoma Nat. Gas.	25c	A	Apr. 20	*Mar. 2
Do pf.	2	Q	Apr. 16	*Mar. 31
Elevator	1%	Q	Apr. 16	*Mar. 31
Peerless Truck & Motor	\$1	Q	Mar. 31	*Mar. 25
Penn. Rubber	1%	Q	Mar. 31	*Mar. 15
Penn. Salt Mfg.	1%	Q	Mar. 31	*Mar. 15
Penn. Salt Mfg.	1%	Ex.	Apr. 14	*Mar. 31
Pittsburgh Steel	1%	Q	Apr. 1	*Mar. 27
Regal Sham 8% pf.	2	Q	Apr. 15	Mar. 24
Safety Car H. & L.	1%	Q	Apr. 2	*Mar. 21
Seovill Mfg.	2	Q	Apr. 2	*Mar. 15
Spaulding (A.G.) & Br.	\$1.50	Q	Apr. 16	Apr. 7
Do pf.	1%	Q	June 1	May 19
Do 2d pf.	1%	Q	June 1	May 19
Steel & Tube pf.	1%	Q	Apr. 1	Mar. 20
Textile Banking	2	Q	Apr. 2	Mar. 27
Wausau & N. W. S. F. Co.	2	Q	Apr. 15	Apr. 5
Trumbull Steel	25c	Q	Apr. 2	Mar. 20
Do pt.	1%	Q	Apr. 2	*Mar. 20

Averages

TWENTY-FIVE RAILROADS

	High	Low	Last	Net Same Day Ch'ge Last Yr.
Mar. 19...	65.88	65.18	65.54	— .29 58.75
Mar. 20...	65.97	65.43	65.80	+ .26 58.90
Mar. 21...	66.48	65.72	65.84	+ .14 58.55
Mar. 22...	66.01	65.55	65.68	— .16 58.07
Mar. 23...	65.64	64.96	65.15	— .53 58.08
Mar. 24...	65.05	64.63	64.69	— .46 58.05

TWENTY-FIVE INDUSTRIALS

Mar. 19...	117.66	116.56	117.15	+ .28	90.41
Mar. 20...	117.69	116.55	117.04	— .11	90.20
Mar. 21...	117.76	116.59	116.93	— .11	89.34
Mar. 22...	117.54	116.58	116.85	— .08	88.84
Mar. 23...	116.97	115.58	115.83	—1.02	89.28
Mar. 24...	115.76	115.07	115.18	— .65	88.66

COMBINED AVERAGE — 50 STOCKS

		AVERAGE - 50		STOCKS	
Mar. 19...	91.77	90.87	91.34	+ .28	74.58
Mar. 20...	91.83	90.99	91.42	+ .08	74.55
Mar. 21...	92.12	91.15	91.38	- .04	73.94
Mar. 22...	91.77	91.06	91.26	- .12	73.45
Mar. 23...	91.30	90.29	90.49	- .77	73.68
Mar. 24...	90.40	89.85	89.93	- .56	73.51

BONDS — FORTY ISSUES

		Close	Net Change	Same Day 1922
March 19	.....	77.60	— .11	78.98
March 20	.....	77.50	— .10	78.19
March 21	.....	77.48	— .02	78.10
March 22	.....	77.31	— .17	78.02
March 23	.....	77.19	— .12	77.96
March 24	.....	77.14	— .05	78.04

Stocks—Yearly Highs and Lows—Bonds

	STOCKS		40 BONDS	
	High	Low	High	Low
*1923..	92.52 Mar.	84.17 Jan.	79.54 Jan.	77.14 Mar.
1922..	93.06 Oct.	66.21 Jan.	82.54 Aug.	75.01 Jan.
1921..	93.06 Oct.	58.00 June	82.54 Aug.	67.56 June
1920..	70.47 Apr.	62.70 Dec.	79.03 Nov.	65.57 May
1919..	99.50 Nov.	69.73 Jan.	76.51 June	71.51 Jan.
1918..	80.16 Nov.	64.12 Jan.	82.36 Nov.	75.65 Sep.
1917..	90.46 Jan.	37.43 Dec.	89.48 Jan.	74.24 Dec.
1916..	101.21 Feb.	58.99 Feb.	89.48 Jan.	86.19 Apr.
1915..	94.13 Oct.	58.99 Feb.	87.42 Feb.	81.51 Jan.
1914..	73.30 Jan.	57.41 July	87.42 Feb.	81.51 Jan.
1913..	79.10 Jan.	63.09 June	92.31 Jan.	85.45 Dec.
1912..	85.83 Sep.	75.24 Feb.		

New York Stock Exchange Transactions—Continued

Yearly Price Ranges—										This Year to Date.		STOCKS.		Amount Capital Stock Listed.		Last Dividend.		Last Week's Transactions											
1921.		1922.		Price		This Year to Date.		Low. Date.		Low. Date.		Stock Listed.		Date Paid.		Per Cent.		Per. Div.		First.		Low.		Last.		Change.		Sales.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
74 1/2	62 1/4	80	71 1/4	76 1/4	Jan. 6	74	Mar. 10	Union Pacific pf.	99,543,500	Oct. 2, '22	2	SA	74 1/4	74 1/4	73 1/4	73 1/4	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
107	87 1/2	134 1/2	85 1/2	102	114	Jan. 20	81	Feb. 1	18,000,000	Mar. 1, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
104	82	95	41 1/4	120	130	Jan. 20	81	Feb. 1	18,000,000	Mar. 1, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
130	130	130	25	230	230	Feb. 28	185	Feb. 10	905,000	Jan. 15, '23	50c	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
106 1/4	100	120	104 1/4	119	Mar. 21	116	Jan. 8	United Cigar Stores pf.	7,396,500	Mar. 1, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
106 1/4	46	51	60 1/2	85 1/2	Feb. 28	78	Jan. 24	United Drug	35,291,200	July 1, '21	2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
47	39 1/2	46	51	41 1/4	48 1/4	Feb. 12	40	Mar. 22	United Dyewood	16,850,000	Feb. 1, '23	87 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
50	30 1/4	32	50 1/2	50 1/2	Feb. 7	40	Mar. 22	United Dyewood pf.	4,500,000	Jan. 2, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
207	95 1/2	162	119 1/2	183	Mar. 2	152 1/2	Jan. 17	United Fruit Company	100,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3	United Railways Investment Company	15,000,000	Jan. 15, '23	1 1/2	Q	107	107	106 1/2	106 1/2	—	1 1/2	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
12 1/2	6	19 1/2	7 1/2	21 1/2	Mar. 6	6	Jan. 3																						

High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. †Including the amount of New York Central Railroad stock listed. ‡Payable in scrip. ||Payable in stock. ¶Payable in preferred stock. x Ex dividend, xx Pays 8% annually. ††Liquidation.

	Amount.	Kind.
Buffalo & Susquehanna	\$10	Extra
Gen Products	\$3	Extra
Eastman Kodak	\$1	Extra
Eastman Kodak	75c	Extra
Electric Storage Battery	75c	Extra
Galad Creek Coal	\$5	Extra
Hudson	50c	Extra
Mackay Companies	\$10	Extra
Michigan Central	\$6	Extra
Motor Coach	\$25c	Extra
Ohio Fuel Supply	25c	Extra
St. Joseph Lead	20c	Extra

Sterling Products	75c	Extra
Stewart Warner	\$1	Extra
United Fruit	5%	Extra
Alliance Realty paid 25% in stock on Dec. 5, 1922.		
American Bank Note paid 10% in common stock on Dec. 29, 1922.		
American Radiator paid 50% in common stock on Dec. 30, 1922.		
American Street Foundries paid 18% in common stock on Dec. 30, 1922.		
All American Cables paid 20% in common stock on Dec. 30, 1922.		
Atlantic Refining paid 900% in common stock on Dec. 29, 1922.		
De Pont (E. L.) de Nemours & Co. paid 50% in common stock Dec. 29, 1922.		
Endicott-Johnson Corporation paid 20% in stock on Feb. 15, 1923.		
General Baking paid 200% in common stock on Dec. 28, 1922.		
General Electric paid 5% in special stock on Oct. 14, 1922.		

Hupp Motor Car paid 10% in common stock on March 15, 1923.
Ingersoll Rand paid 100% in common stock on Dec. 5, 1922.
International Harvester paid 2% in common stock on common stock on Jan. 25, 1923.
Kresge (S. S. Co. common paid 33 1-3% in common stock on March 1, 1923.
Manhattan Railway certificates of deposit paid 5% in script warrants on Jan. 2, 1923.
Manhattan Shirt paid 20% in common stock Dec. 1, 1922.
May Department Stores paid 30% in stock on Dec. 20, 1922.
Nash Motors paid three shares of preferred A stock and four shares of common stock for each share of common stock on Dec. 28, 1922.
National Biscuit paid 75% in common stock on Dec. 50, 1922.
Packard Motor Car paid 100% in common stock

	1922	1923	1924	1925	1926
Pan-American paid 25% in Class B stock on Class A and Class B stock on Dec. 11, 1922. Also 20% in Class B stock on Class A and Class E stock on Feb. 8, 1923.					
Pere Marquette preferred paid \$1 back dividend on Aug. 1, 1922, \$1 on Nov. 1, 1922, and \$2 on Feb. 1, 1923.					
Reynolds Tobacco paid 33 1/4% in new Class B stock on Dec. 2, 1922.					
Standard Milling paid 60% in common stock on Dec. 11, 1922.					
Standard Oil of California paid 100% in stock on Dec. 20, 1922.					
Standard Oil of New York paid 400% in common stock on Dec. 30, 1922.					
Studebaker paid 25% in common stock on Dec. 28, 1922.					
Union Oil (Cal.) paid 80% in stock Dec. 20, 1922.					
Union Tank Car paid 50% in common stock Dec. 28, 1922.					
White Eagle Oil paid 25% in common stock on Dec. 28, 1922.					

The Annalist Barometer of Business Conditions

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lem, one economist notes that "the teaching of history in regard to the movement of recovery is that it is likely to be made up of alternating movements forward and reactions from the activity thus reached, followed by another period of uncertainty. In the present instance we have at least two considerations in favor of reasonably prolonged recovery—first, that the reaction in trade and prices after 1920 was more sweeping and the readjustment, therefore, more thorough than in any other such reaction in more than a century; second, that the formidable problem of 1919 and 1920—the unwillingness of labor to do its share in production and its determination to substitute political intermeddling—has, for the most part, been removed."

The strength of the Continental exchanges last week, particularly the robust strength of the French franc, suggested that the problems of dispute between France and Germany over reparations are about to be ironed out. This has been quite evident for two weeks or more, and it now resolves itself into a series of diplomatic thrusts, in which each side seeks to clutch strategic advantage in the negotiations which possibly will follow before the close of another

month. The warlike attitude of France, if the cables are to be believed, has just about disappeared. The noose is tightly drawn about the Valley of the Ruhr, to be sure, but, as heretofore recounted, the problem now is entirely an economic one, and one for negotiators and diplo-

mats, rather than for soldiers. Statements from leaders in both countries continue to "breathe protest," but they may be set down as calmly and carefully prepared for domestic and foreign consumption and effects, rather than for the actual purpose of keeping the relations

between the two countries in a tangle. Germany has set a "peg" in the mark. Since the first week in March it has moved but infinitesimally from 20,800 to the dollar, and this has been done, too, in the face of a practical doubling of the outstanding note circulation in that time. It has been done through her "mark stabilization loan," sold at home and abroad, and through the tight grip she has been able to get on mark exchange in the principal markets of the world. Foreign Government balances here are exceptionally heavy at the moment. Great Britain has built up an abnormal balance of dollar credits, not only to finance commodity shipments but to meet her forthcoming obligations to the United States Treasury Department. The balances of Germany and Italy are large, too, but in the case of France, they are only moderate.

Purchases of wheat, cotton, copper, coke and numberless other commodities of which we are large producers have been very large, measured in dollars and cents, in the last fortnight. It should occasion no surprise whatever, should our record of exports in the early Spring and Summer show a continuously increasing tendency.

In favor of the continued upswing, particularly so far as actual *production* is concerned, is the fact that the season is swinging into Spring, and that outdoor work in all lines again is possible. Seasonal movements have many ramifications. One of the chief ones is retail buying, which in the last fortnight has been completely satisfactory. Another is to be found in farm activities and consequent purchases in preparation for the year's new crop.

The Week in Canada

Continued from Page 436.

one has not to seek far for the cause of the present high figure to which the country's debt has attained. Revenue for the eleven months ended February was \$354,876,569 and expenditure \$285,115,070, leaving a surplus of \$69,761,499. Special taxation alone provided a revenue in the eleven months of \$93,907,000, an increase of \$26,500,000, notwithstanding that the amount derived from the income tax—\$58,085,000—declined by nearly \$18,000,000. A rather remarkable feature in connection with last year's revenue from the income tax is that the total amount obtained from the farmers of the country was only \$1,324,693.

Treasurer Black of the Government of Manitoba, who is making heroic efforts to adjust the finances of his Province, recently read a lesson to provincial municipalities, the aggregate debenture debt of which, now amounting to \$68,811,040, has increased by 83 per cent. in the last ten years. The main cause of the increase he ascribed to expenditure on education, taxation for which, amounting to \$19,302,894, has increased by 199 per cent. in the decade. With a view to modifying the burden of the provincial debt, the Provincial Treasurer proposes to dispose of \$16,000,000 worth of securities owned and held by the Provincial Government, thus avoiding a new issue of debentures to cover deficits. This \$16,000,000 worth will not, however, be disposed of in bulk. The Treasurer also expects next year to raise additional revenue of about \$1,500,000 from the imposition of income and other new forms of taxation.

Ocean freight rates have this week been much in evidence before the special committee of the House of Commons investigating agricultural conditions in Canada. Exporters in general and farmers in particular have for years been complaining, not only that ocean rates were excessive but that they were due to combinations. Discrimination in favor of American ports was also charged. For example, the millers assert that flour made in Buffalo from Canadian wheat was being shipped from New York at a rate of four cents per hundred pounds less than was being charged for the product of the home mills when shipped from a Canadian port. But the irony of the ocean freight situation de-

veloped this week when evidence was adduced which showed that a representative of the Canadian Government Merchant Marine, which was supposed to have been established for the purpose of affording Canadian shippers moderate ocean rates, regularly "sifts in" at the meetings of the North Atlantic Conference on Ocean Rates. Although the witness from whom this fact was drawn maintained that it was only on the understanding that the Government Merchant Marine should be permitted to maintain rates its representatives con-

sidered fair, it developed that on one occasion the Canadian line sought permission from the North Atlantic Conference to reduce rates in order to meet competition of tramp steamers on the St. Lawrence route, while on another occasion the Government line protested against a proposal of the United States Shipping Board for lower ocean rates on cereals and flour. The fact of the matter is that the Canadian Government Merchant Marine, in view of its heavy deficits, is just as desirous of securing profitable rates as any privately owned concern.

The Outlook for American Trade in the Far East

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with a view to working rupee exchange on the prewar basis, as seems justified by the restoration of India's credit balance. This temporary relief will afford India an opportunity to remit the necessary funds to meet her obligations in London and tend to steady exchange permanently. In the first week bills and deferred transfers were allowed in full to the amount of 5,000,000 rupees at rates varying from 1 shilling 4½ pence to 1 shilling 4 5-32 pence.

There is urgent need for increased banking facilities and the establishment of savings and industrial banks. The improvement in the financial machinery of India anticipated by the amalgamation of the three Presidency Banks of Bombay, Calcutta and Madras, the opening of the Imperial Bank of India, January, 1921, and the agreement to establish 100 branch banks within five years does not seem to have materialized to any extent.

India's industrial problem continues to be of absorbing interest to the natives and those vitally interested in her future. Development must be slow and the country must be willing to pay the price for a considerable number of years. Plans are on foot in the various provinces for assisting worthy projects established on a careful basis, and foreign capital, wherever invested, is protected.

Labor unrest is decreasing, not because of coercion, but rather because of an honest effort toward fair dealing. Labor unions are encouraged, but em-

ployers are emphatic upon the point that they should be officered by men in the employment of the company represented, as only such are sufficiently conversant with conditions to be competent to pass judgment upon conditions. Legislation has shown evidence of keeping pace with changing conditions.

The Indian Factories act, which went into effect in July, 1922, shortening hours of labor, regulating child labor and providing for the general welfare of employees, marks a decided advance in Indian social legislation. The Indian Mines act has always been amended with a view to the recommendations made by the conventions of the Washington conference and by the constitutional reforms of India. Children under 12 years of age have been excluded from the mines, but since it was reported that over 90,000 women were employed in the mines it was not considered advisable at present to prohibit their employment at the close of five years as proposed.

It is estimated that nearly a billion dollars is needed by India to carry out all the present plans for income-producing works, according to a report to the Department of Commerce from Trade Commissioner Batchelder. It is not possible to raise such sums in India, and there is a question whether or not London will be inclined to lend such large amounts, if British business improves as is expected. Under these circumstances it may be decided to invite American bankers to underwrite loans.

Money continues easy on the Canadian market and, owing to the slowness with which business is improving, the banks are, on the one hand, investing their surplus funds in gilt-edged securities and, on the other, are forwarding increased sums to New York on call loan account. It is held that this latter undertaking is to some extent responsible for the recent upward movement of the premium obtaining in Canada on New York funds.

Quite a number of new municipal bond issues were floated last week, although most of them have been small in amount. The largest issue was \$1,500,000 5 per cent. gold bonds of the Protestant Board of School Commissioners, Montreal, which was sold to a Toronto syndicate at 95.83, or a basis of 5.28 per cent. Six syndicates, representing American and Canadian firms, submitted tenders. An issue of Edmonton \$751,400 5½ per cent. thirty-year bonds, offered to yield the investor 5.65 per cent., was considerably oversubscribed. Town of Trenton, Ontario, sold \$306,359 5½ per cent. twenty annual installment bonds at 99.78. Town of Cobourg, Ontario, disposed of \$181,000 5½ per cent. twenty installment debentures at 100.713, or 5.41 basis. Owing to heavy capital requirements of the Transportation Commission, the Harbor Board and the Public School Board, Toronto, will this year float new debentures to the total amount of \$20,000,000. No public statement has yet been issued as to when the first issue will be offered. Winnipeg Electric Railway Company will offer a \$3,250,000 issue of gold bonds, being part of a total of \$5,000,000 authorized.

There now appears to be good reason for believing that the Riordan Pulp and Paper Company, which got into financial difficulties more than a year ago, is now getting well upon its feet. Its various plants have been operating close to capacity for some months, and their product has been marketed at fair prices. Now it is understood that provision has been made for securing \$10,000,000 for rehabilitation purposes. Annual statement of the Abitibi Power and Paper Company sent out to shareholders this week shows receipts of \$9,461,297, as compared with \$8,361,810 the previous year, and expenses of \$5,846,462, as against \$4,183,637, while the profit and loss account stands at \$4,807,328, an increase of \$1,259,236.

The Week's Developments in the Foreign Situation

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statement "Notes and bills discounted" increased by 774,600,000,000 marks to a grand total of 5,579,900,000,000 marks. Only a very small part of the sum was needed to cover the regular money requirements of the Reich for current expenditures. The bulk was for credits extended by Germany to firms in the occupied territories. At least 200,000,000,000 marks credit was extended to such firms in the first week of March alone. The policy of extending billions of paper credit through the Reichsbank to the Ruhr will be continued indefinitely. The Berlin Boerse was deeply impressed by the reports of impending failures in the importing and wholesale trades.

Germany's estimated budget deficit

for the current year, based on the present rate of expenditure, is 10,000 billion marks. The budgetary requirements for the German State railroads are estimated at 1,200 billions marks. An even trillion marks is allowed for the resistance campaign in the Ruhr. At a special session of the Executive Committee of the Association of German Chambers of Commerce and Industry presided over by one of Germany's foremost financiers, Franz von Mendelssohn, it was resolved that "the colossal losses this fight is causing must be borne by all parts of Germany. We expect that in doing business with the occupied territory the furthest-going consideration will be shown in the matter of extending credits."

It is likely that the final financial test will be made April 15, when the French occupy the mines which refuse to pay them the 40 per cent. coal production tax hitherto paid to Berlin. When the troops march in the rule has been for the miners to walk out. That would add hundreds of thousands to the idle and hungry, at a cost to Germany which has carried its accounts into incomprehensible amounts, expressed in thirteen digits and trillions. Never before was there such finance and the experts are bewildered. The mark is artificially supported by the Reichsbank, and franc exchange instead of collapsing grows better. An interior loan of 1,000,000,000 francs is about to be issued by the Belgian Government to carry on reconstruction

tion in the devastated regions, owing to failure of Germany to pay reparations.

It is announced that the Rhineland Commission exempts from the 10 per cent. tax products ordered before the occupation of the Ruhr by nationals of countries allied with France during the war. Goods manufactured in the occupied territory for American, English and some other foreign buyers valued at \$30,000,000 are therefore released from extra taxation, if finished, and may be shipped immediately without any expense additional to that figured in the contracts. Neutrals and others trying to get machinery and textiles from the Ruhr and Rhineland must pay the tax or induce the manufacturers to pay it.

Current Corporate Financial Reports

ALL AMERICA CABLES, INC., for year ended Dec. 31, 1922, shows net profit of \$3,380,347, after depreciation, Federal taxes, and equivalent to \$12.59 a share earned on outstanding \$26,838,000 capital stock, as compared with \$3,255,794, or \$14.71 a share on \$22,130,500 stock in 1921.

AMERICAN BRAKE SHOE AND FOUNDRY COMPANY for year ended Dec. 31, 1922, shows net profit of \$2,120,539, after charges, depreciation and Federal taxes, equivalent, after dividends on subsidiary stocks and preferred shares, to \$9.60 a share earned on the outstanding 151,238 shares of no par common stock, as compared with \$1,320,271, or \$4.41 a share, in 1921.

AMERICAN INTERNATIONAL CORPORATION for year ended Dec. 31, 1922, shows net income of \$21,344, after all charges and Federal taxes, equivalent to 4 cents a share earned on the \$50,000,000 combined preferred and common stocks, as compared with net earnings of \$184,681, or 36 cents a share, in the previous year.

AMERICAN HIDE AND LEATHER COMPANY, for year ended Dec. 31, 1922, shows net profit of \$1,035,153 after depreciation and interest on loans, equivalent to \$2.24 a share earned on the \$12,548,300 outstanding preferred stock, as compared with loss of \$550,920 in 1921.

AMERICAN-LA FRANCE FIRE ENGINE COMPANY, for year ended Dec. 31, 1922, shows net income of \$736,944 after Federal taxes, equivalent, after preferred dividends, to \$1.92 a share (par \$10) earned on the \$2,897,000 common stock, as compared with \$78,954, or \$1.45 a share, on \$2,826,000 common in 1921.

AMERICAN COMMON COAL COMPANY for year ended Dec. 31, 1922, shows net profit of \$5,759,669, after all charges and Federal taxes, equivalent, after preferred dividends, to \$6.70 a share (par \$25) earned on the \$20,700,370 common stock, as compared with \$3,046,645, or \$5.13 a share, on \$13,806,226 common in 1921.

AMERICAN SNUFF COMPANY, for the year ended Dec. 31, 1922, shows net income of \$2,193,954 after charges and Federal taxes, equivalent, after preferred dividends, to \$17.79 a share earned on \$11,000,000 common stock, as compared with \$1,811,680, or \$14.31 a share, in 1921.

AMERICAN TOBACCO COMPANY for the year ended Dec. 31, 1922, shows net income, after taxes and depreciation but before interest, of \$20,380,840, equivalent, after charges and preferred dividends, to \$17.49 a share on the \$89,588,600 combined common and common B, compared with \$16.84 in the preceding year.

AMERICAN TELEPHONE AND TELEGRAPH COMPANY, for the year ended Dec. 31, 1922, reports net income of \$66,170,428, after charges and Federal taxes, equivalent to \$11.14 a share earned on the \$594,009,500, average amount of stock outstanding in 1922, as compared with \$54,003,703, or \$11.10 a share on the \$486,477,500, average amount of stock outstanding in the previous year.

AMERICAN TELEPHONE AND TELEGRAPH COMPANY for the month of January, 1923, reports operating revenue of \$5,992,593, as compared with \$5,134,270 a year ago, an increase of \$858,323. Operating income amounted to \$2,720,701, as compared with \$2,113,731 in 1921, an increase of \$606,970.

APPALACHIAN POWER COMPANY for twelve months ended Feb. 28 reports gross of \$3,030,854, as compared with \$2,585,734 in 1921-2, an increase of \$445,120. Balance after preferred dividends amounted to \$300,117, as compared with \$145,170 last year, an increase of \$154,946.

BETHLEHEM STEEL CORPORATION for year ended Dec. 31, 1922, shows net income of \$4,065,330, after charges and Federal taxes, equivalent, after deduction of preferred dividends, to \$1.14 a share on the \$3,570,500 A and B common stock, as compared with net income of \$10,332,804, or \$11.50 a share, on \$59,862,000 common in 1921. After payment of common dividends there was a deficit of \$2,322,685, against a surplus of \$3,896,144 in previous year.

BROOKLYN RAPID TRANSIT COMPANY, for January, 1923, earnings, shows surplus, after charges, of \$127,316, compared with surplus of \$188,165 a year ago. Net after charges, for seven months ended Jan. 31 last, amounted to \$1,567,591, an increase of \$69,575.

E. W. BLISS COMPANY for the year ended Dec. 31, 1922, shows net loss of \$1,535,794, after expenses, Federal taxes and inventory adjustments, as compared with net income of \$2,295,125, equivalent, after preferred dividends, to \$0.28 a share earned on the 300,000 shares (no par) common stock in the previous year.

BOSTON & MAINE RAILROAD for the year ended Dec. 31, 1922, reports total operating revenue of \$79,720,064, an increase of \$1,430,336 over 1921. Operating expenses were \$67,164,593, a decrease of \$6,668,879 from 1921. Surplus, after charges, amounted to \$126,421, against a deficit of \$7,348,086 in 1921.

CARDO CENTRAL OIL AND REFINING CORPORATION for year ended Dec. 31, 1922, shows net loss of \$184,091, after taxes, interest, depreciation, &c., as compared with loss of \$553,246 in 1921.

CENTRAL LEATHER COMPANY, for year ended Dec. 31, 1922, shows surplus of \$1,528,209

after charges and taxes, equivalent to \$4.58 a share earned on \$33,290,050 preferred stock, as compared with deficit of \$11,068,693 in 1921.

CHICAGO CITY RAILWAY COMPANY for year ended Jan. 31, 1923, shows net income of \$1,458,247, after all charges, equivalent to \$8.10 a share earned on \$18,000,000 capital stock, as compared with \$1,759,928, or \$9.78 a share, in 1921.

CHICAGO, INDIANAPOLIS & LOUISVILLE RAILWAY for year ended Dec. 31, 1922, shows net income of \$894,768, after taxes and charges, equivalent, after preferred dividends, to \$4.71 a share earned on the \$10,500,000 common stock, as compared with \$723,564, or \$4.09 a share, in 1921.

CHICAGO & NORTHWESTERN RAILWAY COMPANY, for the year ended Dec. 31, 1922, reports net income of \$8,897,535 after taxes and charges, equivalent, after preferred dividends, to \$5.05 a share earned on the \$145,156,944 common stock, as compared with net loss of \$1,245,345 in the previous year.

CLINTONFIELD COAL CORPORATION for year ended Dec. 31, 1922, shows net income of \$779,715, after charges and reserve for Federal taxes, equivalent, after sinking fund and preferred dividend, to \$4.33 a share on \$14,547,000 outstanding common stock, as compared with \$738,044, or \$4.12 a share, on common in 1921.

COLUMBIA GAS AND ELECTRIC and subsidiary companies, for year ended Dec. 31, 1922, report surplus, after charges and taxes, as \$5,081,601, equivalent to \$10.16 a share earned on \$50,000,000 capital stock, as compared with \$4,503,536, or \$9.00 a share, in 1921.

CONSOLIDATED COAL COMPANY for year ended Dec. 31, 1922, shows net income of \$2,558,446, after all charges and Federal taxes, equivalent to \$6.36 a share earned on the \$40,205,448 capital stock outstanding, as compared with net income of \$2,238,594, or \$5.56 a share, in 1921.

COMMONWEALTH EDISON COMPANY, for the year ended Dec. 31, 1922, shows net income of \$6,278,375 after charges and taxes, equivalent to \$10.46 a share earned on \$60,000,000 capital stock, as compared with \$5,366,785, or \$9.07 a share, earned on the \$55,465,000 capital stock in 1921.

CORN PRODUCTS REFINING COMPANY, for the year ended Dec. 31, 1922, shows net income of \$10,416,572 after all charges and Federal taxes, equivalent, after deduction of preferred dividends, to \$17.43 a share earned on the \$49,784,000 common stock, as compared with \$6,326,358, or \$9.21 a share, in 1921.

EMERSON-BRANTINGHAM COMPANY, for year ended Oct. 31, 1922, reports net loss of \$2,445,780 after taxes, interest, depreciation, &c., as compared with \$3,308,726 in the preceding year.

FISK RUBBER COMPANY, for year ended Dec. 31, 1922, shows net profit of \$1,655,076, equivalent to \$8.73 a share earned on \$18,951,500 first preferred stock, as compared with deficit of \$6,398,469 in 1921.

GENERAL MOTORS CORPORATION for year ended Dec. 31, 1922, reports net income of \$51,496,135, after depreciation, Federal taxes and other charges, including deduction of \$4,555,796 to cover prior year losses in excess of reserves, equivalent, after preferred dividends, to \$45,068,907, or \$2.19 a share, on 20,537,767 outstanding shares of no par common stock, as compared with a deficit of \$38,680,770 in 1921.

GIMBEL BROTHERS, INC., and subsidiaries for year ended Jan. 31, 1923, show net sales of \$72,664,768, an increase of \$5,891,202 over the preceding year. After deduction of Federal taxes net profits were \$5,043,805, equivalent, after preferred dividends, to \$7.99 a share on 500,000 shares of no par common.

GULF STATES STEEL COMPANY, for year ended Dec. 31, 1922, shows net profit of \$958,207 after charges and Federal taxes, equivalent, after allowing for preferred dividend requirements, to \$7.26 a share earned on \$11,212,000 common stock, as compared with net loss of \$591,915 in previous year.

HARRISON-WALKER REFRIGERATORS COMPANY for the year ended Dec. 31, 1922, shows net profits of \$2,479,539, after charges and depreciation and Federal taxes, equivalent, after preferred dividends, to \$8.56 a share earned on \$27,000,000 common stock, as compared with \$1,751,444, or \$5.75 a share, in 1921.

JOHNS-MANVILLE, INC., for year ended Dec. 31, 1922, reports profit of \$2,012,528, after Federal taxes, against \$679,473 in 1921.

KELLEY WHEEL COMPANY, INC., for the year ended Dec. 31, 1922, shows net profits of \$1,801,512, after expenses and Federal taxes, equivalent, after deduction of preferred dividends to \$16.23 a share earned on \$10,000,000 common stock, as compared with \$1,792,862, or \$16.06 a share, in 1921.

LOGGIE & MYERS TOBACCO COMPANY, for year ended Dec. 31, 1922, shows net income of \$9,724,263 after taxes and charges, equivalent, after preferred dividends, to \$24.38 a share earned on the \$33,421,000 combined Class B and common stock, as compared with \$9,554,157, or \$25.33 a share, on \$32,674,300 stock in 1921.

P. LORILLARD COMPANY, for year ended Dec. 31, 1922, shows surplus of \$6,888,444 after charges and Federal taxes, equivalent, after

preferred dividends, to \$20.11 a share earned on the \$30,305,100 common stock, as compared with \$6,278,324, or \$18.15 a share, in 1921.

PACK TRUCKS, INC., and subsidiaries for the year ended Dec. 31, 1922, show net profits of \$3,952,279, after Federal taxes and depreciation, equivalent, after preferred dividends, to \$9.94 a share earned on the 283,103 shares of no par common stock, as compared with \$126,931, or \$1.16 a share (\$100 par), earned on 109,219 outstanding shares of first preferred stock in 1921.

MARKET STREET RAILWAYS for the month of February reports gross of \$729,759, as compared with \$679,795 in 1922, an increase of \$49,964. Balance, after charges, amounted to \$106,238, as compared with \$46,744 in 1922, an increase of \$59,494.

MAY DEPARTMENT STORES and subsidiaries for the year ended Jan. 31, 1923, show net profits of \$5,594,232, after charges and Federal taxes, equivalent, after preferred dividends, to \$2.80 a share (par \$50) earned on the \$23,600,000 common stock, as compared with net profits of \$4,788,707, or \$16.82 a share (par \$100), earned on \$20,000,000 outstanding in 1921.

MOON MOTOR CAR COMPANY for year ended Dec. 31, 1922, shows net income of \$795,139 after interest and Federal taxes, equivalent, after preferred dividends, to \$5.01 a share earned on 154,213 outstanding shares of no par common stock.

MULLINS BODY CORPORATION, for year ended Dec. 31, 1922, reports net profits of \$113,273 after charges and Federal taxes, equivalent, after preferred dividends, to 35 cents a share earned on 100,000 shares of no par common stock, as compared with net loss of \$115,140 in the previous year.

NATIONAL ACME COMPANY for year ended Dec. 31, 1922, shows net loss of \$855,010, after taxes and charges, as compared with \$3,727,498 in 1921.

NATIONAL TRANSIT COMPANY for the year ended Dec. 31, 1922, shows net profits of \$930,203, after depreciation and taxes, equivalent to \$1.82 a share on the 509,000 shares of capital stock (par value \$12.50), as compared with \$1,853,450, or \$3.64 a share, in 1921.

NEW YORK AIR BRAKE COMPANY for year ended Dec. 31, 1922, shows net profit of \$9,741, after charges and taxes, equivalent, after dividends on Class A stock, to \$4.37 a share earned on 200,000 shares of new no par common stock, as compared with net loss of \$458,600 in 1921.

NEW YORK SHIPBUILDING CORPORATION for year ended Dec. 31, 1922, shows net income of \$1,026,207, after charges and taxes, equivalent, after dividends, to \$5.05 a share earned on the 200,000 shares of capital stock of no par value, as compared with net income of \$1,995,759, after Federal taxes, or \$9.98 a share, in the previous year.

NEW YORK STATE RAILWAYS, for year ended Dec. 31, 1922, reports surplus of \$736,520 after charges, taxes and depreciation, equivalent, after allowing 5 per cent. preferred dividends, to \$2.77 a share on the \$19,957,100 common stock, as compared with surplus of \$34,780, or \$1.74 a share, on the common stock in 1921.

NIAGARA, LOCKPORT AND ONTARIO POWER for year ended Dec. 31, 1922, reports gross earnings of \$4,558,993, as compared with \$2,768,918 in 1921. Surplus after taxes charges, &c., amounted to \$602,236, as compared with \$286,628 in 1921.

NORFOLK & WESTERN RAILWAY for year ended Dec. 31, 1922, reports net income of \$14,554,989, after taxes, interest and rental charges, equivalent, after preferred dividends, to \$10.66 a share earned on \$127,826,900 outstanding common stock, as compared with \$10,043,181, or \$7.50 a share, on \$121,519,700 common in 1921.

OTIS STEEL COMPANY, for year ended Dec. 31, 1922, shows net loss of \$427,659 after taxes and charges, as compared with net loss of \$5,189,543 in 1921.

PENN SEABOARD STEEL CORPORATION and subsidiaries for year ended Dec. 31, 1922, show deficit of \$729,725, after expenses, interest charges and idle plant expenses, as compared with a deficit of \$749,045 in 1921.

PHILADELPHIA COMPANY reports for year ended Dec. 31, 1922, net income of \$5,497,491, after charges, taxes and depreciation, equivalent, after preferred dividends, to \$5.25 a share (par \$50) earned on the \$42,043,000 common stock, as compared with \$2,972,254, or \$2.36 a share, in 1921.

PORTO RICAN-AMERICAN TOBACCO COMPANY, for the year ended Dec. 31, 1922, shows net loss of \$390,238 after interest, taxes and inventory loss, as compared with net loss of \$2,704,395 in the previous year.

RAHWAY BRICK & SHINGO COMPANY, for year ended Dec. 31, 1922, shows net earnings of \$2,327,294 after charges, depreciation and Federal taxes, equivalent, after deduction of preferred dividends, to \$10.23 a share earned on the \$13,500,000 common stock, as compared with net earnings of \$1,551,636, or \$4.49 a share, in the previous year.

REINOLDS TWISTED COPPER COMPANY for the year ended Dec. 31, 1922, shows net income of \$1,041,861, after charges and depreciation, equivalent, after first preferred dividend re-

quirements, to \$13.56 a share earned on \$4,994,000 second preferred stock, as compared with deficit of \$2,850,146 in 1921.

SHATTUCK-ARIZONA COPPER COMPANY for year ended Dec. 31, 1922, shows net loss of \$28,924, after expenses, taxes and depreciation, as compared with \$33,862 in 1921.

SOLAR REFINING COMPANY for year ended Dec. 31, 1922, reports net profits of \$579,227, after Federal taxes, equivalent to \$21.98 a share earned on \$4,000,000 capital stock, against deficit of \$303,647 in 1921.

SOUTHERN PHOSPHATE CORPORATION for the year ended Dec. 31, 1922, shows deficit of \$110,929, after taxes, interest and reserves for depreciation and depletion, as compared with net income of \$27,967, or 23 cents a share, earned on 119,784 outstanding shares of no par capital stock in 1921.

A. G. SPALDING & BROTHERS for year ended Dec. 31, 1922, shows net profits of \$1,980,497, after depreciation, interest and Federal taxes, equivalent, after preferred dividends, to \$31.14 a share earned on 52,138 outstanding shares of common stock.

STANDARD OIL COMPANY OF KANSAS for year ended Dec. 31, 1922, shows net earnings of \$1,232,153, after depreciation and taxes, equal to \$3.85 a share (par \$25) earned on \$8,000,000 capital stock, as compared with \$207,789, or \$10.38 a share (par \$100), on \$2,000,000 stock in 1921.

STANDARD OIL COMPANY OF KENTUCKY for year ended Dec. 31, 1922, shows net profits of \$4,461,874, after Federal taxes, equivalent to \$6.67 a share (par \$25) earned on \$16,715,221 outstanding capital stock, as compared with \$2,717,542, or \$45.29 a share, on the \$6,000,000 old stock (\$100 par) outstanding in 1921.

STERN BROTHERS for the year ended Jan. 31, 1923, shows net profits of \$1,014,717, after all charges, equivalent, after preferred dividends, to \$10.21 a share earned on the \$7,500,000 outstanding common stock, as compared with net profits of \$623,394 the previous year.

TATLAR-WHARTON IRON AND STEEL COMPANY for the year ended Dec. 31, 1922, shows net loss of \$480,231, after interest and depreciation, as compared with net loss of \$1,148,827 the previous year.

UNION BAG AND PAPER CORPORATION for year ended Dec. 31, 1922, shows net profits of \$1,029,865, after depreciation and interest charges but before Federal taxes, equivalent to \$4.88 a share earned on \$14,977,850 capital stock, as compared with net loss of \$723,397 in 1921.

UNION TANK CAR COMPANY for year ended Dec. 31, 1922, shows net income of \$3,302,859, after depreciation, Federal taxes and reserve for annuities, equivalent, after preferred dividends, to \$20.32 a share earned on \$12,000,000 common stock, as compared with net income of \$1,002,625, before Federal taxes, or \$1.25 a share on the common in 1921.

VANADIUM CORPORATION OF AMERICA, for year ended Dec. 31, 1922, shows net income of \$295,250 after all charges and depreciation, equivalent to 79 cents a share earned on 373,334 shares of capital stock, as compared with net loss of \$427,546 in previous year.

WALWORTH MANUFACTURING COMPANY for year ended Dec. 31, 1922, shows net earnings of \$505,480, after charges, equivalent, after preferred dividends, to \$2.22 a share (par \$20) earned on 200,000 shares of outstanding common stock, as compared with net loss in 1921 of \$1,175,617, before inventory adjustments of \$539,985, making total loss of \$1,812,602.

WARRIOR SUGAR REFINING COMPANY for year ended Dec. 31, 1922, shows net profits of \$1,089,274, after interest, depreciation and taxes, equivalent, after preferred dividends, to \$35.96 a share earned on \$3,000,000 outstanding common stock, as compared with \$935,717, or \$30.84 a share, on the common in 1921.

WASHINGTON WATER POWER COMPANY, for the year ended Dec. 31, 1922, shows surplus of \$1,392,506 after charges, equivalent to \$7.83 a share earned on the \$17,779,100 capital stock, as compared with \$1,101,256, or \$7.10 a share, on \$15,490,000 stock in 1921.

WELSBACH COMPANY for the year ended Dec. 31, 1922, reports net income of \$158,866, after Federal taxes and interest charges but before depreciation, equivalent, after preferred dividends, to \$2.08 a share earned on the \$3,500,000 outstanding common stock, as compared with net income of \$161,780, or \$2.17 a share, in the previous year.

WESTERN ELECTRIC COMPANY for year ended Dec. 31, 1922, shows net income of \$5,331,793, after charges and Federal taxes, equivalent, after preferred dividends, to \$9.29 a share earned on the 500,000 shares of no par common stock, as compared with \$4,323,067, or \$12.35 a share, on 350,000 shares of common in 1921.

WILSON & CO., INC., and subsidiary companies for year ended Dec. 31, 1922, show profits of \$1,122,924, after all charges, equivalent, after preferred dividends, to \$1.98 a share earned on 202,181 outstanding shares of no par common stock, as compared with a net loss of \$8,462,052 in 1921.

WRIGHT AERONAUTICAL CORPORATION for the year ended Dec. 31, 1922, reports net income of \$323,451, after charges and Federal taxes, equivalent, after preferred dividends, to \$2.35 a share earned on the 234,390 shares of no par value common stock, as compared with net income of \$397,555, or \$2.66 a share, the previous year.

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	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387	2388	2389	2390	2391	2392	2393	2394	2395	2396	2397	2398	2399	2400	2401	2402	2403	2404	2405	2406	2407	2408	2409	2410	2411	2412	2413	2414	2415	2416	2417	2418	2419	2420	2421	2422	2423	2424	2425	2426	2427	2428	2429	2430	2431	2432	2433	2434	2435	2436	2437	2438	2439	2440	2441	2442	2443	2444	2445	2446	2447	2448	2449	2450	2451	2452	2453	2454	2455	2456	2457	2458	2459	2460	2461	2462	2463	2464	2465	2466	2467	2468	2469	2470	2471	2472	2473	2474	2475	2476	2477	2478	2479	2480	2481	2482	2483	2484	2485	2486	2487	2488	2489	2490	2491	2492	2493	2494	2495	2496	2497	2498	2499	2500	2501	2502	2503	2504	2505	2506	2507	2508	2509	2510	2511	2512	2513	2514	2515	2516	2517	2518	2519	2520	2521	2522	2523	2524	2525	2526	2527	2528	2529	2530	2531	2532	2533	2534	2535	2536	2537	2538	2539	2540	2541	2542	2543	2544	2545	2546	2547	2548	2549	2550	2551	2552	2553	2554	2555	2556	2557	2558	2559	2560	2561	2562	2563	2564	2565	2566	2567	2568	2569	2570	2571	2572	2573	2574	2575	2576	2577	2578	2579	2580	2581	2582	2583	2584	2585	2586	2587	2588	2589	2590	2591	2592	2593	2594	2595	2596	2597	2598	2599	2600	2601	2602	2603	2604	2605	2606	2607	2608	2609	2610	2611	2612	2613	2614	2615	2616	2617	2618	2619	2620	2621	2622	2623	2624	2625	2626	2627	2628	2629	2630	2631	2632	2633	2634	2635	2636	2637	2638	2639	2640	2641	2642	2643	2644	2645	2646	2647	2648	2649	2650	2651	2652	2653	2654	2655	2656	2657	2658	2659	2660	2661	2662	2663	2664	2665	2666	2667	2668	2669	2670	2671	2672	2673	2674	2675	2676	2677	2678	2679	2680	2681	2682	2683	2684	2685	2686	2687	2688	2689	2690	2691	2692	2693	2694	2695	2696	2697	2698	2699	2700	2701	2702	2703	2704	2705	2706	2707	2708	2709	2710	2711	2712	2713	2714	2715	2716	2717	2718	2719	2720	2721	2722	2723	2724	2725	2726	2727	2728	2729	2730	2731	2732	2733	2734	2735	2736	2737	2738	2739	2740	2741	2742	2743	2744	2745	2746	2747	2748	2749	2750	2751	2752	2753	2754	2755	2756	2757	2758	2759	2760	2761	2762	2763	2764	2765	2766	2767	2768	2769	2770	2771	2772	2773	2774	2775	2776	2777	2778	2779	2780	2781	2782	2783	2784	2785	2786	2787	2788	2789	2790	2791	2792	2793	2794	2795	2796	2797	2798	2799	2800	2801	2802	2803	2804	2805	2806	2807	2808	2809	2810	2811	2812	2813	2814	2815	2816	2817	2818	2819	2820	2821	2822	2823	2824	2825	2826	2827	2828	2829	2830	2831	2832	2833	2834	2835	2836	2837	2838	2839	2840	2841	2842	2843	2844	2845	2846	2847	2848	2849	2850	2851	2852	2853	2854	2855	2856	2857	2858	2859	2860	2861	2862	2863	2864	2865	2866	2867	2868	2869	2870	2871	2872	2873	2874	2875	2876	2877	2878	2879	2880	2881	2882	2883	2884	2885	2886	2887	2888	2889	2890	2891	2892	2893	2894	2895	2896	2897	2898	2899	2900	2901	2902	2903	2904	2905	2906	2907	2908	2909	2910	2911	2912	2913	2914	2915	2916	2917	2918	2919	2920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Open Security Market—Bonds

FOREIGN SECURITIES, INCLUDING NOTES—Continued

INDUSTRIAL ISSUES		PUBLIC UTILITIES—Continued	
Bid	Offered	Bid	Offered
FRANCE:			
Midl Ry. of France 6s, 1900....	58 1/2	58 1/2	58 1/2
Midl Ry. of France 6s, 1900....	58 1/2	58 1/2	58 1/2
Paris-Orleans Ry. of France 6s, 1900....	58 1/2	58 1/2	58 1/2
Paris-Orl. Ry. of France 6s, 1900....	58 1/2	58 1/2	58 1/2
GERMANY:			
A. E. G. 4 1/2s, 1900....	58 1/2	58 1/2	58 1/2
Hammer-Lippe 5s, 1900....	58 1/2	58 1/2	58 1/2
Harburg-American Line 5s, 1900....	58 1/2	58 1/2	58 1/2
Krupp 4s, 1900....	58 1/2	58 1/2	58 1/2
Seckler 5s, 1900....	58 1/2	58 1/2	58 1/2
North German Lloyd 4s, 1900....	58 1/2	58 1/2	58 1/2
Trans-Radio 5s, 1900....	58 1/2	58 1/2	58 1/2
MEXICO:			
Guantanamo Reduc. & Mines 6s, '24	26	27	26
Guantanamo gold 6s, 1930....	26	27	26
GERMAN STOCKS:			
Deutscher Bank 10 1/2	15	15	15
Dresdner Bank 10 1/2	15	15	15
Harbinger & Co. 10 1/2	15	15	15
A. E. G. 10 1/2	15	15	15
Siemens & Halske 10 1/2	15	15	15

LOCAL PUBLIC UTILITIES

Bid	Offered	Bid	Offered
ATL. AVE. R. R. Co. of B'klyn			
ref. 5s, 1930....	81	87	81
ATL. AVE. R. R. Co. of B'klyn			
Imp. 5s, 1924....	75	81	75
Bleecker St. & Fulton Ferry			
R. R. 4s, 1900....	45	55	45
B'way & 7th Av. R. R. Co.			
cons. 5s, 1943....	67	69	67
B'way Sur. R. R. Co. 1st 5s, '24			
B'klyn, Bath & West End R. R.	63	71 1/2	63
1st 5s, 1933....	90	W. O.	90
B'klyn City & Newtown R. R.			
1st 5s, 1933....	71	W. O.	71
B'klyn City R. R. Co. 1st 5s, '41			
B'klyn Hts. R. R. Co. 5s, 1941....	35	W. O.	35
B'klyn, Queens Co. & Suburban			
1st 5s, 1941....	81	W. O.	81
B'klyn, Queens Co. & Suburban			
cons. 5s, 1941....	96	97	96
B'klyn Rap. Trans. Co. 4s, 1945			
B'klyn Rap. Trans. Co. 4s, 1945....	83	85	83
B'klyn Un. R. R. Co. 5s, '30			
B'klyn Un. R. R. Co. 5s, 1930....	98	99	98
B'klyn Union Gas 5s, 1945			
B'klyn Union Gas 5s, 1945....	104	104 1/2	104
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112
B'klyn Union Gas conv. 7s, '22			
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B'klyn Union Gas conv. 7s, '22			
B'klyn Union Gas conv. 7s, '22....	112	115	112

ADVERTISEMENTS

Open Security Market—Bonds

RAILROADS—Continued

	Bid	Offered	
St. Louis & San Fran. gen. 58, 31	95	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
St. Louis Bridge Co., 78, 1929	105	107	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
St. Louis Merch. Bridge, 68, 20	69	91	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
St. Paul 48, 1923	67 1/2	67 3/4	Jerome B. Sullivan & Co., 20 Broad St., N.Y.C. Rector 813
Southern Indiana 48, 1931	69	70	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 813
Southern Ry. & Ohio 48, 1928	68 1/2	68 3/4	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Southern Pacific 48, 1949	77	80 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 813
Stephensville, N. & S. Texas 58, J. & J., 1940	80	82	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Toledo Term. 48, 1930	80 1/2	81	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Toronto, Ham. & B. 48, 1946	78 3/4	80	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 813
Toronto, H. & B. 48, J. & D., 46	78	81	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Union & Delaware 1st 48, 1932	96	98	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Union Term. 48, 1942	96	97 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 813
Union Term. Co. (Dallas, Tex.) 1st 58, 1942	95	97	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Vicks., Shreve. & Pac. gen. 58, 41	88	90	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wabash Term. 1st lien 48, 1954	68 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wabash Term. 1st 48, 1954	68 1/2	70 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
W. Va. & Pits. 48, A. & O., 1930	74	76	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Western Pacific Ry. 48, 1950	73	74	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 813
Winnington & Weldon 58, 1953	90 1/2	92	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 813
Wis. Cent. 1st gen. 48, 1946	73 1/2	75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. Cent. Sup. & Dul. 1st M. & N., 36	73 1/2	75	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813
Wis. Cent. ref. 48, A. & O., 1930	68 1/2	70	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813

INDUSTRIAL AND MISCELLANEOUS

	Bid	Offered	
Katibits P. & Co. Co., 1940.....	94½	96½	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 6330
Adams Express Co., Ltd., 85, '40	94	96	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Advance Rumely & Co., deb. 68, '25	92	97	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Air Reduction Co., deb. 78, 1930.....	108	112	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Algonia Steel Corp., 1932.....	47	50	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Algonia Steel Corp., 1932.....	47	50	Sloane, Pell & Co., 120 Broadway, N.Y.C. ....Rector 4000
Algonia Steel Corp., 1932.....	48	49½	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
American Book Cos., 1928.....	99	100	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
American Chicla 68, 1923-37.....	Want offer		Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr 1454
American Machine Works, 1938.....	60	65	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Asbestos Corp. of Can., 1st ss., 1938.....	86	80	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Am. Tobacco Co. of Can., 1st ss., 1931.....	82	85	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Am. Can. deb. 58, 1928.....	97	99	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Am. Can. C. Foundry lat 58, 1928.....	97	99	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Atlantic Steal Cos., 1941.....	101½	93	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
B. & R. Knight 78, 1930.....	92¼	93¾	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
B. & R. Knight 1st 78, 1930.....	93	96	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Cleech Cree's Coal & Coke 58, '44.....	97	99	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Dell Tel. Co. of Canada 58, 1935.....	97	99	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
E. J. Car. Foundry lat 68, 1939.....	97½	98½	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Enca Cement Co. 68, 1929.....	98%	100%	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Canadian Cons. Rubber Co. 68, '40	98%	102%	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Canadian Locomotive Co., Ltd., P. & E. 98, J. & J., 1931.....	96	99	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Canada Paint Co. 58, 1930.....	87	92	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Can. SS.Lines,Ltd., 1st con.58.....	78	81	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Can. Steel Foundries 68, 1936.....	94	98	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Can. Steel Foundries 68, 1936.....	93	95	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Comp.-Tutill & Spoke 68, 1931.....	97½	98½	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Lew-Levick Co. 68, 1931.....	91	94	Farr & Co., 133 Front St., N.Y.C. ....Rector 6122
Co. deb. 68, 1942.....	85	93	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Judge Mfg. Co., 78, 1955.....	90	91	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Iron Rolling Mills, 1931.....	79	82	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Union Iron & Steel Co. 58, '29.....	90¼	92¼	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Union Iron & Steel Co. 58, '29.....	79¼	80¼	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Union Iron & Steel Co. 58, 1940.....	92½	94	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Union Iron & Steel Co., 1st, 1928.....	86	95	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Union Steel Co., 58, 1935.....	86	94	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Western Steel Co., 1931.....	87	91	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Empire Ref. Co. 1st & col. 58, '27.....	98	100	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Edgar Sugar Ref. 68, 1923.....	99½	101½	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Hidden Co., 58, 1938.....	105½	106½	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Illinois Steel Sheet Co., 1st ss., 1934.....	102	104	Alfred F. Ingold & Co., 74 B'way, N.Y.C. Bowl Gr 1454
Gulf Oil Corp. 58, 1937.....	94¼	95¾	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Keck & Kilburn Corp. 68, 1923.....	87	91	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Tome T. & Spokas 58, 1941.....	91	94	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Iowa Siding Co., 1st, 1936.....	97	100	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Mandall Steel Sigsbee, 1930.....	83½	85	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Nternat. Cotton Mills Tr., 1920.....	96½	98½	Pynchon & Co., 111 Broadway, N.Y.C. ....Rector 813
Ref. & Clear, Coal & Irons 58, 1931.....	91	94	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Rosses & Laughlin Steel 58, 1939.....	99	101	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Systeme Steel & Wire 58, 1941.....	101	104	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
Systeme Steel & Wire 58, 1941.....	102	104	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Thackeray Ice 58, 1941.....	81	85	Fyncheon & Co., 111 Broadway, N.Y.C. ....Rector 813
The Belle Iron Works 58, 1940.....	90	92	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Wheeler Superior Paper Co. 58, 1944.....	59	61	Sloane, Pell & Co., 120 Broadway, N.Y.C. ....Rector 4000
Wheeler Superior Paper Co. 68, '41.....	101	103	A. A. Housman & Co., 20 Broad St., N.Y.C. ....Rector 6330
Wekawanna I. & S.Co. 1st ss, '26	97	100	Fyncheon & Co

Open Security Market—Stocks

SUGAR SECURITIES

	Bid	Offered						
Caracas Sugar Co.			Farr & Co.	133	Front St.	N.Y.C.	John	\$428
Central Aguirre Sugar (ex div.)	20%	98%	Farr & Co.	133	Front St.	N.Y.C.	John	\$428
Fajardo Sugar	117%	119	Farr & Co.	133	Front St.	N.Y.C.	John	\$428
Federal Sugar Refining Co.	67%	69%	Farr & Co.	133	Front St.	N.Y.C.	John	\$428
Ind. Sugar Refining (div.)	168	169	Farr & Co.	133	Front St.	N.Y.C.	John	\$428
Ind. Sugar Refining	58	61	Farr & Co.	133	Front St.	N.Y.C.	John	\$428
Savannah Sugar Refining pf.			Farr & Co.	133	Front St.	N.Y.C.	John	\$428
(ex div.)	82	83	Farr & Co.	133	Front St.	N.Y.C.	John	\$428
West Indian Sugar	47	52	Farr & Co.	133	Front St.	N.Y.C.	John	\$428

Open Security Market—Stocks

Open Security Market—Stocks

ADVERTISEMENTS

PUBLIC UTILITIES—Continued

B34 Offered			
Illinois Northern Util. 0% pf...	86	87	Pyncheon & Co., 111 Broadway, N.Y.C.....
Illinois Traction Co. com.....	38	43	Pyncheon & Co., 111 Broadway, N.Y.C.....
Illinois Traction 0% pf.....	81	85	Pyncheon & Co., 111 Broadway, N.Y.C.....
Interstate Ry. Co. 100 pf.....	90	100	Pyncheon & Co., 111 Broadway, N.Y.C.....
Iowa Ry. & Lt. Co. 7% pf.....	91	95	Pyncheon & Co., 111 Broadway, N.Y.C.....
Kansas Gas & Elec. Co. 7% pf.....	93	98	Pyncheon & Co., 111 Broadway, N.Y.C.....
Kansas Gas & Elec. pf.....	94	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6840
Kentucky Security Corp. com.....	34	38	Pyncheon & Co., 111 Broadway, N.Y.C.....
Kentucky Security Co. 0% pf.....	60	60	Pyncheon & Co., 111 Broadway, N.Y.C.....
Kentucky Utilities 0% pf.....	90	100	Pyncheon & Co., 111 Broadway, N.Y.C.....
Kings Co. Lighting pf.....	90	90	Pyncheon & Co., 111 Broadway, N.Y.C.....
Laclede Gas Light pf.....	72	77	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6840
Lehigh Power Secur. Co. capital.....	23 1/2	24 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....
Lehigh Power Secur. Co. 100 pf.....	25 1/2	24	MacQuoid & Coady, 25 Broad St., N.Y.C.....
Long Island Lighting pf.....	85	85	Pyncheon & Co., 111 Broadway, N.Y.C.....
Middle West Utilities com.....	48 1/2	50 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....
Middle West Utilities pf.....	85	86	Pyncheon & Co., 111 Broadway, N.Y.C.....
Midvale W. Util. P. & L. pf.....	99	101	Pyncheon & Co., 111 Broadway, N.Y.C.....
Milwaukee Elec. Ry. Co. 100 pf.....	83	86	Pyncheon & Co., 111 Broadway, N.Y.C.....
Miss. River Pow. Co. com.....	23 1/2	25 1/2	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 813
Miss. River Pow. Co. com.....	23 1/2	25 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....
Miss. River Pow. Co. (ex div.).....	81	83	Pyncheon & Co., 111 Broadway, N.Y.C.....
Mountain States Tel. & Tel.....	101 1/2	104 1/2	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6840
Nat. Power & Light com.....	54	56	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 813
Nat. Light, Heat & Power.....	6	10	Pyncheon & Co., 111 Broadway, N.Y.C.....
Nat. Light, Heat & P. 5% pf.....	30	33	Pyncheon & Co., 111 Broadway, N.Y.C.....
Nebraska Pow. Co. 7% pf.....	96	98	Pyncheon & Co., 111 Broadway, N.Y.C.....
N. Y. & Queens E. L. & P. 5% pf.....	70	82	Pyncheon & Co., 111 Broadway, N.Y.C.....
N. Y. & Queens E. L. & P. com.....	100	100	Pyncheon & Co., 111 Broadway, N.Y.C.....
Niagara Falls Pow. Co. 7% pf.....	12	15	Pyncheon & Co., 111 Broadway, N.Y.C.....
Ninth Av. R. R.....	25	W. O.	Pyncheon & Co., 111 Broadway, N.Y.C.....
North. Ont. Lt. & P. Co. com.....	22	24	Pyncheon & Co., 111 Broadway, N.Y.C.....
North. Ont. Lt. & P. Co. com.....	22	24	Pyncheon & Co., 111 Broadway, N.Y.C.....
North. Ont. Lt. & P. Co. com.....	22	24	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 813
North. Ont. Lt. & P. Co. com.....	22	24	Pyncheon & Co., 111 Broadway, N.Y.C.....
North. Canada Pow. Co. 0% pf.....	62	64	Pyncheon & Co., 111 Broadway, N.Y.C.....
North. Canada Pow. Co. 0% pf.....	30	30	A. A. Houseman & Co., 20 Broad St., N.Y.C. Rector 813
North. States Pow. Co. 8% com.....	97 1/2	99 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....
(ex dividend).....	97 1/2	99 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....
North. States Pow. Co. 7% pf.....	92	94	Pyncheon & Co., 111 Broadway, N.Y.C.....
(ex dividend).....	90	94	Pyncheon & Co., 111 Broadway, N.Y.C.....
Ohio Gas & Elec. Co. 100 pf.....	90	94	Pyncheon & Co., 111 Broadway, N.Y.C.....
Pacific Gas & Elec. 1st pf.....	92	94	Pyncheon & Co., 111 Broadway, N.Y.C.....

97½ 99½ Pynchon & Co., 111 Bro

(tax. dividend)	92	90%	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
North. States Pow. Co. 7% pf.	92		Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
(tax dividend) 7% pf.	90	160	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Ohio Gas & Elec.	92		John Nickerson & Co., 61 B'way, N.Y.C. Bowl.	Rector	6840
Pacific Gas & Elec. 1st pf.	90%	91%	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Pacific Gas & Elec. 0% pf.	90%	91%	John Nickerson & Co., 61 B'way, N.Y.C. Bowl.	Rector	6840
Penn. & Light Power	93	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl.	Rector	6840
Penn. Electric	93	97	John Nickerson & Co., 61 B'way, N.Y.C. Bowl.	Rector	6840
Penn.-Ohio Electric pf.	93	97	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Portland Gas & Coke 7% pf.	94	98	John Nickerson & Co., 61 B'way, N.Y.C. Bowl.	Rector	6840
Portland Gas & Coke pf.	94	98	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Pub. Serv. of North. Ill. pf.	88	108	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Pub. Serv. of N. H. 11 com.	91	102%	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Pub. Serv. of Okla. 7% pf.	95	97	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813
Puget Sound Pow. & Lt. com.	40	52	Pyncheon & Co., 111 Broadway, N.Y.C.	Rector	813

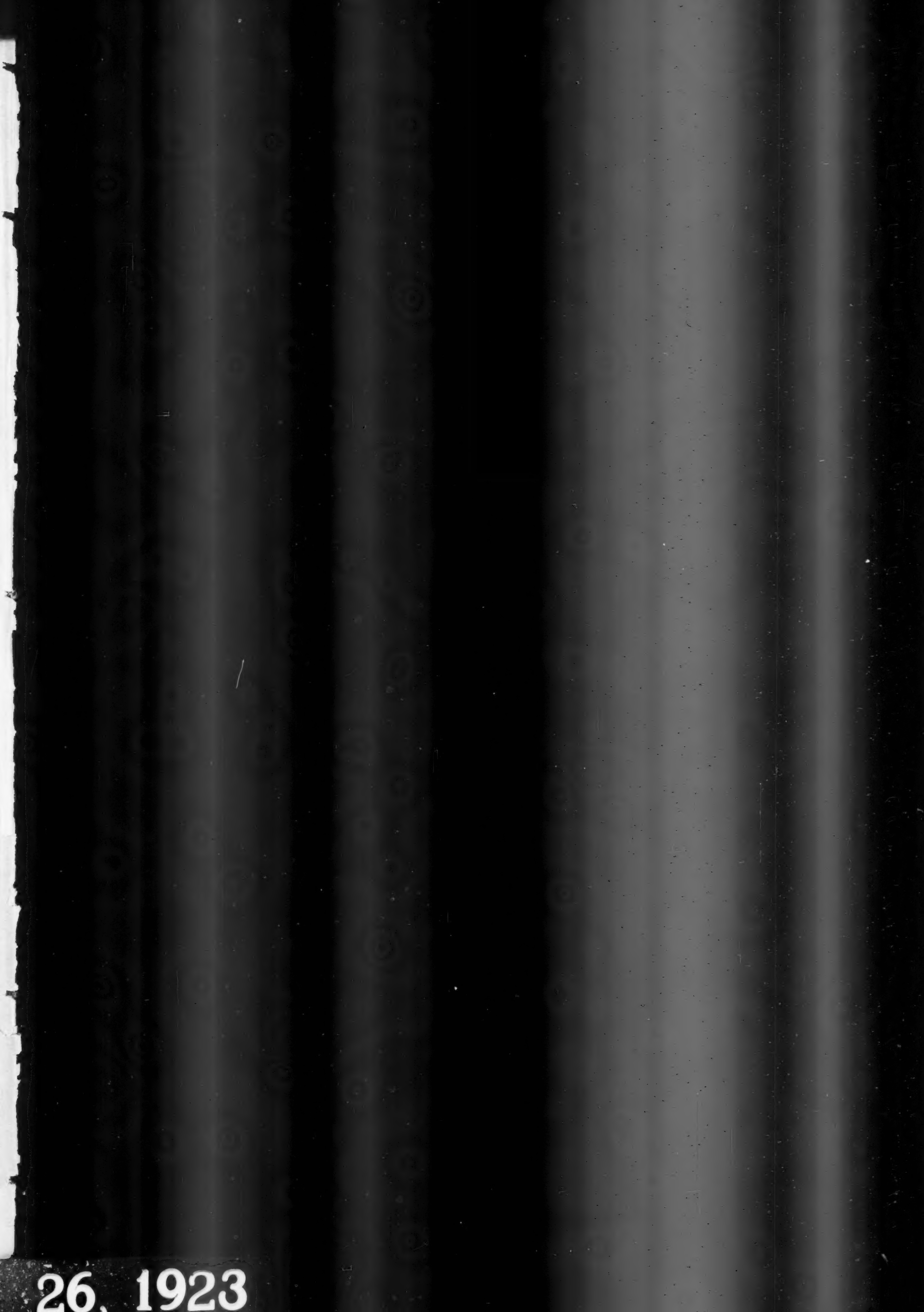
102	103	Pyncheon & Co., 111 Bro
14	16	Pyncheon & Co., 111 Bro

Republic Ry. & Lt. com.	102	103	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Republic Ry. & Lt. com.	14	16	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Republic Ry. & Lt. 0% pf.	44	40	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Republic Ry. & Lt. com.	13	15	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 8330
Sixth Av. R. R.	35	32	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Southwestern Pow. & Lt. pf.	91	93	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr.	8340
Southern Ry. & Lt. com.	102	103	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Southern Cal. Edison 3% pf.	120	123	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Standard Gas & Elec. Co. com.	31	32	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Standard Gas & Elec. Co. 8% pf.	50	50 1/2	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Tenn. Elec. Pow. Co. com.	18 1/2	18 1/2	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Tenn. Elec. Pow. Co. new	17	18	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 8330
Tenn. Elec. Pow. Co. 6% 2d pf.	50	53	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Texas Pow. & Lt. 7% pf.	103	105	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Texas Ry. & Lt. pf.	103	104	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr.	8340
Toledo Edison	103	106	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Tri-City Ry. & Lt. 0% pf.	83	86	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Gas & Elec. Co. com.	3	4	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Gas & Elec. 1st pf.	43 1/2	45 1/2	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Gas & Elec. Co. 2d pf.	0	11	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Gas & Elec. Co. 10% pf.	106	107	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Lt. & Ry. Co. pf.	78	80	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Lt. & Ry. Co. pf., new	95	97	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
United Lt. & Ry. com.	108	110	MacQuoid & Coady, 25 Broad St., N.Y.C.	Broad 7654
United Lt. & Ry. com.	108	110	MacQuoid & Coady, 25 Broad St., N.Y.C.	Broad 7654
United Lt. & Ry. 7% pf.	93	93	MacQuoid & Coady, 25 Broad St., N.Y.C.	Broad 7654
Utah Pow. & Lt. pf.	92	94	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr.	8340
Utah Pow. & Lt. Co. 7% pf.	94	95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813

31	33	Pyncheon & Co., 111 Broad
35	36½	John Nickerson Jr., 61 B

Virginia Ry. & Power Co.	35	36½	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Western Power Corp.	32	35	John Nickerson & Co., 61 B'way, N.Y.C.	Rector 813
Western Power Corp. pf.	82	85	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Western Power	32½	35½	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Western Water Co.	77	81	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
West. States G. & E. Co.	77	81	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Wys.-Minn. L. & Pow. 7% pf.	86	90	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Wis. Pow., Lt. & H. 7% pf.	90	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Yadkin River Power 7% pf.	94	97	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Yadkin River Power pf.	93	96½	John Nickerson & Co., 61 B'way, N.Y.C.	Rector 813
INDUSTRIAL AND MISCELLANEOUS				
	Bid	Offered		
Aluminum Mfg. Co., Inc. 7% pf.	100	103	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
American Rastator Co. 7% pf.	118	121	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
American Rolling Mills 7% pf.	105	110	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
American Tube Fdra. Co. 7% pf.	98	102	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Barnhart Bros. & Spindler Inc.	97	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Byuk Bros. 3d pf.	106	108	John Nickerson & Co., 61 B'way, N.Y.C.	Rector 813
Carden's Cond. Mfg. Co. 7% pf.	105	108	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brighton Mills 7% pf., Class A.	55	70	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brunswick-Balke-Col. Co. 7% pf.	101	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Bucyrus Co. 7%	101	105	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Butterburgh Adding Machine.	130	135	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Caracas Sugar Co.	29	24	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Central Aguirre Sugar.	97	99	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Central Aguirre Sugar Co.	97	100	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Childs Co. 7% pf.	108	112	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cincinnati Coal Corp. 3%	29	32	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Clinchfield Coal Corp. 3%	29	32	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Conglomerate 7% pf.	93	97	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Continental Oil Co. 8% com.	45	48	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Dodge Mfg. Co. 8%	80	89	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Dough Ebbes Co. conv. 7% pf.	20	23	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Eleman Magneto 7% pf.	20	30	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Estreline Tire & Rubber.	82	85	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Estreline Tire & Rubber 7% pf.	95	98	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Flak Rubber Co. 7% pf.	74	79	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Forest Motor Co. of Canada.	490	472	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Forest Motor Tire & Rubber 7%	58	60	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Godchaux Sugar Co. 7% pf.	58	62	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Graton & Knight Mfg. Co. 7% pf.	63	66	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Great Atlantic & Pac. Tea Co. 7% pf.	107	111	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Great Western Sugar Co., new.	85	90	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Great Western Sugar Co., old.	85	90	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
Holly Sugar Co. 7%	84	88	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Holly Oil Co.	18	20	John Nickerson & Co., 61 B'way, N.Y.C.	Rector 813
Hupp Motor Co. 7% pf.	106	112	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Imperial Oil of Canada.	117	120	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Ind. & Ill. Coal Co. 7%	53	60	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Indiana Glass 7%	100	104	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Libby-Owens Glass	110	120	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Mass. Baking Co. 7%	85	90	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Merrick & Co. 8% pf.	85	88	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Monroe Tree Co. Corp. 8% pf.	85	90	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 6330
New York Oil Co.	16	18	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 633

Advertisements accepted only from dealers and brokers of recognised standing. Quotations are as of the Friday before publication. Changes occurring on Saturday will be reflected at the opening of the market on Monday. Advertising Department, Open Market, Annalist, 165 Broadway, New York City.



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